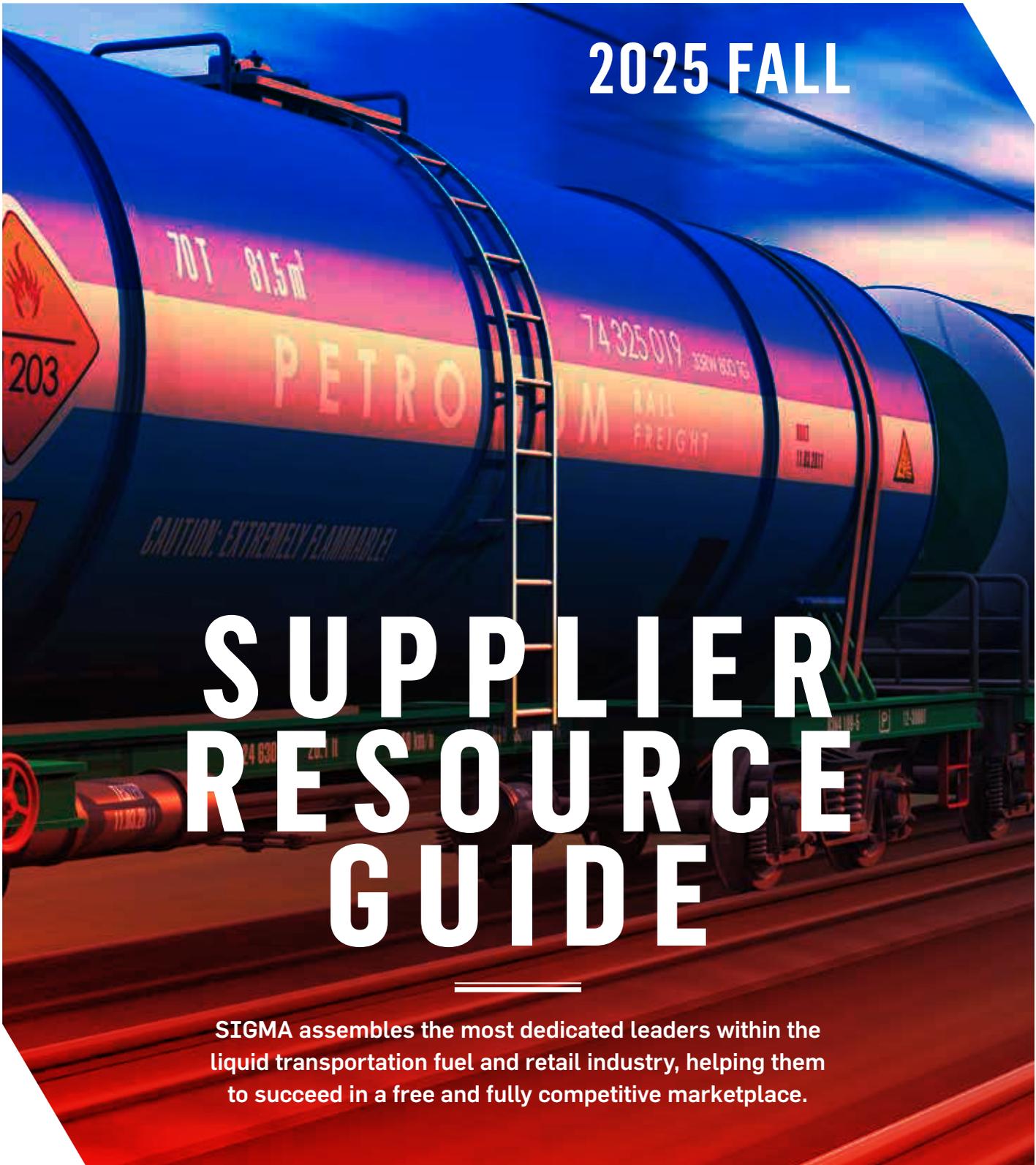


SIGMA

AMERICA'S LEADING FUEL MARKETERS

2025 FALL



SUPPLIER RESOURCE GUIDE

SIGMA assembles the most dedicated leaders within the liquid transportation fuel and retail industry, helping them to succeed in a free and fully competitive marketplace.



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SIGMA APPRECIATES OUR SPONSOR PARTNERS FOR THEIR INVALUABLE SUPPORT TO THIS AMAZING ORGANIZATION!

Welcome to SIGMA's Annual 2025 meeting! This will be – as you have come to expect – an amazing three days. It's a chance to do what SIGMA does best – inform our members and give them a chance to network and engage with their peers and colleagues.

On a personal note, I can't tell you how much I enjoy being the CEO of this amazing organization. Over the last two years I have had an opportunity to meet with many of the members, as well as our Business Service Partners. I've heard your concerns, and I've heard what excites and motivates you. Although we are in a period where the legislative issues are not as concerning as they were before, we all know that change is around the corner. I'm committed to making SIGMA as useful and relevant as possible.

We've also discovered more ways to reach our members and our BSP's through new, enhanced education. Many of you may not know that SIGMA University was launched this year to tremendous success. We also made our Share Groups virtual, addressing concerns from everyone that minimizing travel and time away from the office is so important.

This book is our thank you to those partners whose time and investment in supporting SIGMA is what makes SIGMA events must-attend for our industry. Please spend some time reviewing this guide – it is filled with companies who are committed to the success of your business and our industry.

If you are not currently a sponsor partner, and are interested in exploring partnership opportunities with SIGMA, please let me know. I would love to talk to you, or you can reach out to Steven Wheelock, SIGMA's VP of Business Partners & Strategic Development. You can find me at sberhang@sigma.org, or Steven at swheelock@sigma.org .

Thank you again!

Scott H. Berhang
CEO, SIGMA



Scott Berhang

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ADD

SYSTEMS

ALWAYS MOVING FORWARD

ABOUT US

ADD Systems® (Advanced Digital Data®) provides leading back office and mobile software for the wholesale petroleum, heating oil, propane, HVAC, lubricants distribution, and convenience store industries. Headquartered in New Jersey since 1973 and with additional locations in Rhode Island and Quebec, ADD supports clients throughout the United States, Canada, and Guam. ADD is a family business with family values that include treating others as you would want to be treated. The people at ADD live this value every day and are second to none, with an average tenure of 16+ years and exceptional dedication. They work hand-in-hand with clients to understand, meet, and exceed the operational and accounting needs of these industry professionals.

VALUE PROPOSITION

With a 52-year track record of proven commitment to client success, ADD Systems' software solutions are specifically designed to meet the needs of the petroleum and convenience store industries. Staying in sync with client and industry needs is a top priority, so ADD invests heavily in research and development. We bring new and innovative enhancements and products to market every year to help clients run as efficiently as possible and take advantage of every opportunity for growth. Software development includes rigorous testing and quality control and comes complete with extensive documentation and support videos. Our experienced implementation team works with each client to create a customized plan based on their needs and priorities. In short, ADD Systems works with clients to help make their vision a reality.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ADD Systems' premier back office software includes ADD Energy E360®/ADD Energy E3® for fuel distribution and ADD eStore® for convenience stores. With these powerful tools, clients stay ahead of operations like inventory, pricing, sales, credit, and billing. Equally powerful analytics are available with Atlas Reporting®, a BI tool that turns data into actionable information. ADD's mobile products provide real-time, wireless interaction with the back office. Raven® mobile

for delivery and Pegasus® mobile for service increase efficiency and empower drivers and service techs with information. SmartConnect®, ADD's web services gateway, allows read/write capabilities with outside applications, like tank monitors. ADD software can reside on the ADD Cloud or a client's server. IT support, including networking, firewall setup, and more, is also available. ADD offers comprehensive consulting and support via web portal, webinars, onsite training, phone, and, when needed, direct access to customer systems. ADD also conveniently offers forms and printing services.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

With more than 50 years of creating innovative technology solutions for its clients in the energy distribution and convenience store industries, ADD is committed to constant product enhancements and development to meet and exceed clients' needs now and in the future. Each year, we have multiple software releases with hundreds of enhancements, many of which come from direct involvement with our users through our ADD User Group (AUG). This engaged, active network of ADD users meets regularly throughout the year to assist fellow users and influence product development direction. The group also holds an annual meeting each year that brings members together to network, hear about ADD's latest developments, and share feedback. ADD Systems' premier user event, the Business Tech Conference (BTC), is scheduled for May 2026 in Disney World. It's a multi-day opportunity to connect with other ADD Users, ADD Employees, and ADD Partners through informative sessions, networking opportunities, and amazing evening events for the whole family.

LEARN MORE

ADD Systems offers a variety of ways to learn more about our solutions, our clients' experiences, and our company. We invite you to learn more by:

- Visiting our website, addsys.com
- Subscribing to ADDcast, our podcast
- Subscribing to our monthly newsletter
- Following us on social media
- Contacting our sales team for a personalized demo



ADD SYSTEMS

6 Laurel Dr.
Flanders, NJ 07836
800.922.0972
addsys.com

YEAR FOUNDED 1973

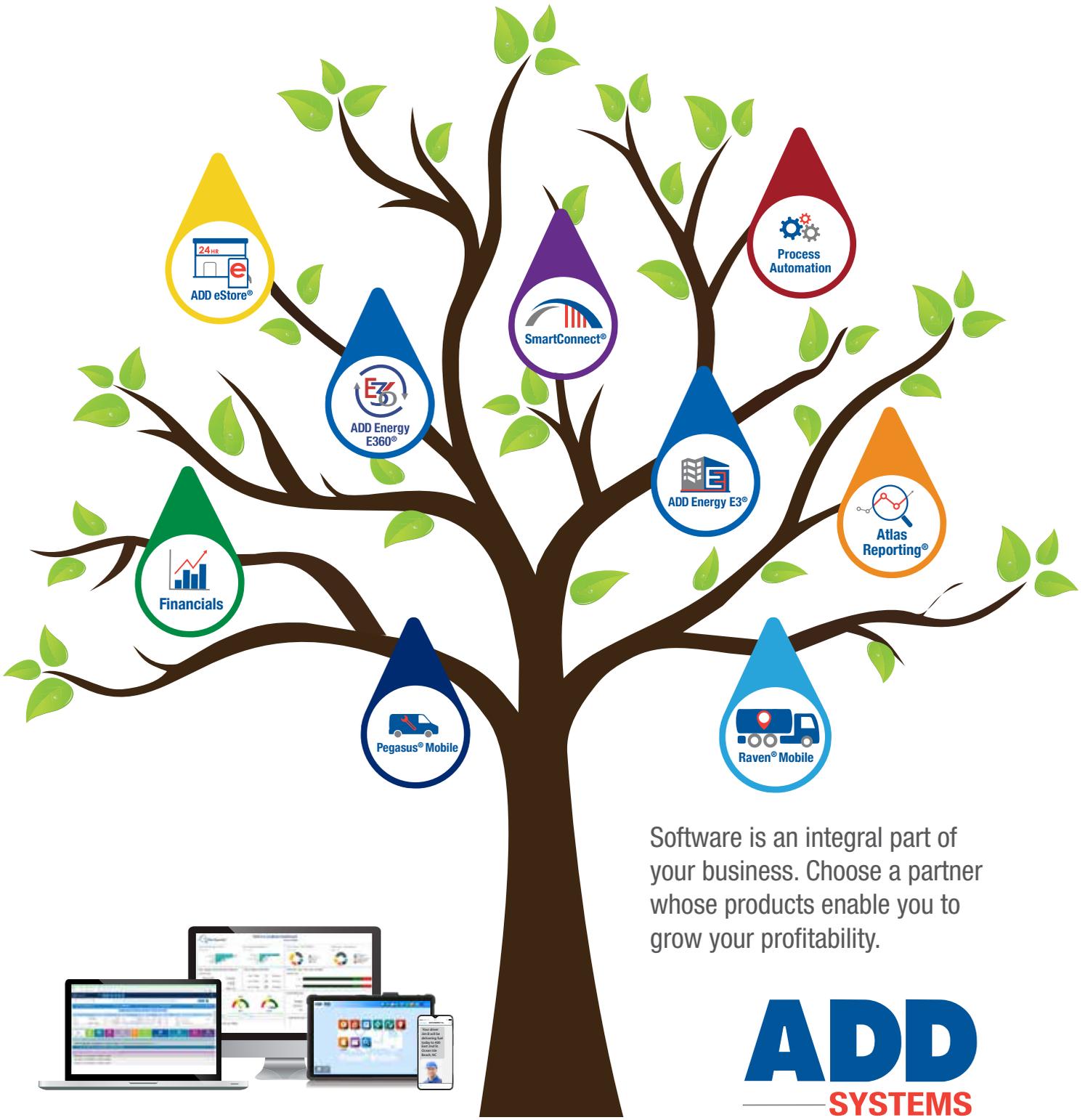
MAJOR PRODUCT/SERVICES
CATEGORIES Software

KEY CONTACT FOR
MORE INFORMATION

John F. Coyle,
VP of Sales
coylej@addsys.com
800.922.0972, ext. 1312

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CONVENIENCE STORE INDUSTRIES



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Allianz Trade

ABOUT US

Your partner for trade risk insights and cash flow protection. Whatever the future may bring at home or abroad, Allianz Trade can help you be prepared by predicting trade and credit risks and protecting your cash flow.

With more than 130 years of expertise, Allianz Trade's global business intelligence is unrivaled. Our experts use technology-driven processes to generate insights and present actionable information to businesses of all sizes and in all sectors, so you can make the best trade decisions.

We have the resources to provide compensation to maintain your business. Our passion is to give you the confidence to trade and get paid, so you can move your business forward, whatever your goal.

VALUE PROPOSITION

You can choose the best customers and markets for your business, improve your financial health, and protect your cash flow from bad debt losses. You can bid for more contracts, re-design your customer portfolio or launch a new venture.

You can confidently grow sales safely, domestically, and abroad to new and existing customers, protect your business from the risk of customer default and catastrophic loss, reduce bad debt reserves, obtain greater access to funding, and secure better finance options, and expand export markets and offer competitive terms overseas

By partnering with Allianz Trade in North America, you gain the knowledge to steer your business, financial peace of mind, comprehensive credit function support and tailored tools and resources for your business's unique needs.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Trade credit insurance—sometimes called accounts receivable insurance—is different from “insurance” in the traditional sense. It is a credit management tool that helps monitor, prepare, and protect your business from bad debt. It delivers world-class knowledge and data intelligence that empowers your trading decisions. Best of all, it safeguards payment on your receivables. Businesses of all sizes that choose trade credit insurance benefit from accelerated sales expansion, elevated protection from bad debt, optimized credit management, and enhanced working capital.



ALLIANZ TRADE NORTH AMERICA

100 International Drive
22nd Floor
Baltimore, MD 21202
410.517.7599
allianz-trade.us

YEAR FOUNDED 1893
MAJOR PRODUCT/SERVICES CATEGORIES Trade Credit Insurance

KEY CONTACT FOR MORE INFORMATION
Noll Saunders
Sales Vice President
noll.saunders@allianz-trade.com
214.998.1750

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Do you know someone who isn't a SIGMA member but should be???

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Companies Big or Small...
Branded or Unbranded...
Industry Veterans or New Players...



SIGMA IS THE PLACE WHERE FRIENDS ARE MADE AND DEALS ARE DONE!

CONTACT SIGMA AT SIGMA@SIGMA.ORG AND BE PART OF THE MEMBERSHIP MOMENTUM.

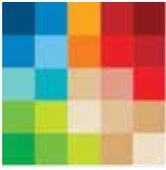


YOUR *store*
your **VOICE**™

Join store owners across the country who are fighting for fair tobacco policies.



**SCAN NOW
TO GET INVOLVED**



Altria

Altria Group
Distribution Company

ABOUT US

We have a leading portfolio of tobacco products for U.S. tobacco consumers age 21+. Our Vision is to responsibly lead the transition of adult smokers to a smoke-free future (Vision). We are Moving Beyond Smoking™, leading the way in moving adult smokers away from cigarettes by taking action to transition millions to potentially less harmful choices - believing it is a substantial opportunity for adult tobacco consumers, our businesses and society.

Our wholly owned subsidiaries include leading manufacturers of both combustible and smoke-free products. In combustibles, we own Philip Morris USA Inc. (PM USA), the most profitable U.S. cigarette manufacturer, and John Middleton Co. (Middleton), a leading U.S. cigar manufacturer. Our smoke-free portfolio includes ownership of U.S. Smokeless Tobacco Company LLC (USSTC), the leading global moist smokeless tobacco (MST) manufacturer, Helix Innovations LLC (Helix), a leading manufacturer of oral nicotine pouches, and NJOY, LLC (NJOY), an e-vapor manufacturer with products covered by marketing granted orders from the U.S. Food and Drug Administration (FDA).

Additionally, we have a majority-owned joint venture, Horizon Innovations LLC (Horizon), for the U.S. marketing and commercialization of heated tobacco stick products.

Our equity investments include Anheuser-Busch InBev SA/NV (ABI), the world's largest brewer, and Cronos Group Inc. (Cronos), a leading Canadian cannabinoid company.

The brand portfolios of our operating companies include Marlboro®, Black & Mild®, Copenhagen®, Skoal®, on!® and NJOY®. Trademarks related to Altria referenced in this release are the property of Altria or our subsidiaries or are used with permission.

Learn more about Altria at www.altria.com and follow us on X (formerly known as Twitter), Facebook and LinkedIn.

ALTRIA GROUP DISTRIBUTION COMPANY

6601 West Broad St.
Richmond VA 23230
804.274.2000
altria.com

MAJOR PRODUCT/
SERVICES CATEGORIES
Tobacco

KEY CONTACT FOR
MORE INFORMATION
Amber Moore
Director of Trade Advocacy & Industry
Engagement
amber.n.moore@altria.com
205.826.2450



ABOUT US

Antea®Group, a global environmental, health, safety, and sustainability consulting firm, provides full-service solutions to the Energy Marketer and Convenience Retail industry. We believe our clients should have a partner that understands the industry as well as their specific business challenges. Our team of industry-leading, trusted consultants, scientists, and engineers is trained to develop integrated solutions that address the business drivers critical to the long-term performance of the Oil and Gas/Biofuels/Petroleum Marketer assets, from upstream to downstream.

Vision is essential in today's Oil and Gas/Biofuels/Petroleum Marketer industry. From acquisition to divestment, program development to compliance, project design through construction, operation, and maintenance to decommissioning and redevelopment, our solutions deliver value to your most complex projects. Our success derives from understanding the asset lifecycle and appreciating the challenges of the asset's next phase.

VALUE PROPOSITION

Antea Group has more than 35 years of history working for petroleum marketers. The insights we have gained through our long term participation with SIGMA - along with working directly for many marketers ranging from independent jobbers to major oil companies - have led to the development of a full suite of routine and innovative services unique to the petroleum marketing industry. Antea Group services support each step of the asset lifecycle, from the acquisition of new dirt or multi-site operations, to operational management and optimization, through asset divestment and decommissioning. Our consultants are intimately familiar with the federal and state regulations applicable to petroleum marketer facilities, and our geographic coverage allows us to support you anywhere in the US.

ANTEA GROUP

5910 Rice Creek Parkway, Ste. 100
Shoreview, MN 55126
651.639.9449 or
800.477.7411 (US toll-free)
us.anteagroup.com

YEAR FOUNDED 1986

MAJOR PRODUCT/SERVICES CATEGORIES Environmental, Health, Safety, Compliance, and Sustainability Consulting Services

KEY CONTACT FOR MORE INFORMATION

Christopher Meyer
Sr. Consultant
christopher.meyer@anteagroup.us
845.671.0852



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SIGMA



ABOUT US

For over 50 years, Argus has set the benchmark for spot price assessments in gasoline, diesel, and jet fuel markets across the U.S. and globally. Our trusted methodologies reflect real market activity, not just a narrow trading window, giving refiners, traders, and fuel distributors the transparency they need. Argus prices are the foundation for countless fuel transactions, relied upon by the industry's most prominent players. Our award-winning editorial team brings unmatched expertise and insight to every assessment. As market dynamics evolve, more US fuel distributors turn to Argus for reliable pricing, timely news, and actionable analysis. If you're managing fuel supply, it's time to see why Argus is the standard.

VALUE PROPOSITION

Argus US Products delivers a complete view of refined fuel markets, from gasoline and diesel to jet fuel and more. Published daily at 3:15 CT, our closing prices help you stay ahead of market shifts before the business day ends.

Volatility is constant, but with Argus, you gain clarity. The **Argus Spot Ticker** offers real-time price visibility, empowering buyers and sellers to time purchases and optimize margins. It's the only service providing three intraday benchmarks, ideal for spot-based rack deals.

For renewable fuels, **Argus Americas Biofuels** covers ethanol, biodiesel, SAF, RINs, and feedstocks across key U.S. markets, including the complex West Coast. Our comparative analysis and profitability metrics support smarter sourcing decisions. **Argus Air Daily** complements this with up-to-date carbon market insights. Whether you're buying, selling, or managing risk, Argus equips you with the tools to act decisively.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Argus provides comprehensive pricing and market analysis across the global renewable fuel supply chain, from feedstock to final product. Our coverage spans key biofuels markets, offering leading price assessments and forecasts backed by deep insight into supply chain economics and feedstock fundamentals. With responsive assessments and expert analysis, Argus helps users make informed, profitable decisions in sourcing and procurement.

Our flagship service, Argus **Americas Biofuels**, delivers daily and weekly price assessments, news and market commentary from our expert global editorial team.

For strategic planning, Argus Biofuels Outlook offers 15-month forecasts for prices and trade balances, while our Argus Biofuels Analytics provides long-term projections through 2035, including demand, capacity, and price trends.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Renewable diesel is on the rise, U.S. production capacity could more than double by 2027. Consumption has already surged from 1 million to 28 million barrels annually between 2011 and 2021. As this market grows, Argus ensures fair, transparent pricing through assessments based on actual physical bids and offers. Our renewable diesel benchmarks reflect true market value, guiding producers, sellers, and buyers toward competitive procurement. **Argus covers daily spot prices for R99 in Los Angeles and San Francisco, plus R100 assessments for California and Oregon. We also provide margin indicators for key production hubs and published prices for R99 in USGC and NYH.**



ARGUS MEDIA

2929 Allen Pkwy #700
Houston, TX 77019
713.968.0000
argusmedia.com

YEAR FOUNDED 1970

MAJOR PRODUCT/ SERVICES CATEGORIES

Price assessments,
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KEY CONTACTS FOR MORE INFORMATION

Haden Santa Maria
Business Development Manager
haden.gulsby@argusmedia.com

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AXXIS

BY OPIS, A DOW JONES COMPANY



ABOUT US

With almost 35 years of experience, Axxis is one of the most respected providers of comprehensive market data, software, and integration solutions for the downstream petroleum and bio-energy industries. Axxis offers a full line of Energy Supply Chain Management Software that enables our customers to successfully buy, sell, market, dispatch and manage transactions for refined petroleum products, renewable fuels, and other related commodities. As the industry's leading data aggregator, Axxis can capture, transform, present, and publish SCM documents up to the client's Web Portal, mobile device, back-office system or to other third-party solutions. Axxis offers both cloud hosted and on premise software options to best suit your needs. Axxis has a diverse set of customers representing thousands of users including: jobbers, government agencies, suppliers, wholesalers, marketers, brokers and retailers throughout North America. Today almost 10,000 customers across the supply chain utilize OPIS and Axxis products.

VALUE PROPOSITION

Axxis solutions transform basic market data into meaningful information. We provide technology that allows suppliers, resellers, and marketers of refined petroleum products to automate the information gathering, buying, contract management, selling, ordering, inventory, allocations, dispatching, billing, and reconciliation processes. These proven software, services and data solutions can easily plug into your existing technology. With Axxis integrated software and market data solutions, you'll have all the tools you need to feel confident buying and selling refined petroleum products, renewable fuel products and other commodities. We are Axxis - providing the right information at the right time, when you need it most.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Market Data Services - we offer one of the industry's most comprehensive and accurate data repositories with current and historical pricing for hundreds of petroleum and bio-energy fuel products. Axxis processes and verifies over 35,000 unique prices daily from wholesale rack terminals throughout North America. Daily subscriptions and historical reports are available in a wide array of delivery options from our extensive library of close to 150 million prices. The data you want, when you want it and how you want it.

Software Solutions - as a proven industry leader, we have been providing leading software technology solutions to the downstream petroleum and renewable industries since 1991. Axxis integrated software pricing automation, logistics automation, transaction management and reconciliation automation and business intelligence solutions are used in thousands of supplier, marketer and jobber locations helping them save time, increase efficiency through automation, reduce costs and ultimately improve their bottom line.

Professional Services - as a trusted advisor to the refined petroleum and bio-energy industries, Axxis provides a full range of technical and consulting professional services to help our customers better automate, integrate, and utilize technology.

MAJOR INITIATIVES, EVENTS, OR UPDATES 2025

Products: Analytics/BI to Major Products/Services, Virtual Fuel Desk to Major Products/Services, Fuel Invoice/Delivery Reconciliation, Contract Forecasting and AxxisAI integration.

AXXIS BY OPIS, A DOW JONES COMPANY

9841 Washingtonian Blvd.
– 5th Floor
Gaithersburg, MD 20878
888.301.2645
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MAJOR PRODUCT/ SERVICES CATEGORIES

Pricing software, data capture, inventory/order/dispatch management with driver app and dispatch command center, transaction management and fuel reconciliation, contract/allocation management, customer/carrier portal, invoicing/billing, AI integration including Inventory Forecasting,

Sourcing Optimization and Dynamic Analytics dashboards for arbitrage and fuel savings opportunities.

KEY CONTACT FOR MORE INFORMATION

Rich Lisauskas
President, Axxis Software
rlisauskas@opisnet.com

AXXIS

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Manage Your Fuel Process Better

BUY, SELL, MOVE, RECONCILE, ANALYZE

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- Transaction management and fuel reconciliation
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- Customer/carrier portal
- Invoicing/billing
- AI integration including Inventory Forecasting, Sourcing Optimization
- Dynamic Analytics dashboards for arbitrage and fuel savings opportunities
- Inventory/order/dispatch management with driver app and dispatch command center



Visit www.axxispetro.com to learn more about our products and services.



ABOUT US

Business Accelerator Team is a collective of convenience industry experts focused on helping Brands and Service Providers engage with the Wholesaler and Retailer community, and supporting our clients to drive sales and profitability.

Our unique approach begins with initial consultative work to establish brand positioning, crystallize messaging, and finalize a go-to-market strategy for our clients.

This serves as the foundation for our clients to launch with existing sales and marketing resources, or leverage BATEam's ongoing services to improve speed-to-market and ensure tactical execution is fully aligned with the go-to-market strategy.

VALUE PROPOSITION

Business Accelerator Team's key value proposition lies in the diverse backgrounds of our team and our collective passion to share our experience and insights for the benefit of our clients and their businesses as well as the industry at large.

Since 2015, our team has provided individualized consulting plans, providing business-development knowledge across the petroleum, convenience store, foodservice, grocery retailing, media, technology and CPG landscapes.

Our combined 400 years of collective experience has improved growth and profitability for a range of clients, building long-term sustainable results.

BATEam offers a comprehensive suite of consulting and marketing services – customized to each supplier, wholesaler or marketer, for scalable growth and increased profitability.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Core services include*:

- **Growth Marketing**
 - Paid Media – Search and Display Ads, PPC, Social Media Marketing
 - Earned Media – Press Releases, Industry Relations, Affiliates
 - Owned Media – Web development, SEO, Content Marketing (Blogs, Offers, Articles), Email, Social Media
- **Marketing Consulting**
 - Go-to-Market Strategy and Ongoing Refinement
 - Media and Event Planning & Industry Engagement
 - CRM Optimization & Lead Generation Pipeline Management
- **Retail Operations and Foodservice Program Consulting**
 - Supporting Services – full P&L evaluation and management, benchmarking, comprehensive analysis of costs, distribution and purchasing, IT and system planning, lease negotiation, fuel branding
 - Coaching & Advisory – individualized coaching, consulting or on-going advisory services customized for each client
 - Foodservice Development - branding, menu structure, recipe creation, training and development, contract negotiation, sourcing, technology, consumer marketing

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

BATEam has delivered thought-leadership content with over 40 published articles, newsletters, and blogs. Our partners have also spoken at events for SIGMA, NACS, Conexus, CSP, CSNews, & CSD. BATEam has helped dozens of clients from various facets of the industry. BATEam is extremely well positioned to provide end-to-end services for Brands, Service Providers, Wholesalers and Retailers.

BUSINESS ACCELERATOR TEAM

480.799.7623 | thebateam.com
Twitter: @The_BA_Team
LinkedIn: linkedin.com/company/the-ba-team

MAJOR PRODUCT/SERVICES CATEGORIES Consulting, Marketing, Offer Development and Support

KEY CONTACT FOR MORE INFORMATION

Kay Segal
Founder
kay@thebateam.com
480.799.7623

YEAR FOUNDED 2015

Accelerate your business

Our team of consultants work with convenience retailers, fuel marketers, and vendor clients to accelerate growth and profitability.

Positioning

BATeam helps to develop and refine the concept, positioning, value proposition and go-to-market strategy for products, services and solutions specifically for the convenience and fuel industry.

Marketing

BATeam helps establish and grow brands by developing a strategic marketing plan including digital marketing tactics, industry publications and other media opportunities. We provide ongoing marketing services such as website development, content creation, social media management, digital advertising, and email marketing.

Sales Development

BATeam leverages our industry network and partnerships to identify and develop targeted sales opportunities while also focusing on essential intelligence for advancing marketing generated leads to conversion.



Contact us today to start growing your business.
480.799.7623 | www.thebateam.com



ABOUT US

Experience A Better Way.

capSpire propels energy and commodity businesses forward by blending human ingenuity with deep market expertise to solve complex challenges. Our mission is to deliver transformative solutions that empower businesses to grow, scale, and succeed. With three integrated services—Advisory, Delivery, and Operations and Support—capSpire offers holistic solutions that start with strategy and carry clients seamlessly through to scale.

VALUE PROPOSITION

What sets capSpire apart is our ability to connect every stage of the value chain, delivering tailored solutions that integrate technology, processes, and industry insight. From strategy consulting and technology implementation to operational excellence, we strive to ensure that every solution drives measurable impact and uncovers new growth opportunities. We don't just implement solutions; we become an extension of your team. We empower businesses to maximize their investments and push forward—confidently and strategically—into the future. Together, we'll power forward. s.

OUR SERVICES

At capSpire, we move energy and commodity businesses forward, combining human ingenuity and market expertise to solve difficult business challenges with technological innovation. capSpire's Three Pillars of Excellence:

Advisory

Partnering with capSpire's Advisory team means gaining a strategic ally with deep industry expertise. We provide business-

focused, process-driven, and technology-forward advisory services designed to optimize your operations and fuel transformation. Our insights empower energy and commodity companies to navigate complexities and achieve sustainable growth.

Delivery

Our Delivery team is comprised of industry-leading experts in energy and commodity trading and risk management systems. We specialize in implementing, upgrading, and integrating solutions that streamline operations and enhance performance. Our approach ensures that the solutions we deliver today continue driving success well into the future.

Operations & Support

Support is not the final step—it's the foundation of a lasting partnership. capSpire's Operations & Support team proactively stabilizes your trading and risk management systems, uncovers operational efficiencies, and develops strategies that drive continuous growth. We're committed to keeping your business agile, resilient, and ahead of the curve.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Since our founding in 2009, capSpire has grown into a leading global energy and commodities professional services firm with engagements across three continents and a team of over 300 employees worldwide. The company's strong financial growth—achieving approximately \$62 million in 2024 reflects its proven success and expansion. This growth has been further accelerated by its strategic partnership with Falfurrias Growth Partners, a private equity investment that supports capSpire's continued innovation and market leadership.

CAPSPIRE

Home office located in Tulsa, OK:
11 East 5th Street, Suite 500
Tulsa, OK 74103
1.888.532.2815
www.capspire.com
<https://www.linkedin.com/company/capspire>

YEAR FOUNDED 2009

MAJOR PRODUCT/
SERVICES CATEGORIES

KEY CONTACT FOR MORE
INFORMATION

Larry Loocke
Partner
Larry.Loocke@capspire.com
1.888.532.2815
LinkedIn: <https://www.linkedin.com/in/larry-loocke-1bba4314/>

2026
SIGMA



SPRING CONFERENCE

APRIL 27-29



IRVING, TX



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ABOUT US

CITGO Petroleum Corporation is a recognized leader in the refining industry and operates under the well-known CITGO brand. CITGO owns and operates three refineries located in Lake Charles, La.; Lemont, Ill.; and Corpus Christi, Texas, and wholly and/or jointly owns 42 active terminals, eight pipelines and three lubricants blending and packaging plants. With approximately 3,300 employees and a combined crude capacity of approximately 807,000 barrels-per-day (bpd), CITGO ranks as the fifth largest and is one of the most complex independent refiners in the United States. CITGO transports and markets transportation fuels, lubricants, petrochemicals and other industrial products, and supplies a network of approximately 4,000 locally owned and independently operated branded retail outlets, all located east of the Rocky Mountains. CITGO Petroleum Corporation is owned by CITGO Holding, Inc.

VALUE PROPOSITION

With tens of thousands of single-store operators in the U.S. convenience segment, competition is fierce, and margins are tight. Put the power of the CITGO brand to work for you and take advantage of:

- Flexible business partnership
- Stunning station design
- Top-notch customer service
- Innovative loyalty solutions
- Branded consumer and fleet payment cards
- Secure and steady supply

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- TriCLEAN® TOP TIER™ gasoline
- Diesel fuel
- Jet fuel

- Petrochemicals
- Solvents
- CITGO®, Mystik® and Clarion® branded lubricants
- Extensive terminal capacity and pipeline network

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

- TriCLEAN® TOP TIER+™ Gasoline makes CITGO the Good to Go brand for every consumer now delivering 50% more cleaning agents for improved power, performance and engine life.*
- The integration of mobile payments within the Club CITGO® loyalty platform makes paying at the pump even easier with even greater savings. The launch of Premier Status and the upcoming ACH payment option highlight the major changes at CITGO driving greater consumer loyalty and flexibility in savings!
- Newly designed and improved Illuminate stations are nearing 90% completion driving as much as 30% in volume growth
- Free state-of-the-art Retailing Institute education programs for branded Retailers and Sales Advantage and product specific webinars for branded Marketers
- Continued focus on 'Fueling Good' to build local community awareness and increase access at the pump with the fuelService Disability Fueling Assistance app
- Far-reaching community education initiatives including CITGO Innovation Academies, a robust STEM talent pipeline, and scholarship opportunities.

GO with CITGO and let us help you grow your business today! Check out the benefits at GoingCITGO.com.

*New CITGO TriCLEAN additive package contains 3 detergent components vs. the previous version which contained 2 detergent components. Actual results are based on continuous use and may vary depending on vehicle type and age, personal driving habits, and gasoline previously used.

CITGO PETROLEUM CORPORATION

1293 Eldridge Pkwy.
Houston, TX 77077
800.992.4846 | CITGO.com

YEAR FOUNDED 1910

MAJOR PRODUCT/
SERVICES CATEGORIES
Fuels, Petrochemicals
and Lubricants

KEY CONTACT FOR MORE
INFORMATION
www.citgo.com/contact-us

THE FUEL FOUNDATION

YOUR TAX-DEDUCTIBLE DONATION
HELPS SHAPE TOMORROW'S FUEL INDUSTRY

CREATING THE FUTURE THROUGH EDUCATION

Through its Fuel Foundation, SIGMA sponsors top-tier education with insights from industry experts up and down the fuel chain. In addition, the Fuel Foundation's research partners provide SIGMA members with the tools they need to make informed business decisions.

The Fuel Foundation's work is possible due to generous contributions from individuals and businesses within our industry. When you make a tax-deductible donation, your contribution furthers the education of established fuel professionals as well as students enrolled in secondary education.

PAY IT FORWARD SCHOLARSHIP

- Available to current SIGMA member's children, grandchildren, and dependents.
- For students currently in high school or pursuing undergraduate degrees.
- Regular members can submit nominations for up to eight scholarships totaling \$25,000.

BOYETT-GREINKE INDUSTRY SCHOLARSHIPS

- Available to SIGMA regular members, Associate Members, and Business Service Partners employees who are actively pursuing or plan to pursue a degree program or obtain specific training that will help advance or expand their career within their company.

Benefits of contributing include: *Recognition varies on level of giving

- Brand exposure on conference signage at SIGMA Annual and Spring Conferences
- Logo placement on the SIGMA Fuel Foundation website
- Promotion in Fuel Foundation email marketing campaigns involving upcoming initiatives
- Future placement on our SIGMA University platform
- Recognition event at Annual Conferences for all Foundation donors
- Advertising space in conference program book(s)
- Tax deduction
- Positive impact and reputation

THE FUEL FOUNDATION
SIGMA UNIVERSITY

LEVELS AND AMOUNT OF GIVING

Education Trailblazer

\$25,000 + per year

Education Advocate

\$10,000

Education Honoree

\$5,000

Developer

\$2,500

Patron

\$1000

Steward

\$500



Scan to Discover More!

**GET IN
TOUCH**

For more information on how to make a donation please contact
Ginny Griffin at ggriffin@sigma.org



SERVING UP TOTAL CONVENIENCE

Core-Mark, a Performance Food Group company, is the largest and most comprehensive convenience distributor in North America, serving more than 50,000 customers across the United States and Canada. Combining the strengths and experience of our PFG family of companies, we are poised to facilitate the growth of a c-store operation at the levels unmatched in the industry. With these partnerships, our customers benefit from greater distribution depth and breadth, including an enhanced, robust variety of products and solutions. .

- Restaurant quality foodservice products designed to meet the demands of convenience, available through our parent company, PFG.
- Fresh foodservice solutions that include Fresh Take and a wide variety of fresh grab and go products.
- Technology innovation that includes loyalty programs to grow your revenue, touchless checkout, and a state-of-the-art ordering system.
- Private label options that reduce cost while providing a competitive market advantage to grow sales.
- An unwavering commitment to our customers' growth and success.

Food Forward

Core-Mark and Performance Foodservice are changing the game when it comes to made-to-order, c-store menus. Our turnkey, onestop shop programs allow operators to offer the best in Southern fried chicken, handcrafted Italian favorites, Latin-inspired foods and more, helping you meet the demand for meals and snacks across all day parts. Expanded programs exist for beverages and fresh grab & go items. Our access to the finest restaurant brands gives c-stores important opportunities for distinction, like private label options and unique flavor profiles. And a team of professional chefs positions our customers to lead the market in this important growth area.

Innovation Driven

The world of digital is exploding, and to compete, the convenience channel needs the tools and capabilities to deliver the same experience as other retail formats. Core-Mark meets consumer preferences with a variety of solutions. Contactless mobile checkout options offer retailers a frictionless mobile payment program, with choices for self-checkout kiosks and app-based ordering. Loyalty programs for all size stores and chains offer consumer rewards for spending in your stores and at your pumps, to keep shoppers coming back. And when they return, CoreMark's capabilities in order solutions and replenishment prove a huge value for retailers, optimizing product assortment, build leading-edge planograms and delivering real-time, customized dashboards to monitor the health of their business.

Technology Resources

To continue to provide best-in-market category management solutions, Core-Mark recently implemented a strategic refresh of the SmartStock® program allowing our retailers to easily and effectively execute performance-driven category management while significantly growing their business. The SmartStock® program leverages consumer insights, IRI industry data, and a robust data engine to provide actionable insights to more than 15 expertly managed categories. The refreshed program now includes a monthly category focus with in-depth analysis and action item implementation, early access to new and innovative items, and exclusive promotional benefits to deliver our retailers an increase in sales and profits.

Convenience Committed

Core-Mark remains committed to a customer-focused approach. Our c-store owners and operators are our main priority, and a part of our family. You can count on us to combine our scale, our learnings, and most importantly our people, to deliver an unparalleled customer experience.

CORE-MARK

1500 Solana Blvd., Ste. 3200
Westlake, TX 76262
940.293.8600
core-mark.com

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Convenience wholesale distribution,
foodservice solutions, and retail
technology solutions

**KEY CONTACT FOR MORE
INFORMATION**
Chad Beck
Vice President, Sales
Chad.beck@pfgc.com



DASHFUEL

ABOUT US

DashFuel is a leading provider of advanced petroleum distribution software, revolutionizing fuel logistics management for wholesalers, common carriers, and retailers. Our intuitive, AI-driven solutions enable fuel marketers to optimize their supply chain, enhance profitability, and deliver exceptional customer experiences.

Built specifically for the complex and ever-evolving fuel industry, DashFuel seamlessly integrates inventory management, dispatching, supply optimization, in-cab app, paperwork reconciliation, and invoicing into a unified platform. Our clients benefit from real-time insights, predictive analytics, and automated workflows designed to reduce operational costs, prevent runouts, and maximize profit per load.

Whether you manage an extensive network or are a family-owned operation, DashFuel delivers scalable, powerful, and easy-to-use technology to ensure your fuel supply chain operates efficiently and competitively in today's demanding market at a price that fits your budget.

VALUE PROPOSITION

For SIGMA members striving for excellence in fuel distribution optimization, DashFuel provides the competitive edge you need. Our fuel logistics management tools are specifically designed to streamline operations, reduce manual tasks, and significantly improve margin performance.

With DashFuel's advanced supply management module, you can effortlessly track real-time supplier pricing, automate best-buy analyses, and integrate into dispatching, ensuring maximum profitability per load. DashFuel's intelligent inventory management solution eliminates the guesswork with precise tank-level visibility, predictive demand forecasting, and customized alerts to prevent costly runouts. Fully integrated across dispatch, invoicing, and inventory modules, our solutions empower SIGMA members to respond swiftly to market fluctuations, optimize fuel supply chains, reconcile transactions and invoice in real-time — positioning your business at the forefront of industry efficiency, profitability, and customer satisfaction.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

DashFuel offers a comprehensive suite of petroleum distribution and logistics software modules tailored to the downstream fuel industry:

- Inventory Management: AI-powered predictive analytics give



dispatchers real-time visibility into current and forecast fuel levels to effectively manage inventory and prevent runouts.

- Supply Management: Automated supplier pricing ingestion, customizable quotes, centralized pricing dashboards, and advanced best-buy analysis to optimize sourcing decisions.
- Dispatching: Robust scheduling capabilities, easy-to-use interfaces, and 2-way driver and carrier communication tools, enable smooth dispatching and rapid adjustments to market volatility.
- Mobile App: Powerful mobile tools providing drivers and dispatchers real-time delivery updates, seamless document scanning automated with AI, and simplified workflows, reducing data entry and errors.
- Reconciliation and Invoicing: Automated generation of invoices, reconciliation of deliveries, and easy integration with existing back-office systems, ensuring streamlined financial operations and faster payment cycles.

DashFuel integrates these modular solutions into a cohesive platform, dramatically enhancing operational efficiency, profitability, and reliability for your business.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

At DashFuel, our product roadmap is guided directly by ongoing collaboration with our customers. We believe in continuous improvement, actively incorporating customer feedback to enhance our platform and deliver real-world value. A notable example is our upcoming Physical Inventory Management module, which enables precise management and accounting of bulk physical inventory across pipelines, terminals, bulk plants, and rail cars. This new capability integrates seamlessly with our best-buy analysis and quoting modules, further optimizing decision-making processes and improving operational accuracy.

Additionally, we are excited to see folks in person at upcoming conferences such as MPACT, PFCS, and NACS, in addition to both Spring and Fall SIGMA. These events provide valuable opportunities to showcase our latest developments, gain direct customer insights, and ensure our solutions continually evolve to meet the dynamic needs of the fuel distribution industry. We invite you to join us at these conferences to experience DashFuel firsthand.

DASHFUEL

500 Westover Dr #32199
Sanford, NC 27330
203.424.0053
www.dashfeul.com

YEAR FOUNDED 2022

MAJOR PRODUCT/ SERVICES CATEGORIES

Modular, AI-powered software platform for Fuel Supply, Best Buy, Quoting, Inventory Management, Dispatching, Driver App, Financial Reconciliation, and Invoicing

KEY CONTACT FOR MORE INFORMATION

Miles Moen
CEO
miles.moen@getdashfuel.com
203.424.0053



**Forecourt
Forum**

Dec. 1 - 3, 2025
The Scott Resort & Spa | Scottsdale, AZ

Fuel for the Future!

Ignite your future at Forecourt Forum! This inaugural event will connect retailers and suppliers for two days of cutting-edge research, expert presentations, and unlimited networking opportunities. Start forging key business connections that drive advancements in the fuel industry today.

WHAT TO EXPECT

Educational Sessions with industry consultants, cross-channel retail panelists, and more.

Up to 15 one-to-one speed insights meetings with qualified suppliers.

Integrated networking opportunities through mealtime, cocktails, and activities.

Learn more at informaconnect.com/forecourt-forum/

To Request An Invitation, Contact:

Mike Marino | Senior Director, Trade Relations | Michael.Marino@informa.com



ABOUT US

For more than 30 years Dippin' Dots has been creating fun and making memories for fans across the globe.

Microbiologist Curt Jones invented the beaded ice cream concept in 1988 when he used his knowledge of cryogenic technology and his love for ice cream to create Dippin' Dots, which has since been America's number one beaded ice cream brand. Through innovation and imagination, Dippin' Dots redefined ice cream. From the first bite of unexpected flavor, Dippin' Dots creates an experience that is remarkably fun and unforgettable.

Today, Dippin' Dots is part of J&J Snack Foods Corp., (NASDAQ: JJSF) a leader and innovator in beverages and snack foods, after the company purchased the Dippin' Dots and Doc Popcorn brands in 2022. With over 30 years in business, new generations of Dippin' Dots fans emerge, influenced by their young adult parents who grew up eating Dippin' Dots. Now catering to a generation who does not know a world without Dippin' Dots, the company maintains its vision — Create fun, make memories.

VALUE PROPOSITION

As the leading purveyor of cryogenically frozen confections, Dippin' Dots has been pushing the boundaries of what frozen treats can be, delighting taste buds across the globe. We are the ORIGINAL and #1 beaded ice cream with a focus on convenience retail growth.

Dippin' Dots can take your frozen dessert offerings to the next level. Imagine a galaxy of frozen delights, a swirl of tantalizing flavors, and a journey through the mesmerizing world of Dippin' Dots innovation. We've got an ice cream experience that will

take your guest on an unforgettable taste adventure. Our retail program is proven to drive incremental sales, new foot traffic and increase basket size and units.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Dippin' Dots is famous for its flash-frozen tiny beads of ice cream, which create a unique texture and unexpected flavors. It's been America's number one beaded ice cream brand for over 30 years.

Dippin' Dots operates an award-winning franchise system with over 100 store and shopping center locations across the U.S. and co-brand opportunities with sister company Doc Popcorn

Dippin' Dots are served at every major amusement park, the vast majority of major league sports, fairs, festivals, food trucks, convenience stores, grocery stores, and more. The availability of Dippin' Dots products continues to expand year after year.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Dippin' Dots products expand year after year, with 22,000 points of presence across the U.S. Through a variety of outlets including convenience, grocery, and hardware stores. Dippin' Dots are more focused than ever to expand our retail presence. The opportunity for growth in convenience is unparalleled. With a turn-key program and full DSD white glove service, it is a profit driver from day one.

The goal is for Dippin' Dots fans to be able to find their favorite sweet treat just around the corner and relive all the memories and emotions tied to the brand.

Dippin' Dots boasts impressive brand recognition (97%) and strong consumer intent to purchase (91%) and recommend (95%).

DIPPIN' DOTS

5101 Charter Oak Dr
Paducah, KY 42001
270.443.8994
www.dippindots.com

YEAR FOUNDED 1988

MAJOR PRODUCT/ SERVICES CATEGORIES

Ice Cream, Novelties, Desserts,
Frozen Treats

KEY CONTACT FOR MORE INFORMATION

Matthew Stark
National Account Manager –
Business Development
matsta@dippindots.com
615.584.9477



ABOUT US

DTN is a global data and technology company that equips operational leaders in energy, agriculture, and weather-driven industries with the speed and intelligence to outpace uncertainty. For over 40 years, DTN has been transforming complex data into decision-grade insights. Built on deep vertical expertise, proprietary data, and trusted neutrality, our Operational Decisioning Platform helps customers expand margins, accelerate growth, and manage risk with confidence. We serve the companies that feed, fuel, and protect the world.

VALUE PROPOSITION

DTN empowers fuel wholesalers and marketers to thrive in today's volatile market through our Fuel Operations Hub, delivering unparalleled operational intelligence and decision support. Our vertically integrated platform serves 85% of the US downstream fuel market, combining real-time transaction data with proprietary hyperlocal weather forecasts and advanced analytics. We offer real-time supply chain visibility, AI-assisted forecasting, price optimization, risk scenario modeling, and seamless API-based data integration—all within a single unified system. By partnering with DTN, you'll navigate market volatility with confidence, optimize your supply chain, and make data-driven decisions that boost your bottom line. In an era where companies must compete on intelligence rather than infrastructure alone, we help transform industry challenges into competitive advantages through superior operational decisioning.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

The DTN Fuel Operations Hub is our flagship platform optimizing refined fuel operations across the entire downstream value chain. This modern, integrated solution connects all critical touchpoints—terminals, sellers, buyers, and logistics—enabling closed-loop decisioning with Decision-Grade Data. Our comprehensive suite includes specialized tools for supply and trading, real-time pricing optimization, sales and marketing automation, finance and legal compliance, and terminal operations management. What distinguishes DTN is our purpose-built energy hub created with deep sector knowledge, our normalized and AI-ready Decision-Grade Data, and our position as a trusted neutral intermediary ensuring transparency across the fuels ecosystem. Through our Fuel Operations Hub, we deliver the Margin Multiplier—the measurable performance gain realized through superior data and smarter operational decisioning in an increasingly complex market.



DTN

2131 Lindau Lanke, Suite 700
Bloomington, MN 55425
800.485.4000
dtn.com

YEAR FOUNDED 1984

MAJOR PRODUCT/
SERVICES CATEGORIES
Information Services

KEY CONTACT FOR MORE INFORMATION

Shannon Fokken
Global Marketing Director
Shannon.fokken@dtn.com
651.757.7987

Welcome to the New Era of Operational Intelligence.

DTN is redefining what's possible for modern fuel operations.

In an industry shaped by volatility, compliance pressure, and shifting energy strategies, legacy systems are no longer enough. The DTN Fuel Operations Hub empowers energy companies to operate with clarity, speed, and confidence across the entire fuel value chain—from supply to pricing to compliance.

It's not just about data—it's about the decisions that data powers.

Explore Fuel Operations Hub

dtn.com/refined-fuels

DTN^o



ENERGY RECRUITERS



ABOUT US

Since 2002, Energy Recruiters has continued to be the leading Executive Search Firm serving the transportation fuels & lubricants supply chain. Our industry expertise ranges from refining through logistics and commercial channels (e.g., pipelines, terminals, rail, retail, wholesale, trading companies & end users). Our Team of over 10 professional Recruiters enables us to serve our Clients in a full range of disciplines including, but not limited to, sales, marketing, transportation, supply, trading, finance, accounting, engineering, technology, health & safety, and executive management. Energy Recruiters delivers maximum value in recruiting experienced professionals for mission critical roles.

VALUE PROPOSITION

Our family has been a part of SIGMA since 1985 and involved in the motor fuels industry since the early 1970s. In addition to cultivating expansive relationships within the industry professional network, our Team stays current on the issues and trends affecting your marketing/retailing community. When you work with our Team, we become an extension of your Team.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Energy Recruiters provides full service, multi-discipline talent acquisition services to our Clients. Our services can be customized to your talent acquisition needs, from market/compensation discovery to personalized retained services. Every hire through Energy Recruiters is warranted for up to one full year.

ENERGY RECRUITERS

1095 Old Roswell Road,
Suite B
Roswell, GA 30076
239.444.5283 | er-inc.com

YEAR FOUNDED 2002

MAJOR PRODUCT/
SERVICES CATEGORIES
Executive Search

KEY CONTACT FOR MORE INFORMATION

Jason McAuliffe
President & CEO
jasonm@er-inc.com
239.444.5283



ABOUT US

Enverus is the most trusted, generative AI and energy-dedicated SaaS company, offering real-time access to analytics, insights and benchmark cost and revenue data sourced from our partnerships to 98% of U.S. energy producers, and more than 35,000 suppliers. Our platform, with intelligent connections, drives more efficient production and distribution, capital allocation, renewable energy development, investment and sourcing; and our experienced industry experts support our customers through thought leadership, consulting and technology innovations. We provide intelligence across the energy ecosystem: renewables, oil and gas, financial institutions, and power and utilities, with more than 6,000 customers in 50 countries. Learn more at Enverus.com.

Enverus Trading and Risk solutions, a segment of Enverus, facilitates customers to trade commodities and manage their risk exposure, offering real-time pricing visibility, comprehensive data analysis, and exceptional value through a unified platform that streamlines front, middle, and back office operations.

VALUE PROPOSITION

Facing a myriad of data management concerns, Enverus' MarketView® suite is a critical solution, delivering unparalleled improvements in security, governance, and efficiency across the energy industry. This system is a leader in the field of data handling, with state-of-the-art security and governance controls, while also enhancing compliance and mitigating risk through meticulous traceability of every data change and curve adjustment.

With swift SaaS-based implementation, MarketView® scales globally, ensuring a smooth and efficient integration capable of aligning with the pace of worldwide markets. It eliminates the need to rely on vulnerable spreadsheet data and the associated human error, ushering in a new era of confidence against potential internal breaches.

This suite guarantees that automated forward curve calculations are available in real time, and it distributes critical financial insights enterprise-wide. The MarketView® Enterprise suite is the embodiment of advanced data management and the bulwark against contemporary data-related threats in the energy sector.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Enverus Trading and Risk provides four tailored packages via our MarketView® and Sphere products, each one designed to align with your organization's requirements and preferences:

1. Essentials Package

Overcome the challenges of accessing and visualizing trading data from 500+ disparate sources by utilizing Enverus MarketView®, which optimizes your existing workflows and keeps you informed through intuitive desktop charts & visualizations, Excel integrations and an on-the-go mobile app.

2. Basic Package

Manage your strategy efficiently by centralizing your organization's trading data alongside 500+ sources in one platform, track business-critical data in real-time and seamlessly integrate data into downstream systems with multiple delivery options.

3. Advanced Package

Streamline your workflows and act on the most up-to-date information by receiving automated file delivery, customized price reporting, timely price correction alerts and data validation against multiple sources.

4. Enterprise Package

Boost your confidence with reliable forward curve creation and analysis using integrated validation and quality control features, while powerful visualization tools enable market trend analysis.

ENVERUS

2901 Via Fortuna Suite 100
Austin, TX 78746
www.enverus.com

YEAR FOUNDED 1999

MAJOR PRODUCT/
SERVICES CATEGORIES

KEY CONTACT FOR MORE
INFORMATION

Mike Wenyon
Manager of Sales
mike.wenyon@enverus.com



SIGMA

Marketer Legal Counsel Section

As an exclusive member benefit, SIGMA offers the Marketer Legal Counsel Section (MLC), an outlet where SIGMA members' legal counsel can network and discuss pressing common issues with other in-house counsel. MLC provides a unique platform for members' legal counsel to collaborate with leading industry attorneys, exchange ideas, and address today's most pressing legal challenges.

The group meets in person twice a year at SIGMA's Spring and Annual Conferences. Each meeting delivers timely, relevant topics—past discussions have included:

- Workplace immigration compliance
- Mergers & acquisitions
- Anti-trust considerations
- Employment law and workplace ethics
- Insurance essentials
- Creating a best-in-class work environment

Participants typically earn 4–6 CLE credit hours per meeting, with SIGMA managing all the application details.

Why Join?

- Expand your legal and industry network
- Gain leadership experience
- Stay current on emerging legal trends
- Grow professionally and develop new skills

Annual Membership Fees:

- \$2,000 for the first company member
- \$1,000 for each additional member from the same company

Join today and connect with the legal minds shaping the future of fuel marketing.

"In 2009, we established the Marketer Legal Counsel Section (MLC) to provide general counsels of fuel companies with access to peers in the fuel industry. Since then, MLC has grown in numbers and has delivered tremendous value to our members through CLE-approved education sessions and invaluable roundtable discussions with experienced outside attorneys and general counsels who generously share their knowledge and experience on a wide range of legal issues impacting our companies and the fuel industry. There is no other group like this in the fuel industry, and the insights and friendships gained from this membership are unparalleled. — Katie Hollowell, Esq., Boyett Petroleum

How to Join: For more information on this program, please contact Kate Rowan at Krowan@sigma.org.



SIGMA



ABOUT US

Exxon Mobil Corporation, one of the largest publicly traded energy and petrochemical companies, is committed to improving quality of life by meeting the needs of society. The corporation's primary businesses - Upstream, Product Solutions and Low Carbon Solutions - provide products that enable modern life, including energy, chemicals, lubricants, and lower-emissions technologies. Exxon Mobil Corporation and its affiliates (collectively, "ExxonMobil") market premium fuels in addition to other products for personal and business needs to millions of customers worldwide through Esso™, Exxon™ and Mobil™ branded retail service stations, commercial locations, and resellers.

VALUE PROPOSITION

ExxonMobil leverages its core capabilities to focus on meeting society's evolving needs for products essential for modern life. In addition to its global network of manufacturing plants, transportation systems and distribution centers providing fuels, lubricants, and other high-value products, the business continues to develop and provide innovative products that are critical to improved living standards and reducing emissions.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ExxonMobil fuel products available in the United States include:

- Mobil Diesel Efficient™ fuel
- Mobil Biodiesel Efficient™ fuel
- Diesel
- Synergy Supreme+™ premium gasoline
- Gasoline
- Asphalt
- Jet, avgas and marine fuels

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

ExxonMobil is delivering on both sides of the "and" equation – meeting society's needs for energy and essential products and reducing emissions. With advancements in technology and the support of clear and consistent government policies, we aim to achieve net-zero Scope 1 and 2 greenhouse gas emissions in our operated assets by 2050.

We are pursuing more than \$20 billion in lower-emission investments from 2022 through 2027, in addition to the approximately \$5 billion Denbury acquisition.

Beyond reducing emissions in our own operations, we see the opportunity to use our core capabilities to help other essential industries and customers lower their emissions. We are working to profitably grow a leading position in these new emission-reduction markets, with a focus on the global economy's hard-to-decarbonize sectors – like heavy industry, power generation, and commercial transportation. Carbon capture and storage, hydrogen, biofuels, and lithium align with our capabilities and have the potential to make a big difference in these sectors.

For more information, please refer to ExxonMobil's 2024 Advancing Climate Solutions Report.

This material includes forward-looking statements. Actual future conditions and results could differ materially due to changes in economic conditions, technology, the development of new supply sources, political events, demographic changes, and other factors. Numbers and metrics for future years are hypothetical based on certain cost and technical assumptions and are subject to change based on a number of factors. Exxon Mobil Corporation has numerous affiliates, many with names that include ExxonMobil, Exxon, Mobil, Esso, and XTO. For convenience and simplicity, those terms and terms such as "Corporation," "company," "our," "we," and "its" are sometimes used as abbreviated references to one or more specific affiliates or affiliate groups. Abbreviated references describing global or regional operational organizations, and global or regional business lines are also sometimes used for convenience and simplicity. Nothing contained herein is intended to override the corporate separateness of affiliated companies. The material herein is not to be used or reproduced without the permission of Exxon Mobil Corporation. All rights reserved.

EXXONMOBIL

5959 Las Colinas Blvd.
Irving, TX 75039
exxonmobil.com

YEAR FOUNDED 1999

MAJOR PRODUCT/
SERVICES CATEGORIES
Petroleum Products

KEY CONTACT FOR MORE INFORMATION
C.J. Hinkle
Director of National Accounts
charles.j.hinkle@exxonmobil.com
exxonmobil.com/en/wholesale-fuels



ABOUT US

Since 1904, Federated Mutual Insurance Company has been committed to helping protect not only businesses, but business owners' peace of mind. We offer commercial insurance and risk management resources designed specifically for the demands of petroleum marketers. It's Our Business to Protect Yours®.

VALUE PROPOSITION

Work with an insurance provider that knows your industry. As a Strategic Partner with SIGMA since 2009, we offer first-class training and resources on a variety of topics — from tanker rollover prevention to robbery deterrence, driver management, and beyond. We provide you with the information you need to help protect your business, and your bottom line. You can enhance your risk management program even further by attending a complimentary Federated Insurance® Risk Management AcademySM seminar.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Federated Insurance offers Petro Shield®, a commercial property and casualty insurance program especially for petroleum marketers. Offerings include property and casualty insurance, life and disability income insurance, workers compensation insurance, and financial protection services. Additionally, Federated® develops risk management programs and resources to address the petroleum industry's ever-changing needs

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Too many businesses and families are devastated by preventable auto crashes — and the problem continues to grow. At Federated, we are committed to helping reduce roadway disasters. We offer resources for drivers and business owners that focus on lessening the factors most often responsible for crashes.

To help you combat our increasingly dangerous roads, Federated has launched a value-added service for policyholders known as Federated DriveSAFESM. Through a combination of a mobile application, desktop portal, and in-cab vehicle tag, Federated DriveSAFE measures and can help improve driving behaviors.

This article is for general information and risk prevention only and should not be considered legal or other expert advice. The recommendations herein may help reduce, but are not guaranteed to eliminate any or all risk of loss. The information herein may be subject to, and is not a substitute for any laws or regulations that may apply. This information is accurate as of its publication date and is subject to change. Some of the services referenced herein may be provided by third parties wholly independent of Federated. Federated provides access to these services with the understanding that neither Federated nor its employees provide legal or other expert advice. All products and services not available in all states. Qualified counsel should be sought with questions specific to your circumstances and applicable laws.

Federated Mutual Insurance Company • Federated Service Insurance Company*
 Federated Life Insurance Company • Federated Reserve Insurance Company* • Granite Re, Inc.*†
 *Not licensed in all states. †Granite Re, Inc. conducts business in California as Granite Surety Insurance Company.
 1/25 | federatedinsurance.com | © 2025 Federated Mutual Insurance Company

FEDERATED INSURANCE

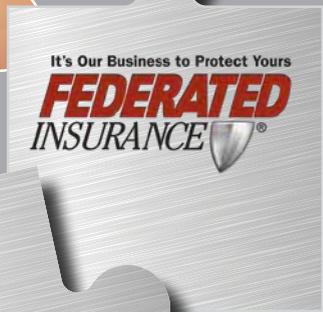
121 E. Park Square
 Mail Code CII-104
 Owatonna, MN 55060
 800.533.0472
 federatedinsurance.com

YEAR FOUNDED 1904

**MAJOR PRODUCT/
 SERVICES CATEGORIES**
 Insurance, risk management,
 financial protection services

**KEY CONTACT FOR
 MORE INFORMATION**
 Patrick Cunningham
 National Account Executive
 PJCunningham@fedins.com
 507.455.8935

Helping Your Employees Stay Safe Behind The Wheel



Every Choice Matters – Choose Federated® DriveSAFESM

Commercial Insurance | Property & Casualty | Life & Disability Income | Workers Compensation | Business Succession and Estate Planning | Bonding

Federated DriveSAFESM Telematics can help your employees improve their daily driving habits. This combination of mobile app, in-vehicle tag, and online portal allows you to measure, rank, and provide feedback on employee driving behaviors so you can help them become safer drivers.



Scan to learn more about Federated DriveSAFESM Telematics and how you can help your employee drivers stay safe behind the wheel.

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ABOUT US

FleetPanda was born from frustration. While running our fleet fueling business in California, growth brought severe operational pain. Paper processes led to mounting errors, overtime, and costly inefficiencies. We needed software to scale.

But the options shocked us—expensive, outdated systems, requiring clunky hardware with rigid workflows and terrible support.

By collaborating with top fuel marketers and using our Silicon Valley background, we created a solution so effective our delivery business hit \$10M quickly. Then we sold our trucks to focus 100% on software.

Today, FleetPanda handles everything from order to cash across all fuel business lines—tank wagon, transport, lubricants, propane, common carrier, and rental assets.

We're cloud-based, customizable, smartphone-friendly, and go live on your screens in 6-8 weeks. Our support responds in under 10 minutes, we release features biweekly, and integrate with 25+ vendors including accounting systems, tank monitors, and meters.

Finally—software that actually understands fuel marketing.

VALUE PROPOSITION

From order creation, dispatch, delivery and reconciliation - FleetPanda transforms your operations every step of the way.

FleetPanda's fuel dispatch and delivery software solves critical challenges fuel distributors face: paper-based processes causing costly errors, non-scalable workflows prohibiting growth, lack of visibility, high operational costs and cashflow issues, double data entry, data scattered across systems, and delayed invoicing.

Customers are able to see 20% increase in gallons delivered, 10% reduction in operations costs, and drivers completing 25% more deliveries daily. Moffitt Services grew non-linearly by doubling their company with 20 fewer trucks and drivers. 3L Energy Solutions increased margins after a 3-way merger, and Pacific States Petroleum transformed from pen and paper to fully digital. Employees are no longer stuck in busywork and get real-time visibility while management has the data needed to make better decisions.

Efficiency, growth, and visibility - you gain on all three, with FleetPanda.

FLEETPANDA

3141 Stevens Creek Blvd. #40324,
San Jose, California 95117 U.S.A
(415) 649.9825
<https://www.fleetpanda.com/>

YEAR FOUNDED 2020

MAJOR PRODUCT/ SERVICES CATEGORIES

Fuel dispatch software, Logistics Software

KEY CONTACT FOR MORE INFORMATION

Pavan Maheshwari
pavan@fleetpanda.com
(206) 422.1621



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

FleetPanda offers an integrated platform managing the entire fuel delivery lifecycle. Our web application gives dispatchers and office staff a unified dashboard to create orders and routes, plan shifts, optimize routes, track drivers in real-time, reconcile shifts, and sync with back-office systems. Our driver app gives the driver their easiest day everyday with turn-by-turn instruction, dispatcher notes, QR/Bar code scanning to identify assets, LCR meter integration, offline mode, and electronic proof of delivery.

Both applications work seamlessly across all business lines—tank wagon, bulk transport, lubricants, propane, and asset management—all on one platform. We integrate with all major accounting systems, tank monitors, LCR meters, and pricing sources, creating a single source of truth for operations data.

This comprehensive ecosystem automates the entire order-to-cash process, eliminating data silos and manual entry while improving customer experience through same-day invoicing and accurate deliveries.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

FleetPanda is launching four transformative products:

- our Best Buy solution for optimized purchasing decisions,
- 3PL Management Software connecting fuel distributors, customers and brokers,
- Loaned Equipment Agreement Management system to streamline equipment rentals and tracking.
- and Customer Portal that lets your customer place order, track and get delivery data.

We're deepening industry engagement through targeted webinars on digital transformation, AI and tech with fuel marketing associations. We're also launching www.fuelpulse.energy, a digital publication delivering actionable insights for fuel marketing professionals. It is fuel marketing without the fluff - insights, proven strategies, and real-world tips to help you grow your business.

At FleetPanda, innovation is our core focus. With bi-weekly feature releases, we're constantly solving real industry challenges. Our mission: empower every dispatcher, driver, accountant, and owner with software that makes their work delightful. And we are not stopping till we get there.



InStore.ai

ABOUT US

InStore.ai believes in the power of listening and acting on feedback to create better experiences for customers and employees. By leveraging voice analytics to capture the true in-store experience, we empower retailers to optimize operations and unlock revenue growth. InStore.ai is not just adapting technology for retail – we’re fundamentally transforming operating models.

Our platform provides actionable insights and recommendations tailored to the unique challenges of convenience stores with AI. Whether it’s identifying and resolving facility issues, enhancing upselling tactics, optimizing loyalty signups, or informing training priorities – InStore.ai helps ensure every customer interaction contributes to business success.

VALUE PROPOSITION

At the counter, every conversation shapes loyalty and sales. InStore.ai gives fuel brands and convenience retailers visibility into frontline interactions, turning the last blind spot in the customer journey into measurable outcomes. Retailers use these insights to improve training and compliance, while fuel brands ensure programs are executed consistently across every site. CPG companies gain proof that merchandising, and promotions reach customers as intended. By making conversations visible, InStore.ai helps fuel and convenience leaders raise performance, protect brand value, and drive growth

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Voice Analytics at the Point of Sale

Discover InStore.ai, a cutting-edge solution that revolutionizes the way businesses measure and enhance in-person experiences. Our advanced voice analytics technology captures and processes real-time conversations between employees and customers at the point of sale, transforming these interactions into actionable insights. By analyzing customer conversations, InStore.ai empowers businesses to significantly improve customer experience, boost employee engagement, and optimize store operations. With this innovative tool, you can uncover hidden opportunities, address potential issues, and drive continuous improvement across your stores, ensuring a consistently high level of service and operational excellence.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

InStore.ai is expanding rapidly, delivering timely alerts that flag fuel and facilities issues so operators can resolve problems before they impact customers. At the same time, InStore.ai provides Pulse Reports that highlight trends in loyalty mentions, upsell effectiveness, and promotion execution—giving retailers visibility they can’t get any other way. By always being in the store when others can’t, InStore.ai provides the operational edge needed to drive consistency and performance. The company has also deepened its industry engagement as a Silver Business Services Partner of SIGMA, a Conexus member, and an exhibitor at the 2025 NACS Show. These efforts underscore its commitment to advancing the industry with data-driven insights and innovation.



INSTORE.AI

634 N Santa Cruz Ave, Suite 200
Los Gatos, CA, 95030
(650) 683.8806
InStore.ai

YEAR FOUNDED 2022

MAJOR PRODUCT/SERVICES
CATEGORIES
Retail Analytics Software

KEY CONTACT FOR MORE INFORMATION

Jay Blazensky
CEO & Founder
jay@instore.ai
(650) 683.8806



FLINT HILLS resources®



ABOUT US

Flint Hills Resources is a leading refining company with operations primarily in the Midwest and Texas. Flint Hills Resources produces essential products that power and improve people's lives including reliable transportation fuels that keep us moving and chemical building blocks that help to make modern life possible.

Its manufacturing capability is built upon seven decades of refining experience as the company has grown and enhanced its operations through capital projects worth more than \$10 billion since 2002. Based in Wichita, Kansas, the company has approximately 3,000 employees and is a wholly owned subsidiary of Koch.

Flint Hills operates the Pine Bend refinery in Rosemount, Minnesota and two refineries in Corpus Christi, Texas with a combined crude oil processing capacity of approximately 800,000 barrels per day.

The company produces, markets and transports refined products including gasoline, diesel, jet fuel, asphalt and heating oils.

Flint Hills Resources also owns and/or operates more than 4,000 miles of pipelines that transport crude oil, refined petroleum products, natural gas liquids and chemicals that are delivered through a distribution system of more than 40 terminals throughout the Midwest and Texas. More information at www.fhr.com

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

At Flint Hills Resources, we never cease to innovate as we constantly seek new and more efficient ways to produce and deliver the fuels and other products people depend on, while striving to consume fewer resources, minimize waste and improve the performance of our products and production processes. Recent projects and innovations include a state-of-the-art combined heat and power system that improves energy efficiency, a new advanced sensor network that detects leaks in real time and reduces emissions, improved flare gas recovery and flare management processes, new more efficient cooling towners that reduces water use, a new ammonium thiosulfate unit that converts sulfur to fertilizer, and one of the largest direct-use solar installations (with a second under construction) in the United States.

FLINT HILLS RESOURCES

P.O. Box 2917
Wichita, KS 67201-2917
316.828.4073
www.fhr.com

YEAR FOUNDED

Flint Hills Resources was established in 2002, formally Koch Petroleum (70 years of refining experience)

MAJOR PRODUCT/ SERVICES CATEGORIES

Fuels & Aromatics (approximately 800,000 bpd of refining capacity), and refined product and crude oil pipelines (4,000 miles of pipeline operating in six states)

KEY CONTACT FOR MORE INFORMATION

Nathan Brubaker
Senior Vice President of Refined Products and Asphalt

MIDWEST

Darren Tiemstra | 316.828.4849

TEXAS

Eric Herbel | 316.828.7126

SOUTHEAST

Tom Garnacz | 651.480.3805



ABOUT US

Gravitate is the most innovative SaaS solutions company in the refined fuels industry. Founded by industry and technology experts, we are dedicated to addressing the complex supply, logistics, pricing and marketing challenges fuel marketers face today. Our software suite, built on the pillars of AI and automation, empowers our customers to achieve unparalleled efficiency, driving a 10X return on investment. At Gravitate, we don't just provide software—we transform the way our clients do business.

VALUE PROPOSITION

Gravitate delivers specialized solutions for refined products wholesalers, retailers, distributors, and transporters. Our Online Selling Solution is a powerful mobile and desktop application, empowers refiners and wholesalers to sell prompt (day deals) and fixed forward (1–24-month forwards) fuel online, directly to customers, while streamlining internal deal capture. This enhances margin optimization, reduces hedging costs, and automates manual processes.

The Gravitate Pricing Engine, a comprehensive calculation tool, allows your business to value inventory replacement costs, calculate real-time supply costs, and publish rack or delivered prices effortlessly. Built specifically for refined products, it handles complex valuation formulas and pricing periods with ease. This solution leverages AI to predict your competitor's prices and helps you create more consistent, accurate pricing to drive the desired margin and ratability goals.

Gravitate Supply & Dispatch is the only integrated, AI-powered supply optimization and dispatch solution available, enabling c-store fuel organizations to save 50–100 points per gallon on total supply and optimize dispatch efficiency by reducing resources up to 50% while increasing loaded miles by up to 5%.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Gravitate provides the following integrated SAAS Solutions:

- 1. Pricing Engine:** Fuel supply management, cost valuation, rack and delivered quoting for fuel buyers and sellers. This solution

leverages AI to predict your competitor's prices and helps you create more consistent, accurate pricing to drive the desired margin and ratability goals.

- 2. Supply & Dispatch:** Best-in-class supply optimization, automated load creation, route optimization, in cab, payroll, carrier management, Invoice reconciliation, freight invoicing and driver scheduling for fuel retailers, carriers and wholesalers.

- 3. Online Selling Platform:** The industry-leading online selling platform for refiners and wholesalers. This platform enables day deals, off-rack and fixed forwards to be captured online and integrated into back-office systems.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

This year, Over the next six months, we are focused on several key initiatives to drive innovation and growth at Gravitate. Our flagship Online Selling Solution, which launched with some of the largest refiners in the US and Canada in 2023, is receiving significant investments as we re-platform it with the latest cloud and mobile app technologies. This upgrade promises the fastest and most responsive user experience on the market.

For fuel retailers, we're continuing to enhance our groundbreaking Supply & Dispatch Solution. This year we have gone live with Love's Travel Stops, Nouria, Sheetz and Many other leading retailers. This year, we will complete significant investments in our carrier integration platform, fuel reconciliation features, and freight payables automation.

This year, we will also deliver the most sophisticated rack pricing solution that the fuels industry has ever seen. This platform has already attracted the largest refiners and wholesalers in the industry, and we are looking forward to continuing this journey in a new market.

Looking ahead, we are committed to accelerating our growth by further investing in our technology, solidifying our position as the most innovative software company in the refined products industry.

Don't miss our presentation at this year's annual Sigma Meeting—we're excited to share more about what's on the horizon with our AI-powered rack pricing engine!

GRAVITATE

620 N College Ave Ste 204
Fayetteville, AR 72701
713.360.9941
gravitate.energy

YEAR FOUNDED 2011

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Fuel Supply Management,
Optimization and Dispatch Software

KEY CONTACT FOR MORE INFORMATION

Tom Hunt
Vice President of Sales
713.360.9941
Tom@gravitate.energy



Gain a Competitive Advantage with E15 (UNL88)

- ✔ **Boost margins** with a high-demand, higher-octane fuel.
- ✔ **Tap into funding** for infrastructure upgrades.
- ✔ **Convert easily** — most sites are already E15 compatible.

Let's fuel your next move.

Partner with Growth Energy to grow your business.

Contact **Andrew Falco** at AFalco@GrowthEnergy.org.



Growth Energy[™]
Expanding America's Bioeconomy



Growth Energy™

Expanding America's Bioeconomy



ABOUT US

Growth Energy is the largest biofuel trade association in the world, representing 9.5 billion gallons of ethanol produced every year – two-thirds of the total US production. We represent 97 ethanol producers and over 100 other companies who support bioethanol and are bringing consumers better choices at the fuel pump, growing America's economy, and improving the environment for future generations.

At Growth Energy, we're cultivating this bioeconomy by reimagining what's possible with crops. Our members make low-carbon fuels, high-protein animal feed, and supply plant-based ingredients for everything from bioplastics to safer cleaning products.

Our industry's been providing domestic, renewable energy solutions since ethanol blends arrived at the gas pump decades ago. And we're continuing to accelerate green innovation today. We're driving increased efficiency in how crops are grown, and how they're used, finding new and better uses for every part of the plant, from the fiber to the fat to the starch.

VALUE PROPOSITION

With over 15 years of direct fuel retail experience, our Market Development team offers extensive regulatory and technical expertise in both the oil and biofuels industries. We support retailers in installing, marketing, and ensuring compliance with E15 regulations at more than 4,000 locations. Our experts provide strategic guidance on incorporating E15 into your fuel lineup, helping you optimize offerings and maximize profitability. E15 gives retailers a competitive edge. In the fuel sales industry, maximizing volume, increasing margins, and driving consumer traffic are essential for success—E15 helps you achieve all three.

GROWTH ENERGY

1401 I Street, NW
Suite 1220
Washington, D.C. 20005

YEAR FOUNDED 2008

MAJOR PRODUCT/ SERVICES CATEGORIES

Marketing, Advertising, Public
Relations, Grass Roots,
Promotions, Policy, Grant Writing

KEY CONTACT FOR MORE INFORMATION

Jake Comer
VP of Market Development
Jcomer@GrowthEnergy.org
515.250.4609



ABOUT US

Gulf is a US-based company with over 120 years of legacy, trust, and performance. With solutions and a team that offers dedicated service, fuel supply, retail programs, and the latest loyalty offerings to its branded customers and consumers, Gulf is well-positioned to fuel your business forward.

Collaborating with Gulf means customers can rely on a powerful brand, steady and secure fuel supply, flexible product offerings, outstanding customer service, and a commitment to progressive growth. With offices in Massachusetts and Georgia and an expanded supply network, Gulf has the unique opportunity to deliver to premier branded and unbranded partners coast-to-coast.

Today, Gulf fuels consumers through approximately 1,100 Gulf locations across the United States and Puerto Rico. Contact us or visit www.gulfinc.com to learn more about how Gulf can support your business.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Build your business with a powerful brand!

- Gulf branded fuel & retail solutions
 - o Reliable fuel supply
 - o Gulf Pay mobile app and loyalty offering
 - o National marketing programs and support
 - o Innovative payment solutions
 - o High-flow diesel & fleet incentive programs
- Gulf unbranded fuel options
 - o Bulk fuel
 - o Rack supply
 - o Term agreements
 - o Fixed spot agreements
 - o Delivered
- Gulf Franchise convenience store program (in pilot)
 - o Store remodel
 - o Merchandising expertise
 - o Premium food and dispensed beverage offerings
 - o Operational support
 - o Comprehensive training

GULF

492 Old Connecticut Path
Suite 600
Framingham, MA 01701
(800) 774.4853
gulfinc.com

YEAR FOUNDED 1901

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Petroleum Products / Fuel
& Lubricant Supplier

KEY CONTACT FOR MORE INFORMATION

Jamie Friesema
Vice President, Branded Sales
jfriesema@gulfinc.com
617.596.2105

Michael Smith
Executive Managing Director, Unbranded Sales
msmith@gulfinc.com
770.377.3223



Reliable. Trusted. Coast to Coast.

It all starts with great partners.

For branded opportunities,
please contact:

Jamie Friesema

Vice President, Branded Sales
jfriesema@gulfoil.com | 617.596.2105

For unbranded opportunities,
please contact:

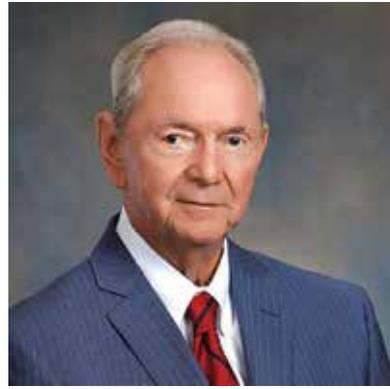
Matthew Harrison

General Manager, Unbranded Marketing
mharrison@gulfoil.com | 774.210.0958





**HASKEL THOMPSON
& ASSOCIATES**
Executive Recruiters



ABOUT HASKEL THOMPSON & ASSOCIATES

Executive Recruiters, Haskel Thompson & Associates, has specialized in delivering results in the oil and energy business sector since 1979. We excel in the three industry segments of upstream, midstream, and downstream. We have successfully placed personnel in convenience and fuel retailing, consumer products and manufacturing, private equity, and QSR spaces. Our team works with a wide range of top-tier candidates from middle management to C-Suites. The HT&A team identifies personnel who are the right fit, at the right level, and with the right industry experience. With our professionalism, the executive recruiting team demonstrates a deep understanding of corporate needs and tailors its services to the client's organizational needs.

VALUE PROPOSITION

As the industry continues to grow, HT&A has been at the forefront of recruiting top-tier candidates for middle management, research & development, and senior executives. With extensive experience and proprietary processes, we locate the best organizational talent. Since our founding in 1979, we have been the leading executive recruiting firm within the oil & gas industry - particularly as the ebb and flow of merger and acquisition consolidations create organizational gaps and opportunities. With an abundance of knowledge in the industry and the largest network available, the executive recruiting team at HT&A provides the security of knowing critical positions will be filled by quality candidates.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

With over forty years of experience, we are confident that we are the right choice for the recruiting needs in the oil and energy business sectors. We have the experience, passion, and the energy clients require to complete the job swiftly.

With the evolution of organizations, markets and engagement has transformed both leadership needs and solutions. Industry transformation and its broad-based complexity compel clients to engage advisors who understand their business strategies and cultures. Focused, strategic growth requires strong, diverse candidates who can devise tactics and work within critical timelines.

With a highly experienced and skilled recruiting team, our first and most important step is to listen to our clients. The next step is asking the critical questions to further understand client needs and wants. Then, our highly skilled recruiters begin the process to leverage their resources and strengths to tailor the search. Relationships ultimately rely on trust and communication. The relationship that is built between the recruiting team, the client, and the candidate is the foundation of a successful search. We are dedicated to the development of our team members so clients can always feel they are being represented by best efforts.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Haskel Thompson & Associates LLC has engaged in many new initiatives thus far in 2023. As the demand increases in hiring and partnering with key companies, we have been fortunate enough to be able to bring on key new employees to better assist in a faster placement process. Along with the team growing, we have made drastic improvements in technological advancements by implementing a new recruiting software that has drastically improved sales, placements, recruiter productivity, and the applicant management process.

HASKEL THOMPSON & ASSOCIATES

12734 Kenwood Ln., Ste. 74
Ft. Myers, FL 33907
239.437.4600
haskelthompson.com

YEAR FOUNDED 1979

MAJOR PRODUCT/ SERVICES CATEGORIES

Recruiting in three industry segments: Upstream, midstream & downstream.

KEY CONTACT FOR MORE INFORMATION

Haskel Thompson
President
Haskel@haskelthompson.com
239.565.2422



ABOUT US

From the startups to the been-there-done-thats, our commerce platform connects millions of businesses with their customers. No headaches, no hassles, no worries. Just payments that work like they need to and always will — no matter what the future brings. It's why top convenience store and gas station brands have trusted Global Payments for over 40 years to make commerce work better.

Our payment technology and software solutions enable fuel marketers and chain retailers like you to deliver seamless customer experiences, run smarter operations, and adapt quickly to change. After all, that's why we're here: to stay in front of change and in touch with your needs so you can meet tomorrow with confidence.

In 2016, Heartland Payment Systems was acquired by Global Payments. As we move into 2026, we will be adapting the Global Payments name. Our offerings in the Petro/C-Store and Energy spaces will continue to flourish, and our customer base will see a tremendous focus on enhancing our offerings and services and increasing our footprint in the marketplace.

Global Payments (NYSE: GPN) helps businesses around the world enable commerce and provide exceptional experiences to their customers. Our payment technology and software solutions enable merchants, issuers, and developers to deliver seamless customer experiences, run smarter operations, and adapt quickly to change. Because if it has anything to do with commerce, we are already on it. With 27,000 team members across 38 countries, we have the scale and expertise to help businesses grow with confidence. Headquartered in Georgia, Global Payments is a Fortune 500® company and a member of the S&P 500.

VALUE PROPOSITION

In an industry that's always evolving, you need a payments provider you can count on to help you move faster, sell smarter and scale stronger. That's us. With powerful payment processing and 24/7 support, we've got what it takes to fuel your success today and tomorrow.

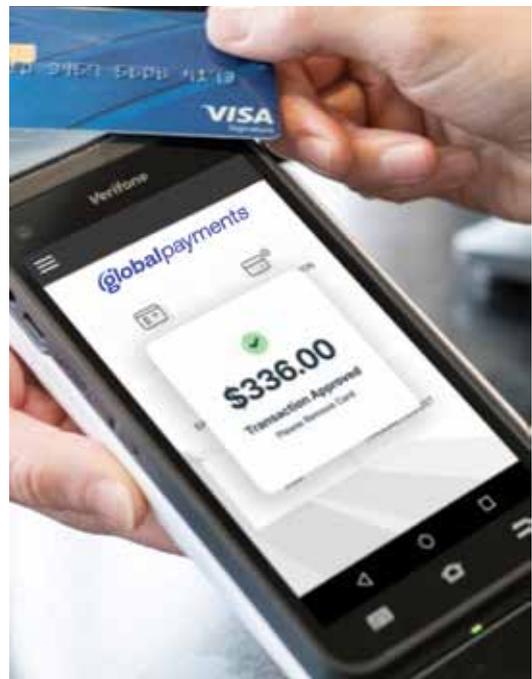
From travel plazas to convenience stores to energy dispensing facilities and beyond, our payment solutions work wherever you do — so you can deliver fast, secure, flexible transactions anytime, anywhere. Whether you're a pro or a brand-new business, we'll have you up and running in 24-48 hours. Think bigger, grow faster and stay ahead with Global Payments. We're ready when you are.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Global Payments offers credit card processing services for all SIGMA members. Our pricing is aggressive, ethical, and transparent.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Global Payments' BillPay and PayFabric are being used by many marketers who sell heating oil, propane and equipment, and services.



GLOBAL PAYMENTS

Atlanta, GA
727.543.5503
globalpayments.com

YEAR FOUNDED 1967

MAJOR PRODUCT/ SERVICES CATEGORIES

Payment processing, Gift Card services, BillPay, ACH and Payroll

KEY CONTACT FOR MORE INFORMATION

Alan Levine
Senior Director of Enterprise Accounts
Alan.Levine@globalpay.com
727.543.5503



ABOUT US

At Hunt Brothers® Pizza, We Know Pizza.

With over 10,000 locations nationwide, Hunt Brothers Pizza is the largest made-to-order pizza brand in the convenience store industry. Family-owned and operated for over 30 years, Hunt Brothers Pizza delivers a proven, turnkey food service solution designed specifically for c-stores. Our partners can expect high-quality products, unmatched support, and strong brand recognition with their customers. Hunt Brothers Pizza is not a franchise. We do not charge franchise fees, royalty fees, or marketing fees.

Hunt Brothers Pizza offers a large 12" original crust pizza, thin crust pizza, breakfast pizza, bone-in chicken wings, and boneless WingBites®. Our grab-and-go pizza option, Hunk A Pizza®, is one-quarter of a whole pizza that makes for a quick breakfast or lunch on the go. Our made-to-order whole pizza provides consumers who are looking to customize their pizza with a quick dinner option, providing All Toppings No Extra Charge®.

Our program was created specifically for convenience stores. With over 30 years of experience serving the c-store industry, our branded pizza program is designed to make foodservice simple and profitable. Our program offers high-quality, high-margin products that are simple to prepare. Most stores can execute our program with existing employees. The Hunt Brothers Pizza program can be operated in as little as 59 square feet with flexible pizza shoppe and equipment options.

A Nationally Branded Program for a Reasonable Investment

Unlike many other branded foodservice programs, Hunt Brothers Pizza does not charge franchise, royalty, or marketing fees. As a sponsor of 3x NASCAR Cup Series Champion, Joey Logano, Hunt Brothers Pizza provides Store Partners with national marketing to 75 million loyal racing fans.

In-store marketing is also provided at no cost and is installed and refreshed by a dedicated Pizza Professional. Our direct store delivery ensures pizza products are delivered on Hunt Brothers Pizza trucks. A dedicated Pizza Professional will rotate and restock inventory each week. To keep consumer interest high, Hunt Brothers Pizza offers several LTO (Limited Time Only) pizzas throughout the year. Fan favorites like Buffalo Chicken Pizza and Chicken Bacon Ranch to keep customers coming back to your store for more.

Hunt Brothers Pizza is family-owned and operated. For additional information, visit www.huntbrotherspizza.com or to find a Hunt Brothers Pizza location nearest to you, visit app.huntbrotherspizza.com.

HUNT BROTHERS PIZZA

4020 Jordon Station Road
Nashville, TN 37218
800.453.3675
huntbrotherspizza.com

YEAR FOUNDED 1991

MAJOR PRODUCT/
SERVICES CATEGORIES
Foodservice

KEY CONTACT FOR MORE INFORMATION

Meghan Case
Marketing Manager
Meghan.case@hbpizza.com
615.627.1724



ABOUT US

For 75+ years, Husky Corporation has served as a trustworthy guide, developing breakthrough, American-made fuel nozzles, Safe-T-Breaks®, and accessories, plus relentlessly providing the most dependable customer service in the industry. But we never rest on our proven track record. Husky continues to grow its reputation as a special-breed innovator with an acquisition strategy designed to add more products and services worthy of the Husky name. In addition to our legendary line of nozzles, we also feature curb and farm hoses, oil lube products, plus aviation hoses, plus K100 fuel treatment.

This forward-thinking approach allows us to offer Husky technology from hose to nozzle, serving the U.S. market with a large network of distributors in every state, as well as international distribution. Headquartered in Pacific, Missouri (in the metro St. Louis area), Husky is committed to provide petroleum-dispensing products that meet or exceed our customer's expectations and reinforce the fact that we are a reliable partner that is with our valued clients every step of the way.

Husky is relentlessly committed to meeting and exceeding the expectations of our valued clients every step of the way. Using continuous improvement, Husky builds on five key pillars:

- **Safety** – Husky will promote safety to our employees and our customers. No one should get hurt making or using our products.
- **Quality** – Husky will endeavor to provide the highest quality products focusing on reliability and safety. People won't buy our products twice unless they deliver first-in-class quality.

Customer Loyalty – Husky will strive to retain our current customers and acquire future customers by providing new and innovative products in a timely manner. Every interaction with each customer should be great, so they feel more than happy or satisfied. We strive for our customers to be loyal, so they come back every single time.

- **Team Building** – Husky will embrace an approach that builds upon each individual's unique capability. We seek to attract the right people, then encourage them to develop personally and professionally so they remain with us over the long term.
- **Productivity** – Husky will continuously improve output efficiency through technology and process improvements. Our goal is to get a little better at everything we do, every single day.



HUSKY CORPORATION

2325 Husky Way
Pacific, Missouri 63069
800.325.3558

YEAR FOUNDED 1947

MAJOR PRODUCT/
SERVICES CATEGORIES
Manufacturer of Service Station
Hanging Hardware

KEY CONTACT FOR MORE
INFORMATION
Theodore Sutcliffe

husky.com
sales@husky.com

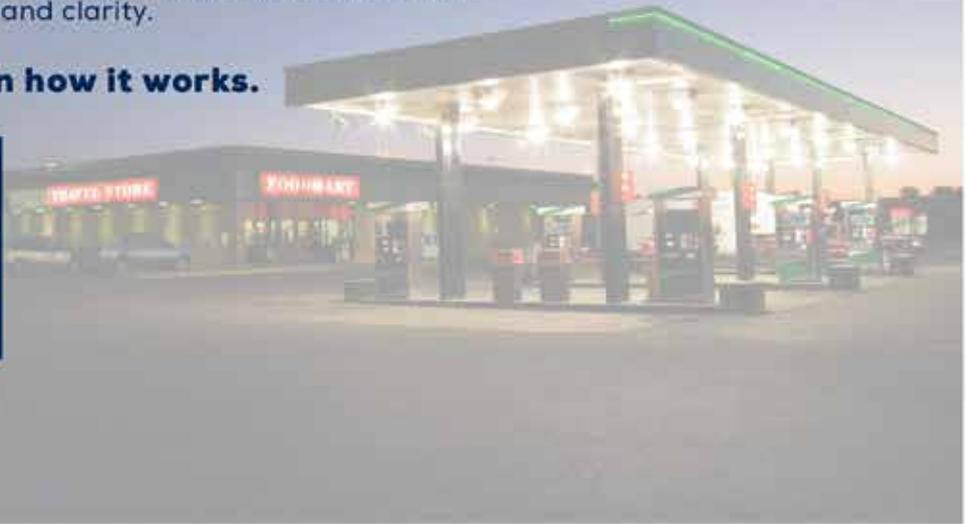
FUEL YOUR OPERATIONS WITH PRECISION.

Get all the tools to run your petro business smarter, not harder.

iRely's petroleum accounting software is more than a set of financial tools – it's a complete ERP that unites your entire operation in one powerful, connected system.

From fuel delivery logistics and tax compliance to accounting and cash management, it's everything you need to run your wholesale petroleum business with confidence and clarity.

Scan to learn how it works.



MANAGE EVERY ASPECT OF PETROLEUM DISTRIBUTION.



WHOLESALE
TRANSPORTS



PROPANE
& FUEL



LUBRICANTS
DISTRIBUTION



CARD LOCK



CONVENIENCE
STORES



ABOUT US

iRely's commitment to customer success has made the company a global leader in digital transformation, providing best-in-class ERP and integrated accounting software for petroleum distribution and retail. Headquartered in Dallas, Texas, with offices worldwide, iRely has nearly 40 years of experience helping fuel marketers — both commercial and retail — simplify complex business processes and operate more efficiently. Our solutions connect every part of your operation, from dispatch and delivery to accounting and reporting, to enable greater efficiency, accuracy, and profitability. We've built lasting partnerships with more than 500 customers in over 25 countries, powered by deep industry expertise and an unwavering focus on customer success. For more information, visit iRely.com.

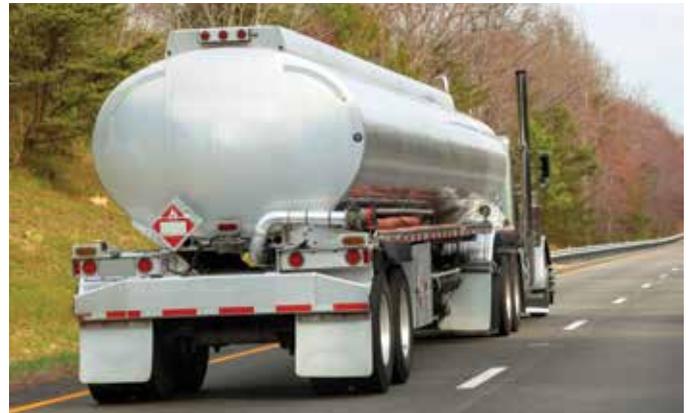
VALUE PROPOSITION

Simplify — a single word that defines our mission. Fuel marketers, whether commercial or retail, face complex challenges in logistics, financials, accounting, data management, and customer service. iRely delivers integrated software solutions that combat complexity, eliminate inefficiencies, and drive growth.

We believe powerful solutions should feel simple. That's why we design and develop single-platform, cloud-capable ERP systems that connect your front office to your back office — from dispatch and delivery to financial and reporting. This seamless approach gives your business the ability to run smoother, respond faster, and focus on what matters most.

Your business is far from simple. Understanding it is our business. Building the right solution is our commitment.

We are iRely. Our business is to solve simply.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

iRely Petroleum and iRely Retail provide specialized ERP and integrated accounting software for fuel marketers, whether serving wholesale, commercial, or retail customers. Our solutions cover wholesale transportation, propane and fuel delivery, lubricant distribution, cardlock systems, and convenience store management—all built on a modern, scalable technology stack.

With native accounting tools, customer relationship management (CRM), and petroleum-specific functionality, iRely helps businesses maximize profits, reduce complexity, and save time. Our proven implementation process includes our signature Business Process Review (BPR) and Quality Assurance Program to ensure your system is optimized from day one. We partner with your team to align software capabilities with best practices, and our automated quality control ensures peak performance by testing your system with your own business processes and live data.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

iRely continues to expand to meet growing demand, adding new petroleum distribution and retail customers while helping fuel marketers, whether commercial or retail, transition from legacy systems or adopt ERP and accounting software for the first time. Our solutions are purpose-built to simplify operations across the fuel marketing industry, connecting everything from dispatch and delivery to accounting and reporting in one seamless platform.

From our new Dallas, Texas headquarters, we remain committed to delivering innovative, industry-specific technology that drives efficiency, accuracy, and profitability. With ongoing enhancements to our ERP and accounting software, along with continuous improvements to implementation and support services, iRely provides the tools fuel marketers need to work smarter, run smoother, and focus on growth.



4242 Flagstaff Cove
Fort Wayne, IN 46815
800.433.5724
irely.com/petro

YEAR FOUNDED 1983

MAJOR PRODUCT/
SERVICES CATEGORIES
Back-Office Software

KEY CONTACT FOR MORE INFORMATION

Mikayla Pacy,
Event and Marketing Coordinator,
mikayla.pacy@irely.com, 978.886.6773
AND
Dylan Gamboa, SVP,
dylan.gamboa@irely.com, 412.592.8661



ABOUT US

Kalibrate's decision-making solutions empower fuel and convenience retailers across the globe with the market intelligence, micro-local data, and precision pricing and planning tools they need to gain real competitive advantage. For decades, fuel and convenience retailers have relied on Kalibrate to provide insight to drive successful growth strategies and improve volume, margin, and profit.

Kalibrate provides reliable insights to identify opportunities, understand risk, and make critical business decisions with confidence.

VALUE PROPOSITION

As a strategic provider of location and pricing intelligence, Kalibrate helps fuel retailers to grow their networks and improve their bottom line with reduced risk. Kalibrate helps fuel retailers sell 1.4% more volume and increase gross profit by an average of \$454 per site, per week. Our customers range from the largest and most successful brands in the world, to small but ambitious high-growth concepts. We deliver software platforms and consultancy services that are truly bespoke, with the ability to scale as our clients do.

MAJOR PRODUCTS, BRANDS, AND SERVICES

Kalibrate Fuel Pricing

Kalibrate Fuel Pricing is the pricing software tool used by successful fuel retailers in over 40 countries to set agile price strategies, and balance volume and margin. Fuel retailers increase gross profit by an average of \$454 per site, per week with Kalibrate Fuel Pricing.



Kalibrate Fuel Planning

Kalibrate Fuel Planning allows fuel retailers to capitalize on growth opportunities, optimize their existing sites and prioritize actions based on their expected return. Gain total visibility over your fuel and convenience retail network and the potential that can be unlocked.

Kalibrate Location Intelligence

Kalibrate Location Intelligence provides granular detail on your customers, and your competition. Kalibrate Location Intelligence is trusted by some of the most successful brands on the planet. Our platform and our people help them understand their customers, identify opportunities, and outperform the competition.

Fuel Site Analysis

Kalibrate's Fuel Site Analysis provides dependable fuel volume projections and evaluation of any single fuel retail site. Fully understand your site's potential, and its potential return with a fuel site analysis study.

MAJOR INITIATIVES, EVENTS, AND UPDATES IN 2025

Kalibrate has recently launched the next generation of Kalibrate Location Intelligence, 2.0, which successfully brings the best elements of three well respected location intelligence platforms together into one outstanding software tool.

We are committed to bringing best-in-class software and analytics to clients across the globe.

We're building a world without guesswork – where the right insight is available at the right time to give organizations valuable answers to their most challenging business questions, today and in the future.

KALIBRATE

7301 State Highway 161
Suite 315
Irving, TX 75039
734.623.7710
kalibrate.com

YEAR FOUNDED 1970

MAJOR PRODUCT/ SERVICES CATEGORIES

Data, Analytics, Software,
Consultancy

KEY CONTACT FOR MORE INFORMATION

Daniel Welborn
Key Account Manager
daniel.welborne@kalibrate.com
314.374.6788



UNCOMMONLY INDEPENDENT.

What makes Lockton stand apart is also what makes us better: independence. Unconstrained by the rigidness commonly associated with our industry, we challenge the norms of what a brokerage can be. We are Uncommonly Independent.

How does independence make Lockton different? In short:

Our clients come first.

Our Associates feel like part of the family.

Our leadership continues to stand the test of time.

As the world's largest privately owned, independent insurance broker, Lockton Companies serves more than 65,000 clients across six continents with insurance brokerage, risk management, employee benefits consulting, captive consulting, and private client services. Lockton's 9,500+ Associates are committed to helping clients achieve the goals that make their businesses safer, smarter and more profitable.

That dedication helps us **retain 97% of our clients annually**, the best record in the business. Your company is one of a kind; don't settle for off-the-shelf solutions.

LOCKTON GLOBAL ENERGY

Deep expertise

Lockton Global Energy (LGE) is a cohesive and collaborative global team of handpicked energy specialists. Harnessing deep expertise, we act as a trusted partner to our clients, securing cost-effective, bespoke insurance and risk solutions.

Our depth and experience cross the entire energy industry in 32 countries: Upstream, Midstream, and Downstream. Together, our associates place >\$1B in premium into the marketplace annually. With these numbers, Lockton Global Energy (LGE) is one of the top 3 Energy brokers globally.

Within Lockton Global Energy (LGE), we believe that dedicated industry teams are required to better serve the needs of our vast group of clients. Specialized teams relative to the SIGMA member: Petroleum and Convenience, Transportation and Logistics, Power and Renewable, and Environmental.

LOCKTON INSURANCE BROKERS

Lockton Companies
2100 Ross Avenue, Suite 1400
Dallas, TX 75201
916.730.4849
www.lockton.com

YEAR FOUNDED 1966

MAJOR PRODUCT/ SERVICES CATEGORIES

Insurance Brokerage, Risk
Management, Employee benefits,
Captives

KEY CONTACT FOR MORE INFORMATION

Greg Cushard
Partner, Lockton Partners, LLC
Senior Vice President
Mobile: 916.730.4849
gcushard@lockton.com



A TRUSTED ADVISOR

Our teams have vast experience of placing insurance for clients throughout the downstream energy sector including convenience stores, transportation, storage, renewables, refining, pipeline, petrochemical, LPG & LNG, ports and terminals, and gas processing.

What we cover (but not limited to): Environmental requirements, construction project advisory, lender requirements, operational risks, mergers & acquisitions due diligence, bespoke policy wording and coverage analysis, contract review/negotiation, property engineering, loss modeling, benchmarking, captive consulting, claims advisory, cargo, reps & warranties, and cyber advisory.

UNDERSTANDING YOUR RISK

Our goal is to take your spirit of innovation and raise you one. A rigid, been there done that approach, will only take you so far in an industry with so much complexity. Lockton thrives on thinking outside of the box. Risks emerge, challenges arise, and we stand ready to create and deliver tailored insurance solutions for your business.

Whether you are involved in petroleum distribution, convenience store operations, product supply and logistics, refining or renewables, Lockton's experienced teams are here to help. We will meet you where you do business. The need for energy continues to rise, while ransomware attacks, aging infrastructure and acceleration of clean energy have exposed new vulnerabilities. We make it our business to understand the commercial realities you face and present them to the insurance market best. All so that we can improve your coverage while minimizing costs. You are our priority.



ABOUT US

Mansfield Energy is the trusted partner to fleets and organizations across North America, solving their most demanding energy procurement, supply, and logistics challenges. Founded in 1957, Mansfield Energy is a family-owned organization headquartered in Georgia and operating in every U.S. state and all 10 Canadian provinces.

Mansfield provides reliable fuel supply, logistics, DEF, additives, and strategic solutions. Mansfield operates the largest independent fuel distribution network in the country, the DeliveryONE Network, which enables it to deliver products and services exclusively to more customers in extremely efficient ways. Mansfield delivers over 3 billion gallons of fuel and complementary products annually to 8,000+ customers across the United States and Canada.

VALUE PROPOSITION

Mansfield Energy has spent more than 70 years building relationships that matter with petroleum marketers across North America. Through decades of active participation in SIGMA and long-standing partnerships with independent jobbers, major oil companies, and national fleets, Mansfield has built an unmatched foundation of trusted relationships across the entire fuel supply chain.

From refiners and terminals to local carriers and delivery partners, Mansfield manages the full lifecycle of a load—backed by a 1,500-carrier partner network and dedicated account teams who ensure reliability, transparency, and enterprise-grade service. Our comprehensive solutions span bulk fuel supply, DEF, fleet cards, emergency response, and sustainability programs, giving customers the tools they need to reduce risk, optimize operations, and serve their customers with confidence.

MANSFIELD ENERGY

1025 Airport Parkway
Gainesville, GA 30501
800.695.6626
Mansfield.Energy

YEAR FOUNDED 1957

MAJOR PRODUCT/ SERVICES CATEGORIES

Bulk Fuel Supply of diesel, gasoline, renewable fuels, diesel exhaust fluid (DEF), additives, fuel equipment and systems, fleet cards, and various other fuel management solutions

KEY CONTACT FOR MORE INFORMATION

Michael Mansfield Jr
Chief Operating Officer
mfmr@mansfieldoil.com
404.590.9142



With nationwide coverage, deep regulatory expertise, and a commitment to innovation, Mansfield stands ready to empower you with reliable fuel solutions and supply chain resilience SIGMA members depend on.

MAJOR PRODUCTS, BRANDS, AND SERVICES

Mansfield Energy delivers a comprehensive portfolio of fuel supply, logistics, and technology solutions to keep fleets running strong. Our vast supply network spans diesel, gasoline, biofuels, kerosene, and additives—complemented by nationwide Diesel Exhaust Fluid (DEF) distribution and fleet card programs. Mansfield's proprietary online FuelNet portal empowers customers with real-time visibility into fuel orders, deliveries, invoices, and reporting, providing transparency and control. For infrastructure needs, Mansfield designs and builds turnkey fueling systems, backed by experienced project management that ensures seamless equipment rollouts and enterprise-grade implementations. From local delivery partners to national carrier networks, our scale and relationships drive unmatched reliability. With Mansfield, you gain a trusted partner offering resilient supply, innovative tools, and the operational expertise to optimize fuel management from end to end.

MAJOR INITIATIVES, EVENTS, AND UPDATES IN 2025

With a legacy of fueling progress across North America, Mansfield is committed to driving innovation, reliability, and community impact. Looking ahead, Mansfield will celebrate a milestone event in May 2026 with the 40th Anniversary Mansfield Cares Golf Classic at the Doral Resort in Miami, FL. This event has raised millions to support the Muscular Dystrophy Association and other charitable organizations and remains a cornerstone of Mansfield's culture of giving back. In August 2026, Mansfield will host its bi-annual DeliveryONE (D1) Expo in Nashville, TN. The D1 Expo is an industry-leading gathering of partners, suppliers, and customers, and provides a platform to showcase advancements in fuel solutions, sustainability, and logistics while fostering collaboration across the supply chain. These hallmark events, combined with ongoing investments in technology, infrastructure, and customer partnerships, underscore Mansfield's bigger reach, broader solutions, and better advice.



MANSFIELD

**BIGGER REACH. BROADER SOLUTIONS.
BETTER ADVICE. NOW YOU CAN**

Mansfield empowers organizations of all sizes to access petroleum products, logistics, and services they need to be more competitive.

 **BIGGER REACH**

Leverage the purchasing power and distribution network that always delivers what you need, where you need it.

 **BROADER SOLUTIONS**

Gain easy access to products, services, and technologies that streamline your operations.

 **BETTER ADVICE**

Find creative solutions and continuously improve your program with our expert team of industry veterans.



 INFO@MANSFIELD.OIL.COM

 800-695-6626

 WWW.MANSFIELD.ENERGY

MATRIX

CAPITAL MARKETS GROUP

We're Known By The Work We Do.



ABOUT US

Matrix's Downstream Energy & Convenience Retail Investment Banking Group is recognized as the national leader in providing transactional advisory services to companies in the following downstream energy and convenience retailing sectors:

- convenience stores
- petroleum marketing & distribution
- propane distribution
- heating oil distribution
- lubricants distribution
- petroleum logistics
- terminals
- car washes
- quick service restaurants

Group members are dedicated to these industries and draw upon complementary experiences to provide advisory services to complete sophisticated merger and acquisition transactions, debt and equity capital raises, corporate valuations, special situations and strategic planning engagements. Since 1997, our Downstream Energy & Convenience Retail Investment Banking Group has successfully completed over 300 engagements.

VALUE PROPOSITION

We are committed to maximizing value for our clients. There is no "one-size-fits-all" transaction, which is why we customize every transaction process in order to meet the unique needs of each client. By running a targeted and structured transaction process, we are able to achieve the highest transaction values and optimal capital structures for our clients available in the market at that time. We pride ourselves on flawless execution and offering an intensive, detailed approach to each and every transaction we handle. This is why "We're Known By The Work We Do."

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Mergers & Acquisitions, Capital Advisory, Valuation Advisory

<p>The Delivered Fuels and Lubricants Business of</p> <p>Primar Petroleum, Inc.</p> <p>has been acquired by</p>  <p>Merle Boes, Inc.</p>	<p>The Petroleum Marketing and Convenience Retail Business of</p> <p>Primar Petroleum, Inc.</p> <p>has been acquired by</p>  <p>Blarney Castle Oil Co.</p>	<p>The GetGo Café + Market Convenience Retail and WetGo Car Wash Businesses of</p>  <p>has been acquired by</p>  <p>CIRCLE K</p>
<p>The Wholesale Motor Fuels Distribution Business of</p>  <p>has been acquired by</p>  <p>Cary Oil</p>	<p>E.J. Pope & Son, Inc.'s Fuels Transportation Business</p>  <p>has been acquired by</p>  <p>Petroleum Transport Company, Inc.</p>	<p>The Convenience Retail Business of Cary Oil Co., Inc.</p>  <p>has been acquired by</p>  <p>Sampson-Bladen Oil Co., Inc.</p>
 <p>a division of</p>  <p>has been acquired by</p>  <p>Maves</p>	<p>The Petroleum Marketing and Convenience Retail Business of Engineer's Associates, Inc. and its Affiliates d/b/a Nacional Petroleum</p>  <p>has been acquired by</p>  <p>Poppy Markets, LLC</p>	<p>Hutchinson Oil Company's Convenience Retail & Travel Centers Business</p>  <p>has been acquired by</p>  <p>Circle K Stores Inc.</p>

MATRIX CAPITAL MARKETS GROUP

Gateway Plaza
800 East Canal Street, Ste. 850
Richmond, VA 23219
804.780.0060 | matrixcmg.com

YEAR FOUNDED 1988

MAJOR PRODUCT/ SERVICES CATEGORIES

Investment Bank

KEY CONTACT FOR MORE INFORMATION

Spencer P. Cavalier, CFA, ASA
Co-Head of Downstream Energy
& Convenience Retail Group
spcavalier@matrixcmg.com
667.217.3320

Cedric C. Fortemps, CFA
Co-Head of Downstream Energy
& Convenience Retail Group
cfortemps@matrixcmg.com
804.591.2039

We've got all the right tools.



Our team of 22 investment bankers is solely dedicated to advising companies in downstream energy and convenience retail industries. We have completed over 400 M&A, valuation, and capital advisory engagements. We leverage all of our past experience to advise each client, which is part of the reason we have a 90%+ success rate on sell-side M&A advisory engagements.

Deep industry knowledge, proven transactional expertise, and top-tier financial and accounting credentials provide the quality of work necessary to achieve our client's specific goals and successfully close complex transactions.

Let us put our tools to work for you.

Contacts:

Spencer P. Cavalier, CFA, ASA, Co-Head
Cedric C. Fortemps, CFA, Co-Head
M. Vance Saunders, CPA, Managing Director
Sean P. Dooley, CFA, ASA, Managing Director
Stephen C. Lynch, CFA, CPA, Managing Director
Andrew A. LoPresti, CFA, CPA, Director
John C. Duni, CFA, CPA, Director
David L. Corbett, CFA, Director

Mergers & Acquisitions • Capital Raising
Valuations • Strategic Advisory
www.matrixcmg.com

We're Known By The Work We Do.

MATRIX
CAPITAL MARKETS GROUP

Downstream Energy & Convenience Retail Investment Banking Group



ABOUT US

Marathon Petroleum Corporation (MPC) is a leading, integrated, downstream energy company headquartered in Findlay, Ohio. We operate the nation's largest refining system. MPC's marketing system includes ~7,500 Marathon and ARCO branded locations across the United States and Mexico. MPC also owns the general partner and majority limited partner interest in MPLX LP, a midstream company that owns and operates gathering, processing, and fractionation assets, as well as crude oil and light product transportation and logistics infrastructure. More information is available at www.marathonpetroleum.com.

VALUE PROPOSITION

MPC markets gasoline and diesel fuel to independent marketers, commercial end-users, unbranded distributors, and high-volume retailers across the U.S. We offer both branded and unbranded partnerships to meet the diverse needs of our customers. From Marathon brand gasoline, available nationwide at mostly independently owned and operated stations, to ARCO locations across the West Coast, Eastern U.S., and Mexico, we're proud to provide TOP TIER™ gasoline that exceeds industry standards and is the fuel so many drivers rely on every day. With over 3 million members and growing, Marathon ARCO Rewards lets consumers earn 5¢ per gallon and save up to \$1 in rewards at more than 6,300 participating stations nationwide.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- Full line of unbranded gasoline and diesel products, with the ability to custom additize for contract offerings
- Jet fuel
- Lubricants
- Marathon® Performance Series Motor Oil
- Brand offerings including Marathon® and ARCO®
- Extensive midstream resources – transportation, storage, and distribution

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

At MPC and MPLX, we are meeting the needs of today while investing in a sustainable, energy-diverse future. Our approach to sustainability spans the environmental, social and governance (ESG) dimensions of our business.

That means:

- Strengthening resiliency by lowering carbon intensity and conserving natural resources
- Innovating for the future by investing in renewables and emerging technologies
- Embedding sustainability in decision-making and how we engage our people and stakeholders

MARATHON PETROLEUM COMPANY

539 South Main St.
Findlay, OH 45840
419.421.2121
marathonpetroleum.com

YEAR FOUNDED 1887

MAJOR PRODUCT/ SERVICES CATEGORIES

Fuels, Distillates, Petrochemicals,
Asphalt, Propane and Transportation,
Storage and Distribution

KEY CONTACT FOR MORE INFORMATION

AK, AZ, CA, CO, ID, MT, NM, NV, OR, UT, WA, WY
Robert Mustain – rnmustain@marathonpetroleum.com

AL, AR, FL, GA, LA, MS, NC, SC, TX
Eric Fegley – edfegley@marathonpetroleum.com

CT, DC, DE, MA, MD, NJ, NY, PA, VA
Ken Mauk – klmauk@marathonpetroleum.com

KY, MI, OH, TN, WV
Christina Siville – clsiville@marathonpetroleum.com

IA, IL, IN, MN, MO, ND, NE, SD, WI
Sara Stewart – srstewart@marathonpetroleum.com



ABOUT US

Founded in 1894, McLane Company Inc. is one of the largest distributors in America, serving convenience stores, mass merchants, and chain restaurants. As an industry-leading partner to the biggest retail and restaurant businesses, McLane buys, sells, delivers, and serves the world's most beloved brands. With headquarters in Temple, Texas, McLane has more than 80 distribution centers across the country, employs more than 25,000 teammates, and delivers to nearly every zip code in the US. McLane is a wholly owned subsidiary of Berkshire Hathaway, Inc.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Our extensive line of high-quality foodservice offerings, private label options, and merchandising and marketing solutions are designed to help c-store retailers efficiently stock their shelves, operate their business, and build a reliable brand in their community. From customizing foodservice offerings to streamlining deliveries and optimizing orders, we are committed to providing our customers with the support they need to thrive in the competitive retail industry.

COMMUNITY

McLane is committed to being a responsible corporate citizen and making a positive impact on the environment, society, and governance. Some of our initiatives include:

- Sustainability: McLane is protecting our planet for future generations by reducing our environmental footprint.
- Disaster Relief: We're prepared to support affected communities during times of crisis.
- Diversity: McLane is committed to fostering a diverse, equitable, and inclusive workplace.
- Military: We provide opportunities, support, and appreciation to our nation's veterans and their families.
- Charitable Giving: Our teammates are proud to support Children's Miracle Network Hospitals, United Way, and other charitable organizations through monetary contributions, fundraising events, and volunteer work.

MCLANE COMPANY

4747 McLane Parkway
Temple, TX 76504
254.771.7500
mclaneco.com

YEAR FOUNDED 1894

MAJOR PRODUCT/
SERVICES CATEGORIES
Distribution

KEY CONTACT FOR MORE INFORMATION

David Makowski
New Business Development Manager
David.Makowski@mclaneco.com
254.217.5842

MOTIVA

ABOUT US

Headquartered in Houston, Texas, Motiva refines, distributes, and markets petroleum products throughout the Americas. We safely, responsibly, and reliably produce essential transportation fuels, base oils, and petrochemicals that people across the globe rely on for security, prosperity, and overall quality of life.

The company's Port Arthur Manufacturing Complex in Port Arthur, TX, is comprised of North America's largest refinery with a total throughput of 720,000 barrels per day, the largest base oil plant in the Western Hemisphere, and an integrated chemical plant.

Under exclusive long-term brand licenses with Shell and Phillips 66 (for the 76® brand), Motiva's commercial operations supply more than 12 billion gallons of fuel to customers annually. Motiva is wholly owned by Aramco, one of the world's largest integrated energy and chemicals companies.

VALUE PROPOSITION

Motiva is a full-service marketer and distributor of unbranded diesel, heating oil, and gasoline to commercial customers such as end-use businesses, fleets, and wholesalers. We provide rack sales and delivery of bulk products via pipelines, rail, and water and can service your needs, regardless of the scale of your operation.

With Motiva as your distributor, you will have access to a competitive and reliable supply of unbranded product. We are the supplier of choice because we consistently provide quality products, timely delivery, and competitive pricing. Through our network of distribution terminals and third-party supply points, we can efficiently get your trucks loaded and on the road.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Motiva provides refined products to approximately 400 branded and unbranded wholesalers. The company is a full-service marketer and distributor of unbranded gasoline and diesel, in addition to proudly distributing two exceptional fuel brands to retailers across the country: Shell and 76®. Motiva markets fuel through more than 4,000 Shell-branded service stations across Texas, most of



Florida, the Southeast and the Mid-Atlantic market. The company also offers the 76® brand to approximately 450 branded sites in 26 Eastern and Gulf Coast states, as well as Washington D.C. Additionally, we support our wholesalers with a dedicated Loading Support Desk that is available 24/7 for any questions or concerns with orders.

COMMUNITY

Making a difference in the communities where we live and operate is ingrained in Motiva's operations and company culture. We prioritize sustainable initiatives and development opportunities that increase the vitality of our communities and improve quality of life. With more than 10,600 volunteer hours and more than \$4.3 million in giving over a three-year period, Motiva strives to empower communities and invest in the potential of others.

MOTIVA ENTERPRISES

Motiva Enterprises
500 Dallas Street
Houston, Texas 77002
713.277.8000
www.motiva.com

YEAR FOUNDED 1998

MAJOR PRODUCT/
SERVICES CATEGORIES
Downstream refiner/fuel supplier

KEY CONTACT FOR MORE INFORMATION

Arthur Johnson,
Unbranded Sales Manager,
arthur.johnson@motiva.com
713.427.3343



ABOUT US

Protecting what's most important

We've grown from a small mutual auto insurance company, owned by policyholders who spent their days farming in Ohio, to one of the largest insurance and financial services companies in the world.

We're a Fortune 100 company that offers a full range of insurance and financial services across the country. Our roots were formed by farmers and grain elevator owners in 1909 as a protection group, known then as Farmers Cooperative Elevator Mutual Insurance Association. Nationwide was founded in 1926 as Farm Bureau Mutual by Ohio farmers. Nationwide still acts as the Farm Bureau relationship in 8 states today. Today, nearly half of our Nationwide Board of Directors are farmers or agribusiness owners. Nationwide takes pride in our ability to impact agribusiness safety in our communities.

We've served generations. Protecting what's most important. Let us do the same for you.

VALUE PROPOSITION

At Nationwide, we exist to protect people, businesses, and futures with extraordinary care.

Knowing that customers trust our On Your Side promise during the worst and best moments of life is an honor and a privilege. We are focused on Three Pillars of Protection: Coverage, Loss Avoidance, and Safety.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Property and Casualty Insurance and Financial Services with a rich history in agribusiness. Industry leading risk management services are available to members free of charge. These services include Agronomy, Food/Feed safety, Propane safety, Property Engineering, and Worker Safety Trainings. At Nationwide, we have a dedicated claims team that focuses strictly on Ag/Food/Fuel accounts. Within this team, we have multiple areas of expertise.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

D.R.I.V.E. the 5 is Nationwide® Agribusiness' new driver safety program for drivers in the agriculture, food, and fuel sectors. This innovative program encapsulates five critical principles that every driver should engrave into their consciousness before sitting behind the wheel in order to help reduce accidents and safeguard lives.

This program is the backbone of our dedication to road safety, highlighting five key principles that will assist in transforming driving behavior:

- 1. Distraction free** - Keeping distractions at bay is crucial.
- 2. Rested and alert** - Tackling the silent adversary, fatigue.
- 3. Impairment free** - Driving impaired is non-negotiable.
- 4. Vehicle maintained** - Vehicle maintenance helps prevent accidents.
- 5. Environment aware** - Be aware and adapt to your driving environment.

This program will initially launch in April during Distracted Driving Month and we will continue to expand upon the program with a more extensive roll-out during Rural Road Safety Week in July.

NATIONWIDE

100 Locust Street
Des Moines, IA 50391
515.508.2419
nationwide.com/business/agribusiness/commercial-insurance/

YEAR FOUNDED 1926

MAJOR PRODUCT/ SERVICES CATEGORIES

Property and Casualty Insurance,
Financial Services

KEY CONTACT FOR MORE INFORMATION

Beth Horning
Commercial Agribusiness Sales Director
beth.horning@nationwide.com
269.832.2284

Lynn Sandquist
Commercial Agribusiness Fuel Underwriting
Director
sandql1@nationwide.com
515.508.2128

OPIS

A DOW JONES COMPANY



ABOUT US

OPIS provides price transparency across the global supply chain so that all stakeholders can buy and sell energy commodities with confidence. We do this by providing transparent pricing, real-time news, powerful software and educational events for the spot, rack, and retail fuel markets. We also provide a range of free resources and maintain an active blog.

Our commitment to reliability is reinforced by world-class, personalized customer service and constant innovation. OPIS listens to what our customers need and responds with easy-to-use products and solutions.

VALUE PROPOSITION

OPIS provides a full array of fuel price discovery - spot, rack & retail - for contract transparency and competitive comparisons. Refiners and suppliers can stay profitable and overcome oil market volatility with OPIS spot pricing, news, and market analysis. Wholesalers and jobbers get better fuel supply deals and provide competitive pricing for their customers with OPIS's benchmark rack pricing. Retailers use data from OPIS's massive retail fuel database to monitor station performance, margins, volumes, brand power and competition.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

OPIS Spot Ticker: Provides real-time valuations throughout the full trading day.

OPIS Spot Reports: Gives suppliers the tools they need to offer their customers deals based on spot pricing formulas.

OPIS TimeSeries: Archives extensive price history to help resolve billing discrepancies.

OPIS Rack Reports: Provides 39,000+ unique, daily real-time prices at more than 450 locations across the US, Mexico, and Canada.

OPIS RackPro: Displays wholesale rack pricing data via an interactive web-based platform.

OPIS PricePro: Fine-tune pricing strategies to maximize margins and volumes. Integrates with your POS system.

OPIS AnalyticsPro: Learn the "why" behind site performance. Gain insight into consumer behavior to understand gas station performance in each market at the site level.

LocationPro: Expand site locations with this AI-powered retail network planning platform.

PriceCast: Provides artificial intelligence pricing solutions for today's fuel and convenience retailers.

Energy Transition Products: From renewable feedstocks and carbon capture to recycled plastics and solar panels, we provide price transparency, real-time news, and expert insight.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Events: RFS, RINs & Biofuels Forum, LCFS & Carbon Markets Workshop, NGL Summit

Products: Automated Fuel Pricing Software, Site-Level Intelligence

OPIS, A DOW JONES COMPANY

9841 Washingtonian Blvd.
5th Floor
Gaithersburg, MD 20878
888.301.2645
opisnet.com

MAJOR PRODUCT/ SERVICES CATEGORIES

Energy news, pricing, data, analytics
and events

KEY CONTACT FOR MORE INFORMATION

OPIS Customer Service
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888.301.2645

YEAR FOUNDED 1980

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with confidence

OPIS PROVIDES:

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- ✓ Proprietary information on chemicals, renewables, fuel transportation, gas liquids, coal, metals and carbon.
- ✓ Expert analysts in offices worldwide, including Singapore, London, Bucharest, Houston and Washington, D.C.

*OPIS helps buyers & sellers
of fuel products make smarter
purchasing decisions.*

Visit www.opisnet.com to learn more about our products and services.



ABOUT US

Founded in 2005, Opportune LLP is a leading global business advisory firm focused on adding value to clients across multiple industries with preeminence in energy. Our growth is directly attributable to the value we add to our clients. We are uniquely positioned to add this value as a result of the expertise of our experienced teams, which can be smaller and less intrusive.

We are responsive and we are good listeners. Since we are not an audit firm, we are advocates of our clients and are not subject to the restrictions placed on other firms by regulatory bodies.

Using our extensive knowledge of multiple industry sectors, we work with clients to provide comprehensive solutions to their operational and financial challenges. Our practice areas include business transformation, complex financial reporting, disputes and litigations, investment banking, outsourcing, process and technology, reserve engineering and geosciences, restructuring, tax, transactional advisory services, and valuation. For more information, please visit our website at www.opportune.com.

VALUE PROPOSITION

Opportune is a leading advisory and system integration firm serving the fuels and liquids industry. With more than 20 years of experience, we specialize in helping companies streamline operations, optimize trading and risk management, and unlock greater value from their technology investments. Our deep expertise with ION's RightAngle and other leading platforms, combined with proven advisory and implementation experience, makes us a trusted partner for SIGMA members. We've supported many of the industry's most recognized names with business advisory, system selections, implementations, data management, and process optimization. Whether you're focused on driving efficiencies, improving compliance, or gaining better visibility into margins, Opportune helps you achieve measurable results.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Opportune is a services organization dedicated to helping fuel marketers, wholesalers, and distributors to maximize the value of their ETRM and related technology investments. We provide full lifecycle support, from strategy and selection to implementation, upgrades, and ongoing optimization. Our team has also developed proprietary solutions, particularly for mid- and back-office functions such as data quality, reporting, and reconciliation. Beyond technology, our consultants bring deep process and industry knowledge to help clients streamline operations, improve decision-making, and support growth. By combining technical expertise with hands-on industry experience, Opportune ensures your systems and processes work seamlessly to support your business goals. As part of Opportune, we also deliver broader expertise in finance, transactions, and strategy, offering holistic solutions that create lasting value across the energy industry.



OPPORTUNE

711 Louisiana St, Suite 3100
Houston, Texas, 77002
713.490.5050
www.opportune.com

YEAR FOUNDED 2005

MAJOR PRODUCT/ SERVICES CATEGORIES

KEY CONTACT FOR MORE INFORMATION

Rick Rivich
Director, Business Development
rrivich@opportune.com



ABOUT US

Phillips 66 is a leading integrated downstream energy provider that manufactures, transports and markets products that drive the global economy. The company's portfolio includes Midstream, Chemicals, Refining, Marketing and Specialties, and Renewable Fuels businesses. Headquartered in Houston, Phillips 66 has employees around the globe who are committed to safely and reliably providing energy and improving lives while pursuing a lower-carbon future.

VALUE PROPOSITION

Are you getting the most from your current fuel supplier? We understand that there are many challenges to building a strong business in today's environment. For that reason, we're dedicated to delivering the support and innovative programs you need to help you improve profitability and efficiency. From the pump to the convenience store, we can support it all.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

For over a century, consumers around the world have trusted Phillips 66 branded fuels and services. In the U.S., we market fuels through approximately 7,450 outlets operating under the Phillips 66®, Conoco®, and 76® brands.

Our branded network is closely integrated with our refining assets, ensuring consistent product placement. Our passion is fueled by quality assets, strong operations and excellent customer service.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

In today's competitive landscape, it's more critical than ever for sites to deliver an exceptional experience for every customer, every time. Phillips 66®, Conoco® and 76® brands can help accomplish this with our eye-catching images and innovative mobile pay initiatives designed to help elevate the consumer experience and keep them coming back. Technology is changing the face of brand-consumer interactions and the Fuel Forward® App was designed with this in mind. The Fuel Forward® App offers more than transactions - it increases security, attracts consumers and rewards loyalty.

PHILLIPS 66

P.O. Box 421959
Houston, Texas 77242
www.phillips66.com/
www.phillips66fuelsupplier.com/

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Petroleum Products

**KEY CONTACT FOR
MORE INFORMATION**
Shannon Vogt
Sr. Director, Brands
Shannon.H.Vogt@p66.com

YEAR FOUNDED 2012



ABOUT US

With 40 years of industry leadership, PDI Technologies, Inc. resides at the intersection of productivity and sales growth, delivering powerful solutions that serve as the backbone of the convenience retail and petroleum wholesale ecosystem. By "Connecting Convenience" across the globe, we empower businesses to increase productivity, make informed decisions, and engage faster with their customers. From large-scale ERP and logistics operations to loyalty programs and cybersecurity, we're simplifying the industry supply chain for whatever comes next. Learn more at pditechnologies.com.

VALUE PROPOSITION

TRANSFORM YOUR BUSINESS WITH PDI

Ready to take your business to the next level? PDI delivers the expertise and solutions that help you focus on what you do best. Connect with us to:

- Increase profits:** Drive incremental revenue and efficiently manage your customer relationships with the latest digital technologies for convenience retail.
- Gain insights:** Leverage data to discover how your customers shop and spend so you can offer them exactly what they want.
- Secure your data:** Manage the rising threat of cyberattacks such as ransomware with 24/7/365 monitoring and fully managed cybersecurity services.
- Simplify your operations:** Optimize your convenience store and fuel marketing operations by automating key tasks.
- Access proven expertise:** Maximize your technology investment and close critical business gaps with professional services that reduce risk and accelerate growth.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

By "Connecting Convenience," PDI Technologies helps fuel and convenience businesses improve their productivity, profitability, loyalty, and security. With solutions ranging from ERP and fuel pricing to point of sale and loyalty, PDI delivers the technologies and in-depth data and insights that businesses need to thrive. Dive deeper to discover innovative solutions for operations, logistics, cybersecurity, sustainability, professional services, and much more.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2025

At the center of our mission of "Connecting Convenience," PDI annually hosts an industry-wide event for convenience leaders from across the globe. Connections Live 2026 is the industry's premier training and networking event, featuring deep in-person training, a wide range of professional development opportunities, and high-level leadership sessions designed to accelerate innovation across the convenience ecosystem. Please join us in Grapevine, Texas from August 23 to 26 at the Gaylord Texan Resort for Connections Live 2026. You can learn more and pre-register for Connections Live 2026 at pditechnologies.com/CL26.



PDI TECHNOLOGIES

11675 Rainwater Dr.
Suite 350
Alpharetta, GA 30009
254.410.7600
pditechnologies.com

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**MAJOR PRODUCT/
SERVICES CATEGORIES**
ERP, Back Office, Fuel Pricing,
Logistics, POS, Cybersecurity,
Services, Professional Services

**KEY CONTACT FOR
MORE INFORMATION**
Matthew Mossotti
SVP, Global Sales
mmossotti@pditechnologies.com
314.974.1506



Want a faster way to update pricing in your stores?

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PMI | U.S.

ABOUT US

Philip Morris International's U.S. businesses (PMI U.S.) are invested in America, shaping the nation's future by investing in innovation, communities, sustainable economic growth, and improving public health by offering adults aged 21 and older the leading portfolio of better smoke-free alternatives to cigarettes.

VALUE PROPOSITION

For decades, tobacco products have been a cornerstone to help retailers survive and thrive in a competitive marketplace. However, that market is quickly changing. Today, there are a growing number of new nicotine alternatives on store shelves, and more innovations on the way for America's approximately 30 million legal-age adult smokers.

These include smoke-free products, from oral nicotine pouches to heated tobacco products, that are better options than continuing to smoke. They are also a fast-growing part of the marketplace, and many smokers have already switched to these products and no longer buy cigarettes — the most harmful form of consuming nicotine. Smoke-free products aren't just better for the legal-age smoker; they're better for retailers as well.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

PMI U.S. isn't just invested in America, we're invested in Americans:

- We are invested in U.S. manufacturing, creating high-skilled jobs and driving economic growth in America's heartland.
- We are invested in responsibility, employing a comprehensive 10-point approach to help ensure that the only people who access our products are aged 21 and older.

PMI | U.S. U.S. Businesses
of Philip Morris International

INVESTED IN OUR MISSION

At PMI U.S., we're on a mission to improve public health by offering innovative nicotine products that help 45 million American nicotine consumers, including 30 million adults 21+ who smoke, switch from traditional tobacco products to better alternatives.
Helping people make a change.



Learn more at
[USPMI.com](https://www.uspmi.com)



- We are invested in U.S. communities and a better future, funding organizations on the ground that are doing great work in our areas of focus: supporting military families and veterans, advancing economic empowerment, and contributing to disaster preparedness and relief.
- We are invested in our people through ongoing training, growth opportunities, and personal and professional support—and we are proud to have been honored by Forbes as one of America's Best Companies 2025.

PMI U.S.

1399 New York Avenue NW,
Suite 400
Washington, DC 20005
202.832.8176
www.uspmi.com

MAJOR PRODUCT/ SERVICES CATEGORIES

KEY CONTACT FOR MORE INFORMATION

James Duke
Senior Manager, Industry
Engagement
james.duke@smpmi.com
804.877.6948

YEAR FOUNDED 1987



ABOUT US

PriceAdvantage fuel pricing software, paired with price signs from its parent company, Skyline Products, provides an unmatched combination for complete fuel pricing centralization. PriceAdvantage automatically imports and aggregates critical fuel pricing data – such as replacement costs, volumes, and competitor prices – then optimizes fuel prices based on the retailer’s pricing strategies and goals. PriceAdvantage posts new prices directly to the POS system, fuel pumps, and price signs, and then receives price change confirmation – all in just minutes. The unique integration between PriceAdvantage fuel pricing software and Skyline fuel price signs provides an automatic, time-stamped confirmation that the price changed successfully and is displayed correctly on the price sign. Additionally, PriceAdvantage/Skyline sign diagnostics allows a facility’s team to view the current health status of all their Skyline signs. They can see diagnostic information from any Skyline sign – making sign maintenance faster, more efficient, and less expensive.

VALUE PROPOSITION

PriceAdvantage fuel pricing software and Skyline fuel price signs have demonstrated rapid ROI for fuel retailers. PriceAdvantage removes manual processes and human errors – reducing the time to change fuel prices from hours to just minutes. The combination of faster fuel price changes, along with price optimization, helps retailers improve margins and gross fuel profits. Additionally, retailers experience time-savings at the store level because store employees do not manually update prices. The combination of PriceAdvantage and Skyline price signs provides retailers with

the confidence that they are displaying the right price at the right time. Skyline manufactures the industry’s most legible and reliable price signs. Designed and manufactured in Colorado Springs, CO, Skyline’s industry-exclusive technologies provide superior display feedback, unmatched brightness control, exceptional full-bodied digits, advanced energy efficiency, and military-grade durability.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

PriceAdvantage Fuel Pricing Software Market Share Business Intelligence Skyline electronic price signs.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

PriceAdvantage recently launched a new subscription service – Market Share Business Intelligence, a cloud-based solution that provides critical market share data, including visit counts for both company stores and for the competition. Convenience retailers can now make better decisions for their entire convenience store business – not just fuel – based on reliable data. Retailers can learn strategic market information, such as their market share and outlet share relative to the competition, how customer visits fluctuate by day of the week, and which markets are saturated and those that are underserved. Market Share Business Intelligence provides competitive intelligence, site performance data, and site selection information. Offered as a SaaS solution with no IT resources required, customers can subscribe to Market Share Business Intelligence as a stand-alone resource for the entire business line.

PRICEADVANTAGE, A DIVISION OF SKYLINE PRODUCTS

2864 S. Circle Drive,
Ste. 500
Colorado Springs, CO 80906
866.961.4084
priceadvantage.com

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Fuel Pricing Software

**KEY CONTACT FOR
MORE INFORMATION**
John Keller
Division Director
johnkeller@skylineproducts.com
719.661.4172

YEAR FOUNDED 1970

54 Years of Experience in Convenience Store Inventory Auditing!

We provide inventory audits exclusively to the convenience store industry. Our full-time auditors have an average tenure of 4 years! *Consistent faces = consistent results!*

- Quantum's proprietary item level reporting takes the 100+ pages of detail that comes with an audit and translate it into 5-10 pages of actionable data for our clients to process.
- Our exception-based reporting helps our clients identify the exact location of the differences between on-hand counts and the audit count.

How are you handling dead inventory in your stores?

- We notice chains with stores having up to \$10,000 of dead inventory sitting on their books for months. We inform our clients of this with our proprietary *Stock Not Displayed* report so they are able to plan to move it off their books.



SCAN ME

www.quantumservices.com
800.777.9414

The Quantum Difference:

"Quantum has helped us increase profits by contributing to overall loss reduction of about \$1,000,000 for each of the past four years. That \$4,000,000 is real and measurable."

- BP

"Quantum's expertise and experience saved us over \$275,000 in our item-level audit process from just one idea alone."

- Chevron



INTEGRITY
APPRECIATION
ADAPTABILITY
CONTINUOUS IMPROVEMENT

QUANTUM SERVICES VALUES

Quantum Services

ABOUT US

At Quantum Services, we provide inventory audits solely for the convenience store industry and have done so for the past 54 years. We have an average tenure of 4 years per standard auditor and an entirely full-time audit staff with all our auditors receiving full-time benefits including PTO, 401K, and Health/ Vision/Dental Insurance. We perform audits in over 80 markets across the country.

We partner with 200+ convenience store chains. Our SIGMA Clients include RaceTrac, Refuel, Sheetz, JD Street, Young Oil, Family Express, Robinson Oil, and Yesway.

VALUE PROPOSITION

One thing that sets Quantum apart and adds serious value to our clients is our proprietary item level reporting, where we take the 100+ pages of detail that come out of the audit and turn it into 5-10 pages of actionable data for our clients to process. A few examples of our reporting include:

Stock Not Displayed Report: These are items that we counted in your back stock but were not on the sales floor at all for the customer to purchase. This report helps clients bring items that are gathering dust in the backroom and put them on the sales floor so they can be sold.

Items Not Counted Report: This includes items in your price book that your books think you have in the store, but we counted the store and found 0 of these items. Could be a stocking issue or we might have missed counting a certain item and during the walk through/reports review with the Store Manager- they would notice that and lead us to where the specific item is- thus serving as a second accuracy check.

Damaged Merchandise Report: This report includes items in your stores that are either out of date or are physically damaged items. We have two reports for damaged merchandise, including one broken out by department and one broken out by UPC. This report is helpful to our clients as it provides details on the dead merchandise on their books in their stores so they can identify the items and plan to get rid of them.

Our client portal allows our clients to access all audit related documents and reports over their partnership with Quantum Services, which is helping them to identify where exactly shrink is coming from, all the way down to the specific gondola/section of each specific store.

QUANTUM SERVICES

4284 N. High Street.
Floor 1
Columbus, OH 43214
614.261.1190
quantumservices.com

YEAR FOUNDED 1971

MAJOR PRODUCT/SERVICES CATEGORIES

Inventory Auditing Services

KEY CONTACT FOR MORE INFORMATION

Tim Campbell
Director of Sales
Tcampbell@quantum-services.com
614.261.1190 x 10192

How are you handling dead inventory in your stores? We are noticing chains with stores having \$5,000-\$10,000 of dead inventory sitting on their books for months. With our proprietary Stock Not Displayed report, our clients are informed of this dead inventory and able to plan to move it off the store books.

One of our biggest value offerings is our Specs Report, where we work as a second set of eyes and ears to your organization. As we are in your stores each month, we give you a report of what we see, hear, and observe during each audit count. Are the employees upselling? Was there cash sitting out in the manager's office while a vendor was in there alone restocking? Etc.

The feedback we provided in this report enabled one of our clients to learn about a Store Manager working together with a store employee stealing thousands of dollars in lottery each month from the store. With Quantum's auditors seeing these actions and reporting it in the specs report, our client was able to take that feedback, and catch the employees in the act & prosecute them, thus stopping them from stealing any more than the \$15,000 worth of lottery they had stolen over a few months span. What is your current audit program doing to help protect you from employee and vendor theft?

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Retail audits, Item level audits, Hybrid audits, Changeover audits, Pricebook Build audits, Non-Scanning inventory audits, Specs audits, Cash audits, LP audits, Lottery audits, Foodservice audits, Mystery Shops, Client Portal with audit data including shrink and inventory loss statistics.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Quantum Services will be attending the following in 2025: SIGMA ELC, SE Petro Show, MPACT Show, SIGMA Spring and SIGMA Annual Meeting, Outlook Conference, APEX Grocery Conference, PDI Users Conference, NACS Women's Leadership Program, and the Winsight Women's Event.





Platts Refined Service

Reflecting this pivotal change in industry requirements and usage, we have developed a new approach that delivers our full range of refined products content and analytical tools, into three simplified, enterprise-wide offerings:

Platts Market Data – Refined:
our industry benchmark price assessments

Platts Market Insight – Refined:
our news, analysis, forecasts, fundamental data and analytical tools

Platts Risk Market Data – Refined:
our forward curves for key trading hubs

Markets Covered

- Bunker Fuel
- Fuel Oil
- Gasoil, gasoline and heating oil
- Distillates
- Liquid Petroleum Gas (LPG) and Natural Gas Liquids (NGLs)
- Lubricants and Methyl Tert-Butyl Ether (MTBE)
- Feedstocks
- Naphtha

Platts Market Data – Refined Key Market Data and Benchmarks

Location	Benchmark
North America	North American refined products
	US Fuel Oil
	US LPG
EMEA	MOPS gasoil
	MOPAG refined products
	MOPFUJ Fujairah refined products
APAC	MOPS (FOB Singapore) refined products
	MOPJ naphtha
LATAM	Brazilian refined products

What's next for the refined products markets?

<https://bit.ly/SP-RefinedProducts>



S&P Global Commodity Insights



ABOUT US

For more than 100 years, we've been a trusted connector that brings together thought leaders, market participants, governments, and regulators to create solutions that lead to progress.

S&P Global Commodity Insights is a division of S&P Global (NYSE: SPGI). S&P Global is the world's foremost provider of credit ratings, benchmarks, analytics, and workflow solutions in the global capital, commodity, and automotive markets. With every one of our offerings, we help many of the world's leading organizations navigate the economic landscape so they can plan for tomorrow, today.

VALUE PROPOSITION

Starting in March 2022, IHS Markit became part of S&P Global, and S&P Global Platts and IHS Markit ENR combined to become S&P Global Commodity Insights. It's an exciting combination to better serve our customers in markets, including oil, natural gas, LNG, electric power, coal, shipping, petrochemicals, metals, agriculture, and energy transition.

Each day we publish news, commentary, fundamental market data, research, analysis, and thousands of Platts daily price assessments widely used as benchmarks in the physical and futures markets. Our services are delivered directly through platforms like Platts Dimensions Pro – and via channel partners.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

We offer essential intelligence for a connected world. With the depth and breadth of our data sets, you can access insight from the past, present and future of the global and energy commodity markets, so you can understand the whole picture. We use leading-edge technology to deliver the data you need, in the way you want, with pricing, research and insight across 13 commodity segments and 27 industries.

Platts price benchmarks & assessments - Access real-time data across commodities using our market-leading methodologies and experience.

Analytics in mature and emerging markets - A bottom-up approach to analysis, we help you spot opportunities through insights and data as well as a factual analysis of fundamental data through the value chain.

Risk management - Stay future focused with forward curves and risk valuation data, produced by the industry's largest editorial team.

To subscribe to any of our products and services, please contact your S&P Global Commodity Insights sales representative or ci.support@spglobal.com.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

We engage with customers, market participants, industry organizations, and regulators every day through forums, training sessions, and one-on-one meetings. We actively consult to develop methodologies that meet the markets' needs, and ensure that the IOSCO principles are central to our approach.

Each year we host high-profile industry events, such as the prestigious CERAWEEK®, World Petrochemical Conference, and the S&P Global Energy Awards to celebrate success and provide a platform for our customers to exchange ideas and make valuable connections.

In-depth engagements with S&P Global Commodity Insights can be critical to achieving success over the long run. Supported by industry and company research, our strategy consulting services position customers for sustainable growth and value creation in uncertain markets.

S&P GLOBAL PLATTS IS NOW S&P GLOBAL COMMODITY INSIGHTS

1111 Bagby Street
Houston, TX 77002
800.752.8878
spglobal.com/commodityinsights

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MAJOR PRODUCT/SERVICES CATEGORIES oil, natural gas, LNG, electric power, coal, shipping, petrochemicals, metals, agriculture, and energy transition

KEY CONTACT FOR MORE INFORMATION

Brandaen F.A. van der Kloet
Americas Sales Director
T: 713.658.3222 | C: 713.732.9450
brandaen.v@spglobal.com

StoneX[®]

ABOUT US

StoneX Group Inc. (NASDAQ: SNEX) companies provide clients across the globe with a comprehensive range of customized commodity risk management tools and financial services to help them protect their margins, mitigate price risk, secure budgets, and manage volatility. The FCM Division of StoneX Financial Inc.'s Energy Team offers unparalleled, global boots-on-the-ground market intelligence, high-touch service and expertise, and full-service 24-hour futures and options clearing and execution on all major commodity exchanges worldwide. In addition, as one of the first non-bank, provisionally registered swaps dealers with the CFTC, StoneX Markets LLC provides a full suite of over-the-counter hedging solutions that are tailored to meet each client's specific risk management needs.

VALUE PROPOSITION

From our fully digital global Market Intelligence platform to direct insights from traders and professionals on the ground in markets across the globe, StoneX connects our clients directly to actionable insights they can use to make more informed decisions and achieve more of their goals.

We offer our customers direct access to energy futures and options trading. Our experts employ a comprehensive risk management process which empowers you to make the most advantageous financial decisions for your business. We provide the tools needed to hedge or trade through a full suite of OTC products, helping your business succeed in the competitive energy trading marketplace. Over 90% of our clients achieve more balanced or even increased margins through an array of hedging tools.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

StoneX offers innovative services to help address your company's unique price and volatility risk.

- OTC and Futures Execution
- 24-Hour Futures Night Desk
- Swap Execution
- Options on Futures and Swaps
- Market Intelligence
- Consulting Services

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Check out www.stonex.com/events for a current listing of StoneX events.

The trading of derivatives such as futures, options, and over-the-counter (OTC) products or "swaps" may not be suitable for all investors. Derivatives trading involves substantial risk of loss. Past results are not necessarily indicative of future results. Futures and Options on Futures trading services are provided by the FCM Division of StoneX Financial Inc ("SFI") (NFA ID: 0476094). Over-the-counter ("OTC") products or swap trading services are available through StoneX Markets LLC ("SXM") (NFA ID: 0449652). SXM products are intended to be traded only by individuals or firms who qualify under CFTC rules as an 'Eligible Contract Participant' ("ECP") and who have been accepted as customers of SXM. SFI and SXM are wholly owned subsidiaries of StoneX Group Inc. Reproduction or use in any format without authorization is forbidden. © Copyright 2025. All rights reserved.

STONEX FINANCIAL INC. - FCM DIVISION & STONEX MARKETS LLC

1251 NW Briarcliff Pkwy
Suite 800
Kansas City, MO 64116
816.410.3311
stonex.com

YEAR FOUNDED 1924

**MAJOR PRODUCT/
SERVICES CATEGORIES**
Commodity Price Risk
Management, OTC products,
Market Intelligence

**KEY CONTACT FOR MORE
INFORMATION**
Josh Brockway
Vice President
Joshua.Brockway@stonex.com
816.410.3311

StoneX®

Hedging & advisory services for:

Refined products ▪ Crude oil
Natural gas ▪ Renewable fuels
NGLs ▪ Petrochemicals



StoneX Group Inc. (NASDAQ: SNEX) provides clients worldwide with a range of customized commodity risk management tools and financial services that help protect their margins, mitigate price risk, secure budgets, and manage volatility.



OTC product offerings

Our OTC products come with flexibility and customization options to better serve our clients. They can customize the volume, tenor, grade, and even geographic location to better align with their objectives.



Advisory services

We provide a variety of services, including advice on purchasing, maintaining records, conducting research, and education on hedging.



Clearing and execution services

Clients worldwide can take advantage of our clearing and execution services, as well as gain access to both domestic and foreign markets on 33 global exchanges.



Market Intelligence

Our platform offers a wide range of market intelligence, including fundamental and technical market data, forecasting, news, econometric analysis, and insights for the majority of widely traded commodities.



[Learn More](#)

Josh Brockway | Vice President - Energy
StoneX Financial Inc. - FCM Division
1-816-410-3311 | Joshua.Brockway@StoneX.com

StoneX Group Inc. provides financial services worldwide through its subsidiaries in accordance with applicable law in the jurisdictions where services are provided. All references to and discussion of OTC products or swaps are made solely on behalf of StoneX Markets LLC ("SXM"), a member of the National Futures Association ("NFA") and provisionally registered with the U.S. Commodity Futures Trading Commission ("CFTC") as a swap dealer. SXM's products are designed only for individuals or firms who qualify under CFTC rules as an "Eligible Contract Participant" ("ECP") and who have been accepted as customers of SXM. All references to exchange-traded futures and options are made solely on behalf of the FCM Division of StoneX Financial Inc., a member of the NFA and registered with the CFTC as a futures commission merchant.

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THUNDER CREEK

Fuel & Service Equipment

ABOUT US

Established in 2009, Thunder Creek Equipment is an award-winning manufacturer of mobile fuel and service solutions based in Pella, Iowa. Recognized for our dedication to quality and innovation, we pioneered the industry's first No HAZMAT, No CDL mobile fueling solution.

Today, Thunder Creek offers a full line of truck upfits, trailers, and skid platforms that help customers move fuel and PM fluids more efficiently. Our solutions are trusted by leaders in fuel distribution and a variety of industries running diesel-burning equipment. Built to handle the hard work our customers demand, Thunder Creek products give businesses the ability to respond faster, serve more customers, and keep operations running strong.

VALUE PROPOSITION

Thunder Creek builds fueling and preventative maintenance equipment designed to help fuel distributors maximize efficiency and revenue. Our truck upfits, trailers, and skids provide flexibility to make smaller drops and longer-distance deliveries profitable, while increasing access to tight jobsites and urban areas.

Our products remove CDL and HAZMAT requirements, reducing costs tied to workforce, training, and liability. With capacities ranging from 460 to 920 gallons and unmatched maneuverability, our solutions allow distributors to deliver more value with every gallon.

Many also leverage Thunder Creek trailers as rental assets, generating additional revenue while serving a broader customer base.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES OUR UNIFIED SOLUTIONS

Thunder Creek's Multi-Tank Truck Upfit (MTU) is our flagship solution for fuel distribution. With 920 gallons of diesel capacity, it delivers fuel where larger trucks can't, while cutting overhead by eliminating CDL and HAZMAT requirements. This allows distributors to reduce liability costs and expand delivery options with a smaller, more agile chassis.

Alongside the MTU, our lineup of trailers and skid platforms provides distributors with scalable solutions to meet the evolving demands of modern fuel delivery.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

The Thunder Creek Equipment portfolio has expanded to include skid-mounted systems that bring greater flexibility to fuel delivery operations. Together with our MTU and trailer offerings, these additions create a complete family of fueling platforms designed to meet the diverse needs of today's distributors.

Thunder Creek continues to refine solutions that give fuel distributors an edge in a competitive marketplace including high flow diesel systems and extended hose reel lengths. In addition to new truck chassis options like the ISUZU NRR, we continue to upfit on class 5 and 6 RAM, Ford, Chevy, and International chassis.



THUNDER CREEK EQUIPMENT

1833 Hwy 163
Pella, IA 50219
866.535.7667
thundercreek.com

YEAR FOUNDED 2009

MAJOR PRODUCT/SERVICES CATEGORIES

Mobile Fuel & Service Equipment

KEY CONTACT FOR MORE INFORMATION

Shawna Hayes
National Accounts Manager
shawnah@thundercreek.com
405.820.4835



ABOUT US

Titan Cloud powers the world's leading fuel networks with a unified, software-first platform. By connecting people, equipment, and facilities, we apply data science and real-world AI to deliver faster, smarter operations at scale. Trusted by retailers, wholesalers, distributors, and fleets, our hardware-agnostic solution drives Fuel Asset Optimization across supply and logistics, maintenance, compliance, and site operations.

VALUE PROPOSITION

Titan Cloud is the trusted global leader in the downstream fuel software market. Here's why customers in convenience, wholesale distribution, and fleet industries rely on our industry-leading platform.

Proven Market Leader

- 85,000 sites connected, 800+ global customers
- Trusted by mid-market operators and the largest enterprises in the world
- Successful implementations backed by a world-class customer success organization
- Double-digit YOY growth with the financial strength and backing of Charlesbank

Enterprise SaaS that Delivers

- Go beyond reports and analytics to drive true process automation
- Scalable, secure, and modern SaaS platform
- Untethered strategy that connects to all IoT devices using a hardware-agnostic approach

Fuel Asset Optimization

- The most comprehensive platform for fuel analytics, supply and logistics, maintenance and compliance
- Integrated solution that spans the entire fuel supply chain
- Removes operational constraints, workarounds, and blind spots to fully optimize your fuel operations

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES OUR UNIFIED SOLUTIONS

TITAN CLOUD

4015 Travis Dr, Ste 211 #1787
Nashville, TN 37211
615.372.6000
titancloud.com

YEAR FOUNDED 2012

MAJOR PRODUCT/SERVICES CATEGORIES

End-to-End Fuel Asset Optimization,
Fuel Analytics, Supply & Logistics,
Maintenance, and Compliance
Optimizationre

KEY CONTACT FOR MORE INFORMATION

ROI@titancloud.com
615.372.6000

Fuel Analytics

The Titan Cloud Fuel Analytics solution provides insight into fuel inventory variance and the root causes of variance such as meter drift, theft, leaks, BOL reconciliation issues, temperature, etc. In addition, slow flow rates and nozzle down issues are identified in real time to ensure minimized lost revenue and increased customer satisfaction.

Supply & Logistics

Using data analytics to track qualitative inventory levels, Titan Cloud supports demand forecasting, ordering and dispatching to support fuel procurement, pricing, and hauler performance management. Connect directly with third-party fuel suppliers through our API. This allows you to manage both direct and carrier-managed fuel orders, optimize deliveries, and automate back-office tasks like BOL reconciliation and invoice matching, saving you time and effort.

Maintenance

Seamlessly integrating with your site's equipment, Titan Cloud digitizes your facility management process with real-time readings to manage ATGs remotely, cutting through the noise to prioritize alerts, and reduce on-site service requests. Our platform's rapid issue detection and automated workflows quickly close the loop from incident to resolution, increasing equipment up time and minimizing maintenance spend.

Environmental Compliance

From release detection to site remediation, Titan Cloud's solution automates your compliance process and unifies your systems into one centralized platform – creating a single source of truth for all compliance needs. Our platform gives you the power to minimize leaks, reduce environmental impact, and ensure you remain in compliance.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Smarter Routes. Lower Costs. Greater Control.

Be among the first to see our latest innovation in action. Titan Cloud's AI-driven Load & Route Optimization automates scheduling, cuts labor costs, and boosts fleet efficiency with intelligent, real-time planning. Supporting both FTL and LTL, it streamlines every run, sharpens Best Buy decisions, and moves fuel more efficiently across your network.



ABOUT US

TriMark USA is one of the country's largest full-service providers of equipment, supplies, and design services to the foodservice industry. We proudly serve our customers by providing design services, commercial equipment, and foodservice supplies across a wide range of industries and business sectors. Headquartered in Massachusetts, with a history dating back to 1896, we have locations across the country that offer foodservice operators an unparalleled level of service by combining our unique design capabilities and our expert market knowledge with the purchasing strength, delivery, installation, and after-sales service capabilities of a national company. Our employees are focused on creating customized solutions for our clients to ensure they achieve their culinary goals while upholding our I.C.A.R.E. values: Integrity, Customer Service, Accountability, Respect, and Excellence.

Our mission is to be our customers' essential partner in delivering foodservice equipment, supplies, and design.

VALUE PROPOSITION

TriMark partners with many convenient stores and fuel marketers in their growth and development, as well as supporting facilities management, and QSR operations. TriMark's design consultants, project managers, and sales professionals can provide suggestions for efficient in-store traffic flow, food prep, warming, holding, and display equipment, as well as smallwares, supplies, custom stainless and millwork fabrication. TriMark can procure and consolidate products, and coordinate shipments efficiently for new construction projects, remodels, and replenishment. TriMark team members build strong working relationships with our clients and communicate consistently to ensure the availability of products and that delivery requirements are met.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES OUR UNIFIED SOLUTIONS

As one of the country's largest providers of foodservice equipment and supplies, TriMark is an authorized dealer for all of the top manufacturers in the industry. We leverage our relationships with vendors and our buying power to procure the right products to realize your vision or fulfill your ongoing needs. In addition, TriMark offers our own extended warranty on equipment purchases, as well as private label brands:

- Kintera™** provides value-driven commercial equipment built for long-lasting use by performance-driven chefs.
- Culinary Essentials™** provides a complete catalog of quality tools for your back-of-the-house team to operate quickly and efficiently.
- Premier Collections™** provides a robust portfolio of tabletop products to enhance the presentation and cost savings.

Commercial Kitchen Equipment | Foodservice Supplies | Buffet & Catering | Tabletop | Janitorial & Chemicals | Warewashing | Millwork Fabrication | Stainless Steel Fabrication | Furniture | Foodservice Design | Project Management | Delivery & Installation | Warranty Support | Service & Maintenance | Equipment Leasing

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

TriMark will have representatives at SIGMA's Spring Conference, The National Restaurant Association Show (NRA) in Chicago, and SIGMA's Fall Conference. Contact Dana Miller at dana.miller@trimarkusa.com to schedule time to connect!



TRIMARK USA

9 Hampshire Street
Mansfield, MA 02048
888.662.6935
trimarkusa.com [linkedin.com/](https://www.linkedin.com/company/trimarkusa/)
[company/trimarkusa/](https://www.linkedin.com/company/trimarkusa/)

YEAR FOUNDED 1998

MAJOR PRODUCT/SERVICES CATEGORIES

Foodservice equipment & supplies - Refrigeration, Display & Merchandising, Cooking, Holding, Warming, Smallwares, Buffet, Stainless, Millwork, and more!

KEY CONTACT FOR MORE INFORMATION

Dana Miller
Vice President, Strategic Growth
dana.miller@trimarkusa.com
216.429.8640



ABOUT US

United Petroleum Transports provides bulk transport services to large oil companies, convenience store operators, petroleum marketers, airports, and many others. While refined petroleum products represent the largest portion of our business, UPT also hauls complementary products such as asphalt, crude oil, lube oils, and petrochemicals.

Founded in 1966 with a single lease driver in Wynnewood, Oklahoma, UPT now has operations in Oklahoma, Kansas, Alabama, Georgia, Texas, Arizona, and New Mexico, making more than 350,000 safe and seamless deliveries every year throughout the United States and Canada.

VALUE PROPOSITION

For more than half a century UPT has been an industry leader in safe, dependable service. We are committed to exceeding our customer expectations every day and achieving this by utilizing the latest tools in technology and equipment, coupled with the expertise of our incredible professional drivers and support staff. With offices strategically located throughout the southwest, we are flexible and capable of meeting the ever-changing needs of the chemical and energy industries.

Trucking may have changed over the years, but our commitment to a seamless delivery...every time has not. Let us put our decades of experience to work for you.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

UPT specializes in HazMat transportation, including motor/aviation fuels and chemicals/lubricants. Refined products is our largest and oldest segment, where we deliver products to airports, truck stops, and convenience stores. Products include all grades of gasoline, diesel fuels, aviation fuels, biofuels, asphalt, and more. Our chemical segment is focused on products like lube oils and acids, which we deliver across the country.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

United Petroleum Transports is focused on growing and establishing ourselves as a top industry leader. With the recent acquisition of Florida Rock and Tank Lines, UPT is now set up for a time of unprecedented growth. Now, we can service our customers from Arizona all the way to the east coast.

UNITED PETROLEUM TRANSPORTS

4312 S. Georgia Place
Oklahoma City, OK 73129
405.677.6633
rive4upt.com

MAJOR PRODUCT/SERVICES
CATEGORIES Transportation,
HazMat, Bulk Liquid Transport

KEY CONTACT FOR MORE INFORMATION
Carl Bailey
Vice President of Sales
cbailey@drive4upt.com
405.826.0283

YEAR FOUNDED 1996



ABOUT US

Valero is a Fortune 500 company (NYSE: VLO) and a multinational manufacturer and marketer of petroleum-based and low-carbon liquid transportation fuels and petrochemical products, and we sell our products primarily in the United States (U.S.), Canada, the United Kingdom (U.K.), Ireland and Latin America. We manage our operations through our Refining, Renewable Diesel and Ethanol segments.

Valero is the world's premier independent refiner with a demonstrated commitment to capital discipline, innovation and unmatched execution.

Our strategic actions have enabled us to be a low-cost, efficient, reliable and leading producer of liquid transportation fuels for the world. Liquid transportation fuels use existing infrastructure and are affordable and scalable. We believe such fuels will continue to be essential products well into the future as global energy supply increases to meet the demand created by a growing world population and economic output.

VALUE PROPOSITION

Valero's mission is to provide a reliable supply of high-quality products at competitive prices, backed by a best-in-class brand image and unparalleled customer service and support. Well-positioned pipelines and terminals allow Valero to deliver its full slate of quality fuels quickly and efficiently to key markets throughout the U.S.

Valero values its customers and is fully committed to their success. Partnering with Valero gives your business an advantage among competitors and opens your business to endless possibilities.

VALERO

One Valero Way
San Antonio, TX 78249
210.345.2000
valero.com/business

YEAR FOUNDED 1980

MAJOR PRODUCT/SERVICES CATEGORIES Fuels (gasoline, diesel, jet fuel and ethanol) and specialty products (asphalt, propane and sulfur)

KEY CONTACT FOR MORE INFORMATION
Melinda Farias
Executive Director Wholesale Marketing West Coast Sales & National Accounts
Melinda.Farias@valero.com
210.345.6494

Marty Schimcek
Executive Director Wholesale Marketing Central and East Coast Sales
Marty.Schimcek@valero.com
210.345.3061

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

As a multinational manufacturer, Valero produces gasoline, diesel, renewable diesel fuel, jet fuel, and other specialty products, including petrochemicals and asphalt. These products are sold in wholesale markets across the country or in bulk markets. Valero's TOP TIER detergent gasoline is the premier standard set by the world's top automakers and is available at all branded locations.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

This summer, Valero rolled out a new program, *Road to Vanguard*, focused on phasing out Valero's "Legacy Teal" brand image. *Road to Vanguard* demonstrates our unwavering commitment to an exceptional brand image, and to the continued growth of the Valero brand.

Valero continues to invest reliable and efficient manufacturing of transportation fuels. We recently announced a \$230 million project at our St. Charles Refinery in New Orleans, LA, which will increase the yield of high value products. When completed in 2026, the project will help bolster our industry-leading refining portfolio, making Valero an even more attractive supplier over the long term.

In order to help make Valero the most attractive supplier in the Houston market, Valero has partnered with Oneok on a new products terminal in Northwest Houston. When the terminal is commissioned in 2027, it will be strategically placed to optimally serve all retail locations west of downtown Houston. This partnership will enhance our unrelenting efforts to be a best-in-class supplier of fuel.

From our Valero Payment Center in Amarillo, Texas, our knowledgeable support team continues to provide personalized, 24/7 customer support. Day or night, our team is always ready to deliver the dependable assistance our distributors deserve.



ABOUT US

At every stage of your transformation, whether advisory, implementation, upgrades, or managed services, Value Creed stands beside you as a partner in success.

We unlock the full potential of fuel trading operations, empowering your business with ETRM and fuel management solutions tailored to your unique needs.

Our seasoned experts simplify complex data management challenges, ensuring accuracy, consistency, and seamless integration across systems. With this foundation, your teams gain the clarity and confidence to act faster, smarter, and with greater precision.

At the core of our services is RunSmart™, our proprietary managed services model that combines global 24/7 support, proactive monitoring, SLA-driven delivery, and embedded data transformation. More than just keeping systems running, RunSmart™ creates a clear path to modernization, cloud enablement, and advanced analytics.

With proven accelerators, reusable frameworks, and delivery teams across North America, Europe, and APAC, we deliver value at scale. Our deep industry knowledge and technical expertise of platforms such as RightAngle, Allegro, and Endur translate into solutions that maximize returns, elevate user experiences, and drive measurable outcomes.

Above all, our success stems from our role as a strategic partner, not just a service provider. We co-create roadmaps, anticipate risks, and align every engagement to business priorities. By combining day-to-day reliability with long-term digital enablement, we have earned the trust of energy and commodities firms navigating volatile markets, complex system environments, and rising performance expectations.

VALUE PROPOSITION

As companies expand into new markets, the demand for efficient and scalable systems becomes critical. Yet many organizations struggle with outdated ETRM platforms, and manual processes often create bottlenecks, increase errors, and hinder growth. Managing complex fuel supply chains across diverse regions requires a decisive shift toward automation and digitization.

VALUE CREED

629 Curbstone Way
Plano, Texas, 75074
+1 (833).282.7333
valuecreed.com

YEAR FOUNDED 2016

MAJOR PRODUCT/SERVICES CATEGORIES

Full-Service Consultancy Firm, ETRM Advisory, Digital Transformation, ETRM Implementation & Upgrades, Managed Services & Support,

Value Creed helps organizations overcome these challenges with advisory services designed to identify inefficiencies and align technology with business goals. Our expertise spans Business Case and Roadmap Development, Version Upgrades, System Implementations, and Custom Solution Development to address unique operational needs, catering to the entire ETRM Ecosystem. Whether building specialized tools, extending functionality, or modernizing legacy processes, we ensure your systems evolve with your strategy.

By combining automation, digitization, and tailored solutions, we empower your business to achieve greater efficiency, seamless expansion, and sustainable growth in today's competitive markets.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

We're a full-service consulting firm with solutions to business problems. Value Creed exclusively focuses on the ETRM ecosystem, designed to enhance the effectiveness of ETRM applications across the entire Commodity Business Operations Lifecycle. Our expert-driven solutions empower clients to maximize their systems, seamlessly transition to the cloud, and access specialized support for achieving business goals.

Our services include:

- **ETRM Advisory:** Navigate market complexities with expert risk management strategies tailored to your business operations.
- **Digital Transformation:** Revolutionize your business with cutting-edge technology solutions that drive efficiency and innovation.
- **Implementation & Upgrades:** Seamlessly deploy and enhance your ETRM systems with our end-to-end implementation and upgrade expertise.
- **Managed Services & Support:** Optimize performance and reliability with proactive, expert-driven managed services and support.
- **Data Transformation:** Bridge organizational gaps with our tailored approach that elevates data capabilities, strategic agility, and innovation.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Value Creed will execute strategic initiatives that align with shifting market demands in the energy and commodities sector. We are accelerating system selection and modernization programs, expanding into adjacent platforms such as Salesforce, Fuel operations, and ERP, and deploying purpose-built ETRM tools including automated scheduling, real-time inventory dashboards, and integration hubs. Our Data Smart framework will drive greater analytics adoption, AI readiness, and data-enabled decision-making.

We are strengthening our global presence with expanded operations in Ireland, Dubai, and Australia, leveraging our delivery model to support over 2,000 users worldwide. Recognized by the Financial Times and Inc. 5000 for exceptional growth, we remain committed to delivering measurable operational, commercial, and data transformation outcomes; fast, reliably, and at enterprise scale. From advisory depth to platform integration and data transformation, our expanded end-to-end capabilities are designed to accelerate business value across your entire organization.

Data Transformation, System Modernization,
Custom Solution Development

KEY CONTACT FOR MORE INFORMATION

Priyankar Datta
Founder
priyankar@valuecreed.com
+1 469.328.4534

VERTRAX

ABOUT US

Our mission is to provide midstream and downstream fuel suppliers with class-leading, innovative ERP and dispatch/logistics solutions. We empower businesses to overcome rapidly changing operational complexities and gain a competitive edge.

We strive to future-proof your software stack while fostering a culture that enables your employees to achieve excellence. Our team is committed to helping customers turn emerging industry challenges into opportunities for lasting success.

We are guided by values that drive us forward: **teamwork, partnership, creativity, agility, integrity**, and above all, **passion**.

VALUE PROPOSITION

Complex Midstream and Retail Fuel Suppliers rely on Vertrax: We offer a multi-line solution for oil, propane, wholesale and lubes. From C-Suite thru Finance and Operations to Service Technicians, we have you covered. One End-to-End solution within a feature rich tech stack, reducing reliance on supplemental systems

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Vertrax Energy: Optimize your energy distribution with cutting-edge tools that enhance efficiency, reduce costs, and improve visibility across your supply chain.

Smartdrops: Simplify delivery logistics with Smartdrops, the premier solution for precise route optimization, delivery tracking, and resource management.



VERTRAX

2911 Dixwell Ave
Hamden, CT 06518
800.459.8439
www.vertrax.com

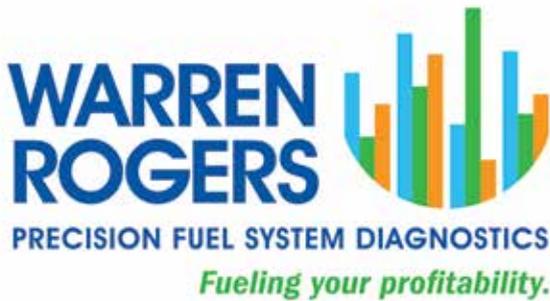
YEAR FOUNDED 2002

MAJOR PRODUCT/SERVICES CATEGORIES

Cloud Based ERP, Dispatch and Delivery Logistics platform for the Oil and Gas Industry

KEY CONTACT FOR MORE INFORMATION

Greg Fox
CRO
gfox@vertrax.com
415.260.8142



ABOUT US

Our All-Points Fuel Monitoring System, **fuelWRap**, is the most precise and efficient fuel management system available. And it is the only comprehensive, cloud-based system available today. The real-time data it collects helps you continuously track every drop of precious fuel inventory - as it makes its way to your site, enters the tank, flows through each fuel line, and reaches the meter - even at the most complex, high-throughput sites.

VALUE PROPOSITION

Customers turn to us for precision CITLDS-Continual Reconciliation (CR) ATG alarm management, delivery auditing, runoff avoidance, automated 30-day ATG testing capture, real-time inventory level reporting, access to our real-time online dashboard, **fuelWRap**, and more. Our experts analyze your data, look for anomalies, and alert you to potential problems as soon as they occur. We report delivery shortages, theft, inaccurate meter calibrations, improper ration blends, and poor flow rates, so you can minimize loss and maximize profits.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Warren Rogers offers leak detection technology and services that meet 30-day reporting requirements, innovative BioDiesel blend audit services, procurement, and a new, Real-Time User Interface, **fuelWRap**, that makes fuel monitoring, tank gauge alarm & fuel management for C-store retailers and petroleum marketers easier than ever before. No other provider of fuel management technology can match our experience, technology, capabilities, flexibility, or service.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Warren Rogers' recent initiatives include the deployment of an enhanced **fuelWRap** application, viewable on desktop, tablet, and mobile. Improvements include an updated user-friendly dashboard, including ATG delivery reporting, asset management, intuitive task tracking, report scheduling, BOL uploading, and generous document storage capabilities. See real-time inventory levels on the dashboard as well as tank water levels across the enterprise. When it comes to 30-day compliance, **fuelWRap** captures major-brand tank gauge CSLD, SCALD, PLLD, sensor, and interstitial results each period. The user is informed of any outstanding tests and reports are prepared and archived for state regulatory compliance. Other recent improvements include real-time tank gauge (ATG) alarm monitoring and alert enhancements, accessible via the **fuelWRap** online dashboard, a secure procurement application for delivery forecasting and product dispatch, industry-leading development of KPI measures of the financial impact of tank system maintenance activities, and advanced delivery audit. All Warren Rogers solutions are PCI compliant and eliminate any reliance upon the use of a customer's VPN for access to store devices.



WARREN ROGERS

76 Hammarlund Way,
Ste. 200
Middletown, RI 02842
800.972.7472
warrenrogers.com

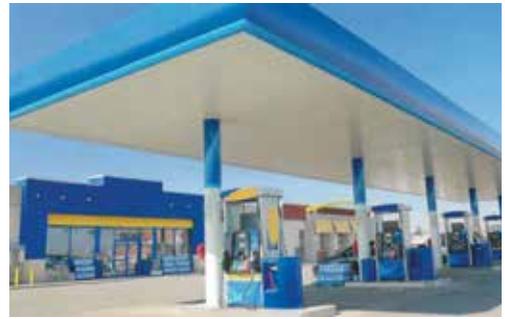
YEAR FOUNDED 1979

MAJOR PRODUCT/SERVICES CATEGORIES

Fuel Management; fuel monitoring; industry-leading **fuelWRap** online real-time dashboard, real-time tank gauge alarm monitoring and notification alerts, continual in-tank leak detection, biofuel blending analysis, task management, cloud file management, asset tracking, form creation, ATG alarm priority notifications, procurement, customized SAS reporting per account.

KEY CONTACT FOR MORE INFORMATION

Tony Caputo
Director of Business Development
800.972.7472, x853
tcaputo@warrenrogers.com



ABOUT US

Webster Bank, with over \$75Bn in assets, focuses on the downstream petroleum business, primarily through a group based in Boston, MA. Our nation-wide efforts center on the Convenience Store space, although we also provide financing to related and adjacent businesses. Webster has institutional knowledge of the business and distinguishes itself by separating real risk from perceived risk. We are comfortable lending on a cash flow basis, against hard assets, or some hybrid structure that best suits your needs.

VALUE PROPOSITION

We can provide you with financing options to help expand your business, make acquisitions, purchase and/or construct NTIs or raze and rebuild existing sites. Webster can also provide equipment loans. Further, we provide a full suite of operating services in addition to lending you money.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Our customers use Revolving Lines of Credit, Delayed Draw Term Loans, Term Loans and Real Estate mortgages. We also provide letters of credit, interest rate protection products, and employee benefit accounts.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Webster looks forward to attending this year's SIGMA Fall Conference.

WEBSTER BANK

100 Franklin St.
Boston, MA 02110
617.717.6831
www.websterbank.com

YEAR FOUNDED 1935

MAJOR PRODUCT/SERVICES CATEGORIES
Commercial Bank

KEY CONTACT FOR MORE
INFORMATION

Paul Black
Senior Managing Director
pblack@websterbank.com
781.254.3497



Engineering • Design • Consulting

ABOUT US

Formed in 1971, the WT Group grew from humble, entrepreneurial beginnings to a full-service firm committed to providing worldclass engineering and design services to a range of clients from local businesses to multinational corporations. WT Group consists of experienced engineering, architectural and consulting teams serving clients in nearly all 50 states. Our professionals have the knowledge and expertise to navigate all applicable codes, regulations, and best practices. Our people bring a passion for customer service and an unwavering commitment to helping clients achieve the results they expect – on time, on budget and delivered to the highest standards of performance.

VALUE PROPOSITION

WT Group is not just an A/E firm. WT Group is a proven expert in the petroleum industry and is specifically designed to add value, innovation, and speed to market, supporting your business. With WT Group, you can expect:

- **Strategic Architecture and Engineering Solutions:** Tailored to optimize gas station operations, enhance fuel efficiency, and improve customer convenience.
- **Regulatory Compliance & Sustainability:** Ensuring adherence to regulations while integrating sustainable practices to reduce environmental impact.
- **Innovative & Scalable Approaches:** Leveraging cutting-edge technologies to deliver solutions that are both effective and future-ready.
- **Timely & Cost-Effective Delivery:** Commitment to completing projects on time, within budget, and aligned with your business goals.
- **Trusted Partnership:** WT Group acts as a strategic advisor, helping you achieve long-term success and elevate your brand in a competitive market.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

WT Group has more than 200 years of combined experience in designing more than 2,000+ facilities including: Convenience Stores, Retail Fuel Centers, Truck Stops, Car Washes, and Quick Service Restaurants. Assessing, guiding, problem-solving, and servicing each project to meet the client's needs and requirements is our top priority. From concept to budgeting and permitting to construction, WT Group's multi-disciplined teams expertly lead through the process, ensuring the completion of a safe, functional, and aesthetically pleasing project. The team possesses in-depth knowledge of mechanical, plumbing, electrical, structural, and civil engineering, along with solutions in land surveying, accessibility consulting, energy, EV charging, and construction. This expertise guarantees compliance with the Americans with Disabilities Act (ADA) and all rigorous regulations, standards, and certificates. Commitment to excellence remains unwavering.

MAJOR INITIATIVES, EVENTS, OR UPDATES IN 2025

Architectural/Structural/MEP Drawings, Specifications, Equipment Plans, Interior Design, Signage Coordination, Permitting, Fuel Drawings, Cost Estimation, Owners Representation, Site Planning, Master Plans, Zoning Process, Site Analysis, Site Lighting, Landscape Design, Prototype Programming, Renderings, ALTA/ACSM Surveys, Shop Drawing Review, EV Charging and Solar Design. WT Group operates a specialty General Contracting division in the Chicago market known as Pratum Construction Services.

WT GROUP

2000 Center Drive, Suite B411
Hoffman Estates, IL 60192
224.293.6333
wtgroup.com

YEAR FOUNDED 1971

MAJOR PRODUCT/ SERVICES CATEGORIES

Engineering, Architecture,
Consulting

KEY CONTACT FOR MORE INFORMATION

David MacDonald
EVP, Business Development &
Operations
DMacDonald@wtgroup.com
630.965.3980

2025 FUEL SUPPLIER ASSOCIATE MEMBERS



AMBEST

BASF Corporation

BP Products NA

Buckeye Terminals

Cenovus Energy Inc.

CHS Inc.

CITGO Petroleum Corporation

Dennis K. Burke, Inc.

Dorf Ketal Chemical

Enterprise Products Partners

Ergon

ETP

ExxonMobil

Flint Hills Resources

Gulf Oil

Holland Terminal

Huguenot Fuels

Innospec Fuel Specialties

Kinder Morgan Inc.

Liberty Petroleum

Lonewolf Petroleum

LSI Chemical

Lucknow-Highspire Terminals

Marathon Petroleum Company

MidContinental Chemical Co.

Monroe Energy

Motiva Enterprises

Palmdale Oil Company

PBF Energy

Phillips 66

Placid Refining Company

PMI Services North America

Powerhouse

Professional Energy Group

Pure Oil Jobbers Cooperative

RINAlliance

Schaeffer Manufacturing Company

Shell Oil

Sinclair

StoneX Group

The Andersons, Inc.

U.S. Energy

United Refining Company

Valero

ValvTect Petroleum Products

Vertex Energy

VP Racing

SIGMA

UPCOMING!

EVENTS!

2026

FEBRUARY

February 1-3

SIGMA Winter Conference
Steamboat Springs, CO

APRIL

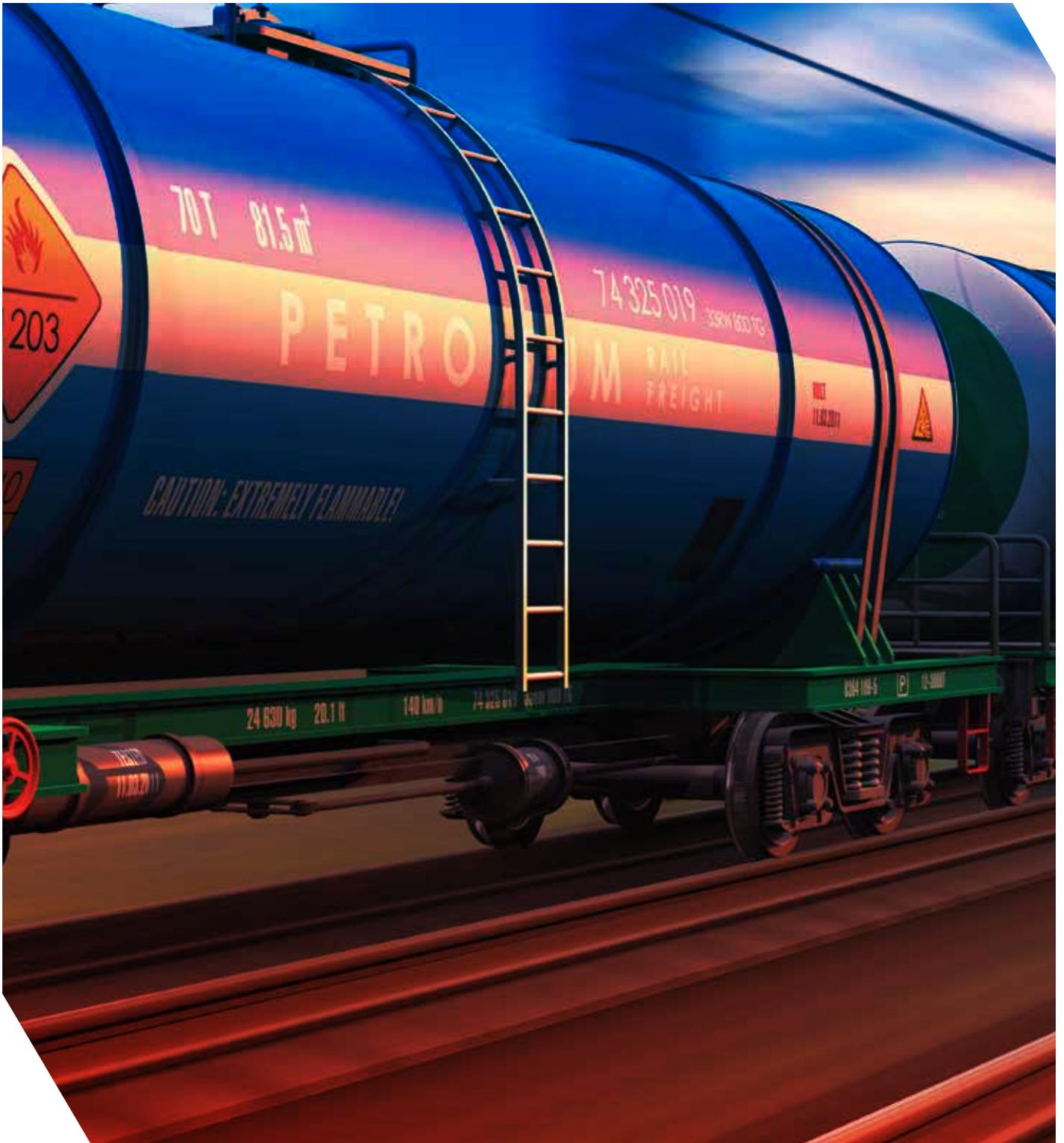
April 27-29

SIGMA Spring Conference
Irving, TX

NOVEMBER

November 9-11

SIGMA 2026 Annual Conference
Hollywood, FL



SIGMA

AMERICA'S LEADING FUEL MARKETERS

1330 BRADDOCK PLACE #501 ALEXANDRIA, VA 22314 | 703.709.7000 | SIGMA.ORG