

2022 Supplies the second state of the second s

SIGMA assembles the most dedicated leaders within the liquid transportation fuel and retail industry, helping them to succeed in a free and fully competitive marketplace.





EXECUTIVE LEADERSHIP CONFERENCE January 16-18, 2022

BIG SKY RESORT • BIG SKY, MONTANA



SIGMA SPRING CONFERENCE MAY 2-4, 2022 Loews Miami Beach Hotel, Miami, FL



THANK YOU FOR YOUR SUPPORT

SIGMA members understand the value of networking and sharing best practices with peers. It is one of the hallmarks of SIGMA conferences and one of the things we do best. What may not be as obvious on the surface is the value of SIGMA's supplier relationships. SIGMA has a significant bullpen of high-quality suppliers who support our association's members as we assemble and throughout the year. They provide finances, they participate in education and provide other content pieces. Some even join us as we advocate for our industry before Congress. We are grateful to have so many friends in the supplier community who regularly participate.

With this book, we thank those partners who invest their time, energy and finances to help support SIGMA and the work that we do. We simply cannot put on the types of high-quality events our community has come to enjoy without the generous support of our Fuel Supplier and Business Service Partners.

If you are not currently a partner and are interested in exploring SIGMA's partnership opportunities, please let me know – or contact James Rogers, SIGMA's Director of Sales and Marketing at jrogers@ sigma.org or (703) 375-0492. There is always room for another seat at the table.

For our members, please spend some time reviewing this guide. It is filled with companies who are committed to the success of your business; who continue to stand behind our community.

Working together. That's the SIGMA secret.

Sincerely,

Ryan McNutt CEO SIGMA



COMPANY INDEX

| ADD Systems3-4 |
|---|
| Altria Group Distribution Company5-6 |
| Antea Group7 |
| Argus Media8 |
| Axxis Software9-10 |
| Business Accelerator Team11-12 |
| Capital One Commercial Banking13 |
| CITGO Petroleum Corporation15-16 |
| Dover Fueling Solutions17-18 |
| DTN 19-20 |
| Energy Recruiters21 |
| Euler Hermes North America 22 |
| ExxonMobil23 |
| Federated Insurance 25-26 |
| Flint Hills Resources 27-28 |
| Gilbarco Veeder Root |
| Gravitate31 |
| GreenPrint |
| Hunt Brothers Pizza |
| Husky Corporation35 |
| iRely |
| Matrix Capital Markets Group, Inc37-38 |
| McLane40 |
| OPIS by IHS Markit 41-42 |
| PDI Software43-44 |
| Phillips 6645-46 |
| PriceAdvantage, a Division of Skyline Products 47 |
| PROS, Inc |
| Sinclair Oil Corporation49-50 |
| StoneX 51-52 |
| S&P Global Platts53-54 |
| Tanknology55 |
| Valero Marketing and Supply Company 56 |
| Warren Rogers Associates 57-58 |









ADD Systems[®] (Advanced Digital Data [®]) provides leading back office and mobile software for the wholesale petroleum, heating oil, propane, HVAC, lubricants distribution and convenience store industries. Headquartered in New Jersey since 1973, with additional locations in Rhode Island and Quebec, ADD supports clients throughout the United States, Canada and Guam with an enterprise solution that can be deployed across businesses of any size. ADD is a family business that values relationships founded in trust and respect. The people at ADD live this value every day and are second to none with an average tenure of 17+ years and exceptional dedication. They work hand-in-hand with clients to understand, meet and exceed the operational and accounting needs of these industry professionals.

VALUE PROPOSITION

With a 48-year track record of proven commitment to client success, ADD Systems' software solutions are specifically designed to meet the needs of the petroleum and convenience store industry. Staying in sync with industry needs is top priority, so ADD invests heavily in research and development strongly driven by client feedback. ADD brings new and innovative enhancements and products to market every year to help clients run as efficiently as possible and take advantage of every opportunity for growth. Software development includes strong attention to security, vigorous testing and quality control and comes complete with extensive documentation and support videos. Our experienced implementation team works with each client to create a customized plan based on their needs and priorities. In short, ADD Systems works with clients to help make ttheir vision a reality.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ADD Systems' premier back office software solutions include ADD Energy E3 [®] and ADD Energy E360 [™] for energy distribution and ADD eStore [®] for conveniences stores. With these powerful tools clients stay ahead of operations like inventory, pricing, sales, credit, and billing. Equally powerful analytics are available with Atlas Reporting [®], a Business Intelligence tool that makes actionable, meaningful information out of data. ADD's mobile products provide real-time, wireless interaction with the back office. Raven ® mobile for delivery and Pegasus® mobile for service increase efficiency and empower drivers and service techs with information. SmartConnect ®, ADD's web services gateway, allows read / write capabilities with outside applications like client websites for customer self-service and tank monitors . ADD also works to provide integrations to the latest vendor products to give clients freedom of choice. ADD offers full service IT support, including cloud hosting, networking, firewall set-up and more, with an overall emphasis on security. In addition, ADD offers comprehensive consulting and support via web portal, webinars, onsite training, phone and direct access to customer systems. ADD also conveniently supplies forms.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

ADD Systems will continue to deliver ever-evolving, innovative products to support our clients in a constantly changing and uncertain environment. With the added efficiency of exception reporting and email alerts to help you make informed, quick decisions, accurate and automated text/email customer communication, support for multiple user platforms, constant emphasis on security, and integration with the latest partner products, ADD can help your business grow in 2022 and beyond.

ADD SYSTEMS

6 Laurel Dr. Flanders, NJ 07836 800.922.0972 addsys.com

YEAR FOUNDED 1973

MAJOR PRODUCT/SERVICES CATEGORIES Software

KEY CONTACT FOR MORE INFORMATION

John F. Coyle, VP of Sales coylej@addsys.com 800-922-0972, ext. 1312



YOUR FUTURE, ADD SOLUTIONS PERFECT FIT



SOFTWARE SOLUTIONS to make your vision a reality.

You can see it. ADD Systems can help you build it. Our software solutions give you the tools to reshape and grow your business. From the office to the field, from delivery operations to your stores, our staff of industry specialists has the expertise to help you gain a competitive advantage.



ADDSYS.COM

From category leader

- Ward

To category innovator

Moving beyond smoking"

Today, more than 20 million U.S. adult smokers are seeking potentially less harmful alternatives to cigarettes. We are committed to responsibly leading the transition of adult smokers to these alternatives. And to making sure that, even as the tobacco category changes, your retail success continues.



Servicing: Philip Morris USA U.S. Smokeless Tobacco Company John Middleton Helix Innovations Nu Mark



Altria's wholly-owned subsidiaries include Philip Morris USA Inc. (PM USA), U.S. Smokeless Tobacco Company LLC (USSTC), John Middleton Co. (Middleton), Sherman Group Holdings, LLC and its subsidiaries (Nat Sherman), Ste. Michelle Wine Estates Ltd. (Ste. Michelle) and Philip Morris Capital Corporation (PMCC). Altria owns an 80% interest in Helix Innovations LLC (Helix). Altria holds equity investments in Anheuser-Busch InBev SA/NV (ABI), JUUL Labs, Inc. (JUUL) and Cronos Group Inc. (Cronos).

The brand portfolios of Altria's tobacco operating companies include Marlboro®, Black & Mild®, Copenhagen®, Skoal® and on!®. Ste. Michelle produces and markets premium wines sold under various labels, including Chateau Ste. Michelle®, 14 Hands® and Stag's Leap Wine Cellars™, and it imports and markets Antinori®, Champagne Nicolas Feuillatte™ and Villa Maria Estate™ products in the United States. Altria Group Distribution Company (AGDC) is an Altria subsidiary that provides sales, distribution, and consumer engagement services to Altria's tobacco companies. AGDC focuses on increasing efficiency and helping these companies better connect with adult tobacco consumers and strengthen relationships with thousands of retailers and wholesalers nation-wide. AGDC designs and executes trade programs to grow Altria's tobacco companies' businesses and their customers' businesses.

ALTRIA GROUP DISTRIBUTION COMPANY

6601 West Broad St. Richmond VA 23230 Richmond, VA 23230 804.274.2000 altria.com MAJOR PRODUCT/SERVICES CATEGORIES Tobacco KEY CONTACT FOR MORE INFORMATION Krister Hampton 804.274.9817





Antea®Group, a global environmental, health, safety and sustainability consulting firm, provides full service solutions to the Oil & Gas/Petroleum Marketer industry. We believe our clients should have a partner that understands the industry as well as their specific business challenges. Our team of industryleading, trusted consultants, scientists and engineers is trained to develop integrated solutions that address the business drivers critical to the long-term performance of Oil & Gas/Petroleum Marketer assets, from upstream to downstream. Vision is essential in today's Oil & Gas/Petroleum Marketer industry. From acquisition to divestment, program development to compliance, project design through construction, operation and maintenance to decommissioning and redevelopment, our solutions deliver value to your most complex projects. Our success derives from understanding the lifecycle of Oil & Gas/Petroleum Marketer assets and appreciating the challenges of the asset's next lifecycle phase.

VALUE PROPOSITION

Antea Group has a 35-year history working for petroleum marketers. The insights we have gained through our long-term participation with SIGMA - along with working directly for many marketers ranging from independent jobbers to major oil companies - have led to the development of a full suite of routine and innovative services unique to the petroleum marketing industry. Antea Group services support each step of the asset lifecycle, from the acquisition of new dirt or multi-site operations, to operational management and optimization, through asset divestment and decommissioning. Our consultants are intimately familiar with the federal and state regulations applicable to petroleum marketer facilities, and our geographic coverage allows us to support you anywhere in the US.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Environmental site assessment & remediation; comprehensive transaction due diligence support; compliance including SPCC &



SWPP Plans, permitting, and web-based storage tank operator training; health & safety; sustainability; emergency response management; expert witness & legal support services.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Antea Group hosts monthly webinars on various EHS&S topics, including Environmental, Social, and Governance (ESG) in the O&G Industry (all available in our on-demand webinar library on our website).

Antea Grroup Incident Management (AIM) - Our environmental incident management support speeds the transition from initial emergency response to interim response, so that clients can focus on returning assets to full operation. Call our 24/7 AIM Emergency Hotline: 1-800-281-1009

Asset Due Diligence - Antea Group's approach to due diligence is both multifaceted and proactive, designed to deliver comprehensive data for informed decisions to help you minimize environmental risks and maximize marketplace opportunity. This includes large volume asset portfolios.

Operator Training - Our convenient on-line learning management system for Underground Storage Tank (UST) training courses is designed to make it easy for operators to get and stay certified, as well as help owners and enterprise organizations ensure compliance and safety at their facilities: https://ustoperator.anteagroup.com

SPECIAL DISCOUNT OFFER FOR SIGMA MEMBERS

Antea Group is offering SIGMA members a 25% discount on its web-based Storage Tank Operator Training for A, B, and C operators. To access this discount, visit https://ustoperator.anteagroup.com and enter this discount code on the checkout page: ANTEAGROUP25

ANTEA GROUP

5910 Rice Creek Parkway, Ste. 100 Shoreview, MN 55126 651.639.9449 or 800.477.7411 (US toll-free) us.anteagroup.com

YEAR FOUNDED 1986

MAJOR PRODUCT/SERVICES

CATEGORIES Environmental, Health, Safety and Sustainability Consulting Services

KEY CONTACT FOR MORE INFORMATION

Christopher Meyer Sr. Consultant christopher.meyer@anteagroup.us 914.495.9937





Argus has been assessing gasoline and diesel for over 50 years. Our postings are the industry standard, used for invoicing fuel deliveries across the US and Canada. Known for being robust, trustworthy, and reliable, Argus' pricing is based on transparent methodologies that are appropriate in every refined products market. With more than 100+ dedicated refined products experts globally, Argus can provide the information you need to stay competitive in the marketplace. Your competitors are moving to Argus pricing in droves – isn't time you did the same?

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Argus US Products

The Argus US Products service is your comprehensive intelligence and pricing service for all US oil products, published as early as 3:15pm CST each day – including gasoline, diesel, ethanol and more. We take care to reflect the true market as it trades, bringing market intelligence and insights such as prices for the <u>Chicago</u> <u>Market</u> and <u>Argus Temperature Correction Factors</u>.

Argus Americas Biofuels

The Argus Americas Biofuels service includes a daily report covering the physical spot market for ethanol and other renewable fuels across the Americas — New York Harbor, Chicago, the west coast, the Gulf coast and the US corn belt. The report provides a clear understanding of ethanol, biodiesel, renewable diesel, sustainable aviation fuel, and renewable feedstocks markets in the Americas, along with comprehensive coverage of renewable credit markets. It includes a comparative look at ethanol and biodiesel, and profitability measures for producing biofuels.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Stay ahead of the curve with the Argus Biofuels Outlook — a monthly service forecasting demand and prices for environmental credits and key biofuels, including biodiesel, renewable diesel and HVO, ethanol, sustainable aviation fuel (SAF) and renewable feedstocks, up to 12 months into the future.

With accompanying expert analysis of key trends in each market, the Argus Biofuels Outlook service is your independent source of intelligence to aid planning and decision making.

ARGUS MEDIA

2929 Allen Pkwy #700 Houston, TX 77019 713.968.0000

YEAR FOUNDED 1970

MAJOR PRODUCT/SERVICES

CATEGORIES Price assessments, news and analysis

KEY CONTACT FOR MORE INFORMATION

Haden Gulsby Business Development Manager haden.gulsby@argusmedia.com 713.429.6307 ext. 6307





part of OPIS an IHS Markit company

ABOUT US

With almost 30 years of experience, Axxis is one of the most respected providers of comprehensive market data, software and integration solutions for the downstream petroleum and bio-energy industries. Axxis offers a full line of Energy Supply Chain Management Software that enables our customers to successfully buy, sell, market, dispatch and manage transactions for refined petroleum products, renewable fuels and other related commodities. As the industry's leading data aggregator, Axxis can capture, transform, present and publish SCM documents up to the client's Web Portal, mobile device, back-office system or to other third-party solutions. Axxis offers both cloud hosted and on premise software options to best suit your needs. Axxis has a diverse set of customers representing thousands of users including: jobbers, government agencies, suppliers, wholesalers, marketers, brokers and retailers throughout North America. Today almost 10,000 customers across the supply chain utilize OPIS and Axxis products.

VALUE PROPOSITION

Axxis solutions transform basic market data into meaningful information. We provide technology that allows suppliers, resellers and marketers of refined petroleum products to automate the information gathering, buying, contract management, selling, ordering, inventory, allocations, dispatching, billing and reconciliation processes. These proven software, services and data solutions can easily plug into your existing technology. With Axxis integrated software and market data solutions, you'll have all the tools you need to feel confident buying and selling refined petroleum products, renewable fuel products and other commodities. We are Axxis – providing the right information at the right time, when you need it most.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Market Data Services – we offer one of the industry's most comprehensive and accurate data repositories with current and historical pricing for hundreds of petroleum and bio-energy fuel products. Axxis processes and verifies over 35,000 unique prices daily from wholesale rack terminals throughout North America. Daily subscriptions and historical reports are available in a wide array of delivery options from our extensive library of close to 150 million prices. The data you want, when you want it and how you want it.

Software Solutions – as a proven industry leader, we have been providing the foremost information technology software solutions to the downstream petroleum and renewable industries since 1991. Axxis integrated software pricing automation, logistics automation, transaction automation and business intelligence solutions are used in thousands of supplier, marketer and jobber locations helping them save time, increase efficiency through automation, reduce costs and ultimately improve their bottom line.

Professional Services – as a trusted advisor to the refined petroleum and bio-energy industries, Axxis provides a full range of technical and consulting professional services to help our customers better automate, integrate and utilize technology.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Products: Analytics and BI to Major Products/Services, Virtual Fuel Desk to Major Products/Services, Fuel Invoice Reconciliation, Contract Forecasting and Managed Fuel Services.

AXXIS SOFTWARE

2099 Gaither Rd, 5th Floor Rockville, MD 20850 800.833.8870 axxispetro.com

YEAR FOUNDED 1991

MAJOR PRODUCT/SERVICES

CATEGORIES Pricing software, data capture, inventory/order management, dispatch management, transaction management, contract/allocation management, customer/carrier portal, invoicing/billing

KEY CONTACT FOR MORE INFORMATION

Rich Lisauskas President, Axxis Software Rich.Lisauskas@ihsmarkit.com 603.553.0989





Introducing Axxis Anywhere. The Remote Fuel Supply Chain Management Software Platform.



Utilize Axxis Fuel Supply Chain software suite anywhere through our secured **cloud-based platform**.

Fuel buyers, sellers and dispatchers can work seamlessly in the office, on the road or at home using Axxis' cloud-based fuel supply chain management software platform.

Buying, selling, moving, reconciling and analyzing fuel is easier than ever using a single secured login for all your fuel supply chain management needs - anytime, anywhere.



Schedule your free Axxis Software demo!

sales@axxispetro.com | 800.833.8870 | www.axxispetro.com

Mention SIGMA to get your exclusive discount!



Business Accelerator Team (BATeam) has developed a finely crafted specialty consulting discipline that fosters revenue generation.

BATeam is an outside-in catalyst assisting with insight, business and marketing strategy, tactical execution, and important industry connections. Formed in 2015, the consultancy provides businessdevelopment expertise derived from a deep understanding of what has worked with suppliers/vendors, marketers, and media in retailing and foodservice. We provide multidimensional support for both vendor and marketer clients.

Whether executing in partnership with the client business teams or consulting at an executive level, we create client growth.

VALUE PROPOSITION

Business Accelerator Team's key value proposition lies in our people who have diverse backgrounds, talents, connections and extensive experiences across multiple industries and categories. For each assignment, we tailor our group to address the needs for a specific client and/ or project.

Since 2015, our team has provided individualized consulting plans, providing business-development knowledge across the petroleum, convenience store, grocery retailing, media, digital and CPG landscapes.

Our combined 350 years of collective experience has improved growth and profitability for a range of clients, building long-term sustainable results.

Experience, while critical, is only one part of the 'package' we bring to clients. Another element is passion – a passion for excellence that exceeds expectations.

BATeam offers a comprehensive suite of consulting and marketing services – customized to each vendor or marketer, for scalable growth and/ or increased profitability.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Core services include*:

- **Creation & Branding** facilitating all product development phases from ideation to market research, competitive analysis, positioning and sales forecasting.
- **Marketing** comprehensive traditional and digital marketing strategies and service: website development, content development, lead generation and engagement tactics that include social media.
- Revenue Generation evaluation of revenue strategy, sales pipeline and processes, pricing strategy, tactics and promotional planning.
- **Engagement** industry event and engagement planning, relationship building, product or service launches, promotion, and loyalty development
- Supporting Services full P&L evaluation and management, benchmarking, comprehensive analysis of costs, distribution and purchasing, IT and system planning.
- **Coaching & Advisory** individualized coaching, consulting or on-going advisory services customized for each client.
- * partial listing

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

BATeam has delivered thought-leadership content with over 30 published articles, newsletters, and blogs. Our partners have also spoken at events for SIGMA, NACS, Conexxus, CSP and CSNews.

BATeam is extremely well positioned to provide end-to-end services for both vendors and marketers.

BUSINESS ACCELERATOR TEAM

Scottsdale, Arizona 480.799.7623 | thebateam.com Twitter: @The_BA_Team LinkedIn: linkedin.com/company/ the-ba-team

YEAR FOUNDED 2015

MAJOR PRODUCT/SERVICES

CATEGORIES Consulting, Marketing, Offer Development and Support

KEY CONTACT FOR MORE INFORMATION

Kay Segal Founder kay@thebateam.com 480.799.7623



Accelerate your business

Our team of consultants work with fuel marketer and vendor clients to accelerate growth and profitability.



BUSINESS ACCELERATOR TEAM Contact us today to start growing your business. 480.799.7623 | www.thebateam.com





One of the top 10 financial services providers in the U.S., Capital One is able to offer you a unique combination of financial strength, personal attention and flexible products. Our Commercial Banking group services a \$65 billion loan portfolio and more than 6,100 clients. We provide banking services to clients, including corporations, municipalities, financial institutions, not-for-profit entities, real estate investors and owners, etc. with annual revenues of \$20M-\$1B+. Our credit culture, rigorous client selection and experienced relationship managers and underwriting teams have allowed us to build a well-managed, diversified portfolio that delivers through cycle returns.

VALUE PROPOSITION

Capital One Commercial Banking combines industry expertise and the resources of a top 10 U.S. bank to help fuel your growth. Our convenience and gas specialists have more than 30 years of experience in the sector and have invested more than \$2.7 billion in loans in the last 10 years. Committed to building relationships, our experts identify and deliver competitive products to meet client financing objectives. We have the resources to customize solutions around specific needs, and our end-to-end capabilities can help you not just grow your business, but also manage capital more efficiently.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

At Capital One Commercial Banking, we offer integrated solutions to help your business grow through financing and capital markets options. We help you get the capital you need through transaction types such as revolving lines of credit, acquisition term loans, cash flow loans, delay draw term loans, and unitranche loans. Our team is also a leading provider of capital market solutions to the industry and supports working capital, dividend recaps, LBOs, and strategic M&A needs. We offer customized financial services to support your retail operations, physical plant, supply chain, and cash and electronic payment processing.

CAPITAL ONE COMMERCIAL BANKING

1680 Capital One Drive McLean, VA 22102 capital.one/commercial

YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES CATEGORIES Banking/Finance

KEY CONTACT FOR MORE INFORMATION

Richard Amador Senior Vice President richard.amador@capitalone.com 703.720.6487



SIGMA Annual Conference

NOVEMBER 8-10, 2022 | LOEWS HOLLYWOOD HOTEL

REGISTER TODAY! www.sigma.org

CALIFORNIA



Headquartered in Houston, Texas, CITGO Petroleum Corporation is a recognized leader in the refining industry with a well-known brand. CITGO operates three refineries located in Lake Charles, La.; Lemont, Ill.; and Corpus Christi, Texas, and wholly and/ or jointly owns 42 terminals, six pipelines and three lubricants blending and packaging plants. With approximately 3,400 employees and a combined crude capacity of approximately 769,000 barrels-per-day (bpd), CITGO is ranked as the fifthlargest, and one of the most complex independent refiners in the United States. CITGO transports and markets transportation fuels, lubricants, petrochemicals and other industrial products and supplies a network of approximately 4,500 locally owned and operated branded retail outlets, all located east of the Rocky Mountains.

VALUE PROPOSITION

Headquartered in Houston, Texas, CITGO Petroleum Corporation is a recognized leader in the refining industry with a well-known brand. CITGO operates three refineries located in Lake Charles, La.; Lemont, Ill.; and Corpus Christi, Texas, and wholly and/ or jointly owns 42 terminals, six pipelines and three lubricants blending and packaging plants. With approximately 3,400 employees and a combined crude capacity of approximately 769,000 barrels-per-day (bpd), CITGO is ranked as the fifthlargest, and one of the most complex independent refiners in the United States. CITGO transports and markets transportation fuels, lubricants, petrochemicals and other industrial products and supplies a network of approximately 4,500 locally owned and operated branded retail outlets, all located east of the Rocky Mountains.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

With tens of thousands of single-store operators in the U.S. convenience segment, competition is fierce and margins are tight. Put the power of the CITGO brand to work for you and take advantage of:

- Flexible business partnership
- Stunning station design
- Top-notch customer service
- TOP TIER[™] CITGO TriCLEAN[®] gasoline
- Innovative loyalty solutions
- Branded consumer and fleet payment cards
- Community involvement
- Secure and steady supply

GO with CITGO and let us help you grow your business - today! Check out the benefits at myCITGOStore.com.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

TOP TIER™ CITGO TriCLEAN® Gasoline

- Diesel fuel
- Jet fuel
- Petrochemicals Solvents
- CITGO®, Mystik® and Clarion® lubricants Extensive terminals and pipelines network

CITGO education initiatives are far-reaching and include community Innovation Academies, a robust STEM talent pipeline, and various scholarships.

CITGO PETROLEUM CORPORATION

1293 Eldridge Pkwy. | Houston, TX 77077 800.992.4846 | citgo.com

YEAR FOUNDED 1910

MAJOR PRODUCT/SERVICES

CATEGORIES Fuels, Petrochemicals and Lubricants

KEY CONTACT FOR MORE INFORMATION mktgsales@citgo.com



Go with CITGO. Grow with CITGO.

CITGO

Each day, you are faced with important decisions that affect your bottom line—including which gasoline supplier to choose. And, we are ready to partner with you!

Through industry-leading brand support, educational programs, TOPTIER "TriCLEAN" gasoline and solutions-focused customer service, we support your individual way of doing business while helping you enhance your business model.

Let's Get Going.

TGO

Contact us today at mktgsales@CITGO.com.









DOVER FUELING SOLUTIONS



ABOUT US

Dover Fueling Solutions (DFS), part of Dover Corporation, comprises the product brands of Wayne Fueling Systems, OPW Fuel Management Systems, ClearView, Tokheim, ProGauge and Fairbanks, and delivers advanced fuel dispensing equipment, electronic systems and payment, automatic tank gauging and wetstock management solutions to customers worldwide. Headquartered in Austin, TX, DFS has a significant manufacturing and technology development presence around the world, including facilities in Brazil, China, India, Italy, Poland, United Kingdom and the United States. For more information about DFS, visit www. doverfuelingsolutions.com.

VALUE PROPOSITION

Dover Fueling Solutions is a leading global provider of advanced customer-focused technologies, services and solutions in the fuel and convenience retail industries. Our mission is to become the technology leader in fueling and convenience retail because we believe bold, forward-thinking technology and innovation improve our customers' experiences and provide exciting growth opportunities for our company.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Dover Fueling Solutions is proud to currently offer a wide range of DFS®, Wayne®, OPW Fuel Management Systems (FMS), ClearView, Fairbanks, ProGauge, and Tokheim branded products and solutions. Among these are the DFS DX[™] connected solutions platform (including DX Fleet, DX Promote, DX Wetstock, DX Monitor and DX Retail), the DFS Anthem UX[™] user experience platform, the Wayne Ovation®, and Helix[™] fuel dispenser lines, the Petro Vend® family of fuel controls, and the ClearView[™] solution wetstock management services.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Dover Fueling Solutions has several exciting events and initiatives coming up in late 2021 and 2022. This summer, we kicked off the DFS Technology Roadshow! Visit https://www.info. doverfuelingsolutions.com/roadshow for more information and to request a stop in your city. We are also pleased to announce that our 2022 DFS User Conference will take place April 4-7, 2022 in Austin, Texas. Visit https://www.dfsuserconference.com to register today!

DOVER FUELING SOLUTIONS

3814 Jarrett Way Austin, Texas 78728 512.388.8311 doverfuelingsolutions.com

YEAR FOUNDED 2016

MAJOR PRODUCT/SERVICES

CATEGORIES Advanced fuel dispensing equipment, electronic systems and payment, automatic tank gauging, wetstock management, and digital transformation solutions

KEY CONTACT FOR MORE INFORMATION

Dave Lacaille Sr. Director, Sales dave.lacaille@doverfs.com 512.577.1291









Many Brands One Mission Your Success

The fueling and convenience retail industries are uniquely complicated. There are so many products and services that must work seamlessly together for each system to function. In the past, owners would have to work with countiess vendors and companies to build, operate and maintain even a single retail location. At Dover Fueling Solutions, we didn't see this complexity as a challenge; we saw is as an opportunity to capture all the disjointed hardware and software into a single, integrated source. And that's exactly what we did. We became the single source. We brought it all together. We made the system work for our customers. Why? Because it just made sense. Simplicity is what everyone is looking for — and simplicity is what we deliver.

DFS Worldwide Brands

Wayne OPVV Class,View

8. door faster, barre, barren, Arlights versioner, boblet, de Dohlet, il Soner, border, boblet, Holdell, Dohlet, D. Barren, B. Dohlet, and Barren, S. Dohlet, N. Boblet, N. Boblet, N. Boblet, N. Boblet, S. Barren, B. Dohlet, S. Barren, B. B





As a data, analytics and technology company, DTN delivers operational intelligence to organizations with complex supply chains around the world. We are committed to breaking through the noise and providing operationally-critical, actionable intelligence customers can depend on to drive confident decisionmaking. We have earned our customers' trust by delivering real-time insights that ensure decisions can be make quickly and confidently. Together with our customers, we uncover new insights and create solutions that improve entire industries. And, we do so while maintaining our independence to ensure our customers can make the right decision for their bottom line, their customers and their employees.

VALUE PROPOSITION

Downstream oil and gas supply partners fuel our world and DTN is here to help you manage risk, optimize your operations and make informed decisions.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Our industry-leading solutions like Refined Fuels Demand, FastRacks, Temperature Correction Index, and DTN Fuel Admin, help to maxmize profits, optimize operations, and provide you insights and analysis of the market. As a data, analytics and technology company, DTN delivers operational intelligence to customers around the world. The result is confident decisionmaking that helps them prosper.

DTN

11400 Rupp Drive Burnsville, MN 55337 800.485.4000 | dtn.com

YEAR FOUNDED 1984

MAJOR PRODUCT/SERVICES CATEGORIES Information Services

KEY CONTACT FOR MORE INFORMATION Charles H. Davis III Vice President, Energy Sales Charles.Davis@dtn.com



See the market in a whole new way



Your business outcomes can only be as good as the information you use to guide your decisions. Make your best possible trades with real-time exchange data, expanded news coverage from your most trusted sources, and unapparelled spot, terminal, and fuel demand market information. Get actionable energy insights that fuel better results.

Visit www.dtn.com/px to learn how





Since 2002, Energy Recruiters has continued to be the leading Executive Search Firm serving the transportation fuels & lubricants supply chain. Our industry expertise ranges from refining through logistics and commercial channels (e.g., pipelines, terminals, rail, retail, wholesale, trading companies & end users). Our Team of over 10 professional Recruiters enables us to serve our Clients in a full range of disciplines including, but not limited to, sales, marketing, transportation, supply, trading, finance, accounting, engineering, technology, health & safety, and executive management. Energy Recruiters delivers maximum value in recruiting experienced professionals for mission critical roles.

VALUE PROPOSITION

Our family has been a part of SIGMA since 1985 and involved in the motor fuels industry since the early 1970s. In addition to cultivating expansive relationships within the industry professional network, our Team stays current on the issues and trends affecting your marketing/retailing community. When you work with our Team, we become an extension of your Team.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Energy Recruiters provides full service, multi-discipline talent acquistion services to our Clients. Our services can be customized to your talent acquisition needs, from market/compensation discovery to personalized retained services. Every hire through Energy Recruiters is warrantied for up to one full year.

ENERGY RECRUITERS

1095 Old Roswell Road, Suite B Roswell, GA 30076 239.444.5283 | er-inc.com YEAR FOUNDED 2002

MAJOR PRODUCT/SERVICES CATEGORIES Executive Search KEY CONTACT FOR MORE INFORMATION Jason McAuliffe President & CEO jasonm@er-inc.com 239.444.5283



-| EULER HERMES

ABOUT US

We are the global leader in trade credit insurance, surety, and related risk services. We help customers of all sizes to trade wisely and grow their businesses safely. Whatever the future may bring at home or abroad, Euler Hermes can help you be prepared by predicting trade and credit risks and protecting your cash flow.

VALUE PROPOSITION

Backed by Allianz and with more than 125 years of expertise, Euler Hermes' global business intelligence is unrivalled. Our experts use technology-driven processes to generate insights and present actionable information to businesses of all sizes and in all sectors. With our services, you can choose the best customers and markets for your business, improve your financial health and protect your cash flow from bad debt losses. You can bid for more contracts, re-design your customer portfolio or launch a new venture.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Euler Hermes' energy trade credit insurance provides liquidity for wholesale commodity transactions by clearing credit and helps energy businesses mitigate risks and maximize opportunities. Our On-Demand Payment (ODP) bonds that provide collateral for assurance in the Energy industry for three main areas: independent system operators, commodity supply, and pipeline and processing.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Trade Credit Insurance, Surety & Risk Mitigation Solutions

EULER HERMES NORTH AMERICA

800 Red Brook Blvd Owings Mills, MD 21117 410.220.6562 eulerhermes.us YEAR FOUNDED 1893

MAJOR PRODUCT/SERVICES CATEGORIES Insurance/

Finance

KEY CONTACT FOR MORE INFORMATION

Alyce Bernstein Marketing Coordinator 410.753.0564 alyce.bernstein@eulerhermes.com



EXonMobil

ABOUT US

ExxonMobil develops and applies next-generation technologies to help safely and responsibly meet the world's growing needs for energy. Over the course of its long history, ExxonMobil has evolved from a regional marketer of kerosene to an advanced energy innovator. We are a leading marketer of petroleum products, continuing to innovate and selectively invest across our integrated portfolio, creating long-term shareholder value by increasing energy supply in a safe, affordable, and environmentally responsible way. ExxonMobil's downstream business markets Synergy[™] fuels and other products to millions of consumers worldwide through Esso, Exxon and Mobil-branded retail service stations, has a diverse global portfolio of advantaged refining and distribution facilities, lubricant plants, marketing operations, and brands, supported by a world-class research and engineering organization. For commercial retailers and resellers, we deliver industry-leading fuel supply solutions to support their business goals.

VALUE PROPOSITION

ExxonMobil's global network of manufacturing plants, transportation systems and distribution centers provides fuels, lubricants and other high-value products to customers. We also create long-term value by selling high-quality products and services daily to millions of customers across the globe. For commercial retailers and resellers, our knowledgeable staff, extensive supply-chain-management experience and world-class programs and services help you manage your fuel purchases – ensuring you have supply solutions to meet your needs. We are proud to play a leading role in providing the energy the world needs to support economic growth, technological advancement and the well-being of communities around the globe.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Worldwide, ExxonMobil markets fuels and lubricants under three brands – Exxon, Mobil and Esso – creating strong global brand recognition. These high-quality products, combined with our global refining and distribution network, has enabled us to deliver superior products and services worldwide. For our commercial customers, we launched Mobil Diesel Efficient[™], a fully formulated diesel fuel that is pre-additized at the terminal to save you time and money. For retail customers, we offer Synergy Supreme+[™] premium gasoline, with a new and improved additive package that keeps engines two times cleaner for better gas mileage^{*}. Our downstream products include:

- Synergy Supreme™ premium gasoline
- Synergy Diesel Efficient™ fuel
- Mobil Diesel Efficient™ fuel
- Gasoline
- Diesel
- Asphalt
- Jet fuel

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Early in 2021, ExxonMobil launched ExxonMobil Low Carbon Solutions – a new business to commercialize our extensive low-carbon technology portfolio. We also recently announced plans for some of the most aggressive emissions reductions in the industry. During the pandemic, we responded to the need for medical masks, hospital gowns and other medical equipment and packaging by increasing our manufacturing capability of specialized polypropylene. We boosted production of isopropyl alcohol to enable production of millions of bottles of hand sanitizer. ExxonMobil Wholesale Fuels continues to invest in tools to help customers save time and money. Our Advanced Customer Experience (ACE) online portal is a secure portal providing information for efficient planning and operations. Accessed through ACE, our Customer Terminal Interface (CTI) allows users to interact with their terminals. The interface includes MITAS (Midstream Integrated Terminal Automation Solution), which has been deployed at all U.S. terminals and is scheduled to be in all Canadian terminals by end of 2021.

*Based on comparison of Synergy Supreme+ gas compared to Synergy regular gas in port fuel-injected engines. Actual benefits are based on continuous use and may vary depending on vehicle type, driving style and gasoline previously used. Concentration and availability of our proprietary additive package may vary based on factors beyond our control.

EXXONMOBIL

5959 Las Colinas Blvd. Irving, TX 75039 exxonmobil.com/

YEAR FOUNDED 1999

MAJOR PRODUCT/SERVICES CATEGORIES Petroleum Products

KEY CONTACT FOR MORE INFORMATION

corporate.exxonmobil.com/Company/ Contact-us/Directory www.exxonmobil.com/en/ wholesale-fuels

ExxonMobil Wholesale Fuels: 1-800-243-9966





EXECUTIVE LEADERSHIP CONFERENCE

JANUARY 16-18, 2022 • BIG SKY RESORT

Big Sky, Montana

REGISTER TODAY!

www.sigma.org

It's Our Business to Protect Yours





ABOUT US

Since 1904, Federated Mutual Insurance Company® has been committed to helping protect not only businesses, but business owners' peace of mind. We offer commercial insurance and risk management resources designed specifically for the demands of petroleum marketers. It's Our Business to Protect Yours®.

VALUE PROPOSITION

Work with an insurance provider that knows your industry. We offer first-class training and resources on a variety of topics from tanker rollover prevention to robbery deterrence, driver management, and beyond. We provide you the information you need to help protect your buisness, and your bottom line. You can enhance your risk management program even further by attending a complimentary Federated Insurance Risk Management AcademySM seminar.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Federated Insurance offers Petro Shield®, a commercial property and casualty insurance program especially for petroleum marketers. Offerings include property and casualty insurance, life and disability income insurance, workers compensation insurance, and financial protection services. Additionally, Federated develops risk management programs and resources to address the petroleum industry's ever-changing needs.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Too many businesses and families are devastated by preventable auto crashes — and the problem continues to grow. So, we are renewing our commitment to helping reduce roadway disasters. We offer resources for drivers and business owners that focus on lessening the factors most often responsible for crashes.

FEDERATED INSURANCE

121 E. Park Square Mail Code CII-104 YEAR FOUNDED 1904 Owatonna, MN 55060 800.533.0472 federatedinsurance.com

MAJOR PRODUCT/SERVICES CATEGORIES

Insurance, risk management, financial protection services

KEY CONTACT FOR MORE INFORMATION

Nathan S. Oland Senior National Account Executive nsoland@fedins.com 507.455.8935



You Hold the Keys

Confidently place people behind the wheel of your company vehicles with the help of driver screening tools and risk management resources.



Scan to learn how to help your company drivers make it home safe today.



Please make it home safe today. in



6877

0

CE

FLINT HILLS resources®

ABOUT US

From our production facilities and refineries, and through our pipelines, come the fuels and chemical building blocks critical to moving our modern way of life forward.

Flint Hills Resources refineries and pipeline systems produce and deliver the fuels that keep much of the Midwest and Texas moving.

Our state-of-the-art chemical plants produce essential building blocks for a wide variety of products people use every day, from plastics and textiles, to building products and electronics, to medical equipment and so much more.

Our operations in the U.S. and Canada employ thousands of people who are committed to producing these products safely and with respect for the environment.

Flint Hills Resources is proud of the products we make, and we are dedicated to making them responsibly.



MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Flint Hills Resources are among the nation's most efficient and reliable refineries - and they continue to improve. Flint Hills Resources Pine Bend refinery in Minnesota recently unveiled major innovations that will help the refinery continue to lower emissions while producing more of the fuel and other products people need and use every day. Other projects at Pine Bend and at the company's refineries in South Texas have helped improved utilization and reliability, allowing Flint Hills Resources to continue to be a dependable supplier of the fuels and other products people rely on every day.

FLINT HILLS RESOURCES

Wichita, KS | fhr.com

YEAR FOUNDED Flint Hills Resources than 670,000 bpd of refining capacity), was established in 2002, formally Koch Petroleum (60+ years of refining experience)

MAJOR PRODUCT/SERVICES

CATEGORIES Fuels & Aromatics (more Olefins & Polymers, and refined product and crude oil pipelines (4,000 miles of pipeline operating in six states)

KEY CONTACT FOR MORE INFORMATION

Todd Craia Senior Vice President of Refined Fuels and Asphalt.

Regional Marketing Contacts: MIDWEST

Tom Garncarz | 651.480.3805

TEXAS AND WEST COAST Nathan Brubaker | 817.685.3420

SOUTHWEST Jennifer Worrel | 770.625.3405



PROUD TO PRODUCE THE FUELS HAT HELP POWER YOUR SUCCESS.

FLINT HILLS RESOURCES MARKETING CONTACTS:

MIDWEST TOM GARNCARZ 651-480-3805 TEXAS & WEST COAST NATHAN BRUBAKER 817-685-3420 SOUTHEAST JENNIFER WORREL 770-625-3405



www.fhr.com



Whether it's outside, inside, underground or in the cloud, Gilbarco has the solution for your site's needs. Our systems and solutions are designed and tested to work together seamlessly to deliver the lowest cost of ownership and best integration possible. Since 1865, Gilbarco has manufactured the world's leading fueling and convenience store equipment and technology. Our products are time-tested and future-approved.

VALUE PROPOSITION

From the fuel island to the c-store, Gilbarco Veeder-Root builds industry-leading solutions for every facet of your business. Confidence comes standard with all of our fuel dispensing equipment and c-store solutions. As the leading experts, we make sure each and every product delivers reliability and profitability. Whether you're looking to freshen up your forecourt, implement self-checkout, or streamline your point-of-sale, Gilbarco Veeder-Root has the perfect solution.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Retail Fuel Dispensers, EV Chargers, Point-of-Sale Systems, Self-Checkout, EMV Migration, Hanging Hardware, Commercial Fuel Dispensers, Flex Fuel Dispensers, DEF Dispensers, Foodservice Express Ordering, and more!

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

New to our POS suite is Gilbarco's Passport Self-Checkout. Designed specifically for the modern convenience store environment, Passport Self-Checkout shrinks lines, cuts labor costs, and enhances the shopping experience to increase loyalty.

GILBARCO VEEDER-ROOT

7300 W. Friendly Ave. Greensboro, NC 27410 336.547.5000 | gilbarco.com/us

YEAR FOUNDED 1865

MAJOR PRODUCT/SERVICES KEY CONTACT F CATEGORIES Fuel Equipment, C-Store Solutions Kim Williams

KEY CONTACT FOR MORE INFORMATION Kim Williams Executive Assistant Kimberly.williams@gilbarco.com 336.547.5376





"I CAN GO BACK AND FORTH BETWEEN THE REGISTER AND THE SELF-CHECKOUT WITHOUT LEAVING MY TERMINAL.

THIS ALLOWS ME TO REALLY FOCUS ON THE CUSTOMER IN FRONT OF ME."

> LAKISHA KIRBY Store Manager

Breeze Thru Markets

SELF CHECKOUT

RESS LAND

The Passport Express Lane self-checkout adds a definite "wow" factor. With self-checkout, customers have the option to side-step the line and be on their way. That can be very helpful if lottery tickets are a popular item with your c-store clientele. Self-checkout improves the customer experience and lets your team members work more efficiently while putting the "convenience" back in "c-store".

To hear more from Lakisha, and see the full suite of Passport POS products in action, visit info.glibarco.com/lakisha



Gravitate is a software company that provides smart, modern SAAS solutions for the refined products industry. Gravitate was founded by industry experts to solve supply, logistics and process challenges faced by fuel marketers. AI and automation are core themes in our software suite, which enables us to deliver 10X return on investment to our customers.

VALUE PROPOSITION

Gravitate provides solutions for refined products wholesalers, retailers, distributors, and transporters. Gravitate Best Buy & Dispatch is the only integrated, AI-powered supply optimization and dispatch solution on the market. Our best-in-class supply optimization engine enables c-store fuel organizations to save 50-100 points per gallon on total supply by embracing market volatility and exploiting micro-arbs. Our auto-load creator and route optimizer reduces required dispatch resources by up to 50% and increases truck and driver utilization by up to 5%.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Gravitate provides the following integrated modules through its SAAS suite:

- 1. Pricing Engine: Fuel supply management and valuation for fuel buyers and sellers.
- 2. Best Buy: Best-in-class supply optimization for c-stores and fuel distributors
- 3. Dispatch: Automated load creation, route optimization, incab, payroll and driver scheduling.
- 4. Wholesale Customer Portal & Online Selling: Customer portal and online selling platform for refined products sellers.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

So far in 2021 we have gone live with two top-10 c-stores and expanded our wholesale offerings to a number of Fortune 500 refiners. Over the next 12 months, we will accelerate our growth and continue to invest in our technology. Gravitate is committed to ensuring that we are considered the most innovative software company in the refined products market. During the next 6-9 months we will be hosting a number of webinars with our key customers to illustrate the value of our software.

GRAVITATE

620 N College Ave Ste 204 Fayetteville, AR 72701 713.360.9941 | gravitate.energy

YEAR FOUNDED 2009

MAJOR PRODUCT/SERVICES

CATEGORIES Fuel Suppy Management, Optimization and Dispatch Software

KEY CONTACT FOR MORE

INFORMATION Tom Hunt Account Executive 713.360.9941 Thomas.hunt@capspire.com



GreenPrint

ABOUT US

GreenPrint, a global environmental technology company, offers sustainability as a service with patent-protected programs that deliver environmental impact and bottom-line results. An Inc. 5000 company and a member of 1% for the Planet, GreenPrint's turnkey offerings help companies meet sustainability goals while increasing brand value and customer loyalty - making it easy for businesses to do well by doing good. GreenPrint, A Public Benefit Corporation, is on pace to offset over 30 million metric tons of carbon by 2025.

VALUE PROPOSITION

GreenPrint helps retailers reach the growing consumer segment seeking purpose-driven brands and environmentally-sound products by reducing the climate impact on every gallon of fuel they purchase. Founded by a team of loyalty and rewards experts, GreenPrint created the first reduced emissions programs - enabling companies to enhance their existing offerings on a per transaction basis. Today the company reduces emissions on over 1 billion gallons of fuel annually across hundreds of retail locations and 100,000 corporate and municipal fleets in 14 countries. GreenPrint has built relationships with more than 2,000 nonprofits across the world, and has investments with over 20 certified carbon offset and renewable energy projects on behalf of clients.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

GreenPrint provides tech-enabled sustainable solutions, enabling a turnkey customer experience with virtually no operational disruption. GreenPrint's core product for retailers is the Reduced Emissions Program and manages the following branded programs: Circle K Conserve, TwiceDaily Thrive, SpeedyQ DRIVE, Stop & Shop Restore, Maxol Carbon Neutral Programme. Short Stop Grow and Island Energy Services Ho'ala. GreenPrint also manages an unbranded Reduced Emissions Program for Giant Martins. For the fleet and payment card industries, GreenPrint operates the Clean Advantage Program, a carbon emissions reduction program for corporate fleets in partnership with FLEETCOR, as well as as the ECO2 program for Edenred. In addition to white labeled enterprise solutions, IMPACT COLLECTIVE is GreenPrint's branded turnkey solution for CPG companies and mitigates carbon, plastic, energy and water footprints for its members. Participating brands include: Bitsy's Snacks, HOLISTIK Wellness, Carlson Labs and Natreve Wellness, among others.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

In Q1 of 2021 GreenPrint launched it's Labs Division offering a suite of ESG strategy consulting ervices and software tools. Offerings include: ESG management software for internal and external reporting in compliance with GRI, CDP and DJSI; industry benchmarking and single and multi-sku product level life cycle assessments for companies looking of additional support along thier sustainability journey. GreenPrint is also on-pace to reach our goals of offsetting 3 million tons of CO2 in 2021, planting 100k trees annually, and offsetting employee travel as a further commitment to mirror our client initiatives internally.

GREENPRINT

3405 Piedmont Rd NE Suite 220 Atlanta, GA 30305 404.207.1947 | greenprint.eco

YEAR FOUNDED 2014

MAJOR PRODUCT/SERVICES CATEGORIES Sustainability Solutions

KEY CONTACT FOR MORE INFORMATION Nate Marsh Chief Solutions Officer nate@greenprint.eco 404.207.1947





SIGMA SPRING CONFERENCE MAY 2-4, 2022

Loews Miami Beach Hotel, Miami, FL

REGISTER TODAY! www.sigma.org



At Hunt Brothers® Pizza, We Know Pizza.

The Hunt Brothers Pizza program was created specifically for convenience stores. With 30 years of experience serving the c-store industry, our branded pizza program is designed to make foodservice easy and profitable.

The program offers high quality, high margin products that take virtually no time to prepare. Most stores are able to handle our program with existing employees. The program can be operated in as little as 59 square feet with flexible pizza shoppe and equipment options.

Hunt Brothers Pizza offers a 12" original crust pizza, thin crust pizza, breakfast pizza, bone-in chicken wings, and boneless WingBites[®]. Our grab-and-go pizza option, Hunk A Pizza[®], is onequarter of a whole pizza that makes for a quick breakfast or lunch on the go. Our made-to-order whole pizza provides consumers who are looking to customize their pizza with a quick dinner option, providing All Toppings No Extra Charge [®].

A Nationally Branded Program for a Reasonable Investment

With over 8,000 locations in 30 states, Hunt Brothers Pizza is a nationally recognized brand and the #1 brand in the c-store industry. Unlike many other branded foodservice programs, Hunt Brothers Pizza does not charge franchise, royalty or marketing fees. As a sponsor to NASCAR Cup Series Champion, Kevin Harvick, Hunt Brothers Pizza provides its locations with free national branding to 75 million racing fans. In-store marketing is also provided at no cost, and it's installed and refreshed by a dedicated Pizza Professional.

Our direct store delivery ensures pizza products are delivered on Hunt Brothers Pizza trucks. A dedicated Pizza Professional will rotate and restock inventory each week. They will even prepare your order for you and confirm quantities before restocking.

To keep consumer interest high, Hunt Brothers Pizza offers several LTO (Limited Time Only) pizzas throughout the year. Fan favorites like Buffalo Chicken Pizza and Chicken Bacon Ranch keep customers coming back to your store.

Celebrating 30 Years of Great Pizza

Celebrating 30 years of serving great pizza to convenience store shoppers through its store partners, Hunt Brothers Pizza is headquartered in Nashville, Tennessee, and is family owned and operated. For additional information visit www.huntbrotherspizza. com or to find a Hunt Brothers Pizza location nearest you, visit app.huntbrotherspizza.com.

HUNT BROTHERS PIZZA

4020 Jordonia Station Road Nashville, TN 37218 800.453.3675 huntbrotherspizza.com

YEAR FOUNDED 1991

MAJOR PRODUCT/SERVICES CATEGORIES Foodservice

KEY CONTACT FOR MORE INFORMATION

Meg Kavanagh Marketing Specialist meg.kavanagh@hbpizza.com 615.627.1727





For 70+ years, Husky Corporation has served as a trustworthy guide, developing breakthrough, American-made fuel nozzles, safe-t-breaks, and accessories, plus relentlessly providing the most dependable customer service in the industry. But we never rest on our proven track record. Husky continues to grow its reputation as a special-breed innovator with an acquisition strategy designed to add more products and services worthy of the Husky name. In addition to our legendary line of nozzles, we now feature curb and farm hoses, oil lube products, plus aviation hoses. This forward-thinking approach allows us to offer Husky technology from hose to nozzle, serving the U.S. market with a large network of distributors in every state, as well as international distribution. Headquartered in Pacific, Missouri (in the metro St. Louis area), Husky is committed to provide petroleum-dispensing products that meet or exceed our customer's expectations and reinforce the fact that we are a reliable partner that is with our valued clients every step of the way. Through the use of continuous improvement, we will build upon five key pillars: Safety - promote safety to both our employees and customers. Quality - endeavor to provide the highest quality products focusing on reliability and safety. Customer Loyalty - strive to retain our current customers and future customers by providing new and innovative products in a timely manner. Team Building - embrace a team building approach that builds upon the individual's capability. Productivity - continuously improve output efficiency through technology and process improvements.



HUSKY CORPORATION

2325 Husky Way Pacific, Missouri 63069 636.825.7200 | husky.com

YEAR FOUNDED 1947

MAJOR PRODUCT/SERVICES CATEGORIES Manufacturer of Service Station Hanging Hardware

KEY CONTACT FOR MORE INFORMATION Theodore Sutcliffe




iRely's commitment to customer success has made the company a global leader in digital transformation, providing best-in-class software for petroleum distribution, retail, commodity management, grain operations, and agribusinesses. Headquartered in Fort Wayne, Indiana, with offices in Chicago, New Jersey, Texas, California, London, Bangalore (India) and Makati City (Philippines), iRely has nearly 40 years of experience delivering end-to-end resource planning (ERP) and commodity trading and risk management (CTRM) solutions to simplify complex business processes through a single point of truth. iRely has leveraged its deep industry experience and expertise to build genuine, lasting partnerships with over 500 customers in more than 25 countries. For more information, visit iRely.com.

VALUE PROPOSITION

Simplify. A single word that expresses the core of our existence. Business problems carry complexity — whether through logistics, financials, data or customer support. We build software solutions to combat complexity, eliminate inefficiencies and drive growth and profits for our customers.

At iRely we believe solutions should seem simple. That's why we're relentless in our commitment to creating best-in-class, integrated software for the customers and industries we serve. We design and develop single-platform, cloud-capable solutions that allow easier management of complicated core business processes from the front desk to the back office, giving your organization the ability to run smoother and work smarter on what matters. Your business is far from simple. It's our business to understand. It's our business to build.

We are iRely. Our business is to solve simply.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

iRely Petroleum and iRely Retail provide specialized software solutions for wholesale transportation, propane and fuel delivery, lubricant distribution, card lock systems, and convenience store management. Built on a modern technology stack, iRely includes a complete set of native accounting financial tools, customer relationship management (CRM), and functions specific to the petroleum distribution industry. Maximize profits, simplify your business, and save time with our industry- specific solutions.

iRely's implementation and global support services, including our unique Business Process Review (BPR) and Quality Assurance Program, minimize risk, optimize spending and power your success. With the BPR process, iRely experts partner with your team to evaluate and map your business processes, compare them to industry best practices and design an ideal implementation solution. With our state-of-the-art automated quality control program, we ensure optimal performance by running specialized tests created using each user's business process flow and live data.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

iRely continues to grow in team size to address client demand, including an increase in new petroleum distribution and C-store customers and legacy system conversions. In the coming months, iRely will launch our new brand identity, which will include verticals across the industries we serve: Petroleum Distribution, Retail (C-Store) Management, Commodity Trading and Risk Management, and Agribusiness. By going to market as four distinct sub-brands, we will be able to better tailor to our customers' needs while providing cutting-edge, industry-specific software solutions. Stay tuned for more information about our new brand and keep an eye out for changes coming to our website.

iRely

4242 Flagstaff Cove Fort Wayne, IN 46815 800.433.5724 | irely.com/petro

YEAR FOUNDED 1983

MAJOR PRODUCT/SERVICES CATEGORIES Back-Office Software

KEY CONTACT FOR MORE INFORMATION

David Foster Director of Marketing - Petroleum Distribution and Retail david.foster@irely.com 847.682.0071





Matrix's Downstream Energy & Convenience Retail Investment Banking Group is recognized as the national leader in providing transactional advisory services to companies in the downstream energy and multi-site retail sectors including convenience retailing, petroleum marketing & distribution, propane distribution, heating oil distribution, lubricants distribution, petroleum logistics, terminals and car washes. Group members are dedicated to these sectors and draw upon complementary experiences to provide advisory services to complete sophisticated merger and acquisition transactions, debt and equity capital raises, corporate valuations, special situations and strategic planning engagements. Since 1997, our Downstream Energy & Convenience Retail Investment Banking Group has successfully completed over 250 engagements with a total transaction value of more than \$12 billion.

VALUE PROPOSITION

With each assignment, we are committed to maximizing value for, and exceeding the expectations of, our clients. Regardless of the situation, there is no "one-size-fits-all" transaction, which is why we customize every transaction process in order to meet the unique and specific needs of each client. By running a targeted and structured transaction process, we are able to achieve the highest transaction values for our clients available in the market at that time. We pride ourselves on flawless execution and offering an intensive, detailed approach to each and every transaction we handle. This is why "We're Known By The Work We Do."

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Matrix's advisory services include company sales, recapitalizations, capital raises of debt & equity, corporate carve outs, special situations, management buyouts, corporate valuations and fairness opinions.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Matrix expects to close as many as 20 transactions in the downstream energy sector in 2021.

MATRIX CAPITAL MARKETS GROUP, INC.

800 East Canal Street, Suite 850 Richmond, VA 23219 804.780.0060 | matrixcmg.com

YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES CATEGORIES Investment Bank

KEY CONTACT FOR MORE INFORMATION

Spencer P. Cavalier Co-Head of Downstream Energy & Convenience Retail Investment Banking Group, Managing Director & Principal spcavalier@matrixcmg.com 667.217-3320 Cedric C. Fortemps Co-Head of Downstream Energy & Convenience Retail Investment Banking Group, Managing Director & Principal cfortemps@matrixcmg.com 804.591.2039





Spencer P. Cavalier, CFA, ASA

Co-Head of Downstream Energy & Convenience Retail Investment Banking spcavalier@matrixcmg.com • 667.217.3320

Cedric C. Fortemps, CFA Co-Head of Downstream Energy & Convenience Retail Investment Banking cfortemps@matrixcmg.com • 804.591.2039

www.matrixcmg.com

Richmond • Baltimore • Chicago

At Matrix, we are an independent investment bank by choice because we know that competing interests within a firm can sometimes complicate the mission and confuse priorities.

We've built our firm around people with accomplished energy industry backgrounds, strong finance credentials and unquestioned integrity. It is this rare combination of industry knowledge, unparalleled financial analytics and total commitment to doing what is best for our clients that differentiates us from any other investment bank serving the downstream energy and convenience retail industry.



We're Known By The Work We Do.



The Fuel Foundation

2021 FUEL FOUNDATION CONTRIBUTORS



All donations made to SIGMA's Fuel Foundation are tax-deductible. We rely on donations in order to fulfill our mission of driving change in our industry through research, education, independent studies, and our two successful scholarship programs.





COMMUNITY

Being involved in the communities where we live and work is an integral part of McLane's philosophy. McLane teammates proudly support Children's Miracle Network Hospitals® and United Way through monetary contributions, fundraising events and donating their time.

ABOUT US

McLane Company, Inc. is one of the largest supply chain services leaders in the United States, providing grocery and foodservice solutions for convenience stores, mass merchants, drug stores and chain restaurants. Through McLane Grocery and McLane Foodservice, McLane operates over 80 distribution centers and one of the nation's largest private fleets. The company buys, sells and delivers more than 50,000 consumer products to nearly 110,000 locations across the U.S. Additionally, McLane provides alcoholic beverage distribution through its subsidiary, Empire Distributors, Inc. McLane is a wholly owned unit of Berkshire Hathaway Inc (NYSE: BRK) and employs 20,000 teammates.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- Consumer Value Products (CVP), McLane's private label products subsidiary
- McLane Kitchen, McLane's foodservice-at-retail program
- Innovative technology solutions that save retailers time and money
- Merchandising solutions to help retailers sell smarter and promote the best products in their stores

MCLANE COMPANY, INC.

4747 McLane Parkway Temple, TX 76504 254.771.7500 | mclaneco.com

YEAR FOUNDED 1894

MAJOR PRODUCT/SERVICES CATEGORIES Distribution

KEY CONTACT FOR MORE INFORMATION

David Makowski New Business Development Manager David.Makowski@mclaneco.com 254.217.5842









OPIS provides price transparency across the global supply chain so that all stakeholders can buy and sell energy commodities with confidence. We do this by providing transparent pricing, real-time news, powerful software and educational events for the spot, rack and retail fuel markets. We also provide a range of free resources and maintain an active blog.

Our commitment to reliability is reinforced by world-class, personalized customer service and constant innovation. OPIS listens to what our customers need and responds with easy-to-use products and solutions.

VALUE PROPOSITION

OPIS provides a full array of fuel price discovery – spot, rack & retail – for contract transparency and competitive comparisons. Refiners and suppliers can stay profitable and overcome oil market volatility with OPIS spot pricing, news and market analysis. Wholesalers and jobbers get better fuel supply deals and provide competitive pricing for their customers with OPIS's benchmark rack pricing. Retailers use data from OPIS's massive retail fuel database to monitor station performance, margins, volumes, brand power and competition.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

OPIS Spot Ticker: Provides real-time valuations throughout the full trading day.

OPIS Spot Reports: Gives suppliers the tools they need to offer their customers deals based on spot pricing formulas.



OPIS TimeSeries: Archives extensive price history to help resolve billing discrepancies.

OPIS Intraday News Alerts: Delivers breaking news on refined product developments to desktop or mobile ahead of wire services.

OPIS Rack Reports: Provides 39,000+ unique, daily prices at more than 450 locations across the US, Mexico and Canada.

OPIS RetailSuite: Optimizes every aspect of retail station performance with five easy-to-use tools:

- PricePro: tracks competitor retail prices and alerts you to changes in real-time.
- AnalyticsPro: reveals pricing and margin trends for local markets.
- MarginPro: grades profit performance against key competitors in any market.
- MarketSharePro: compares percentage of fuel volumes sold and price differentials by brand for all markets.
- DemandPro: measures actual same-store fuel volume trends by region, not against an estimated national average.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Events: RFS, RINs & Biofuels Forum, LCFS & Carbon Markets Workshop, NGL Summit, The OPIS Price and Profitability Outlook

Products: Automated Fuel Pricing Software, Site-Level Volume Forecasts and AnalyticsPro

OPIS BY IHS MARKIT

2099 Gaither Rd, 5th Floor Rockville, MD 20850-4089 888.301.2645 | opisnet.com

YEAR FOUNDED 1977

MAJOR PRODUCT/SERVICES

CATEGORIES Fuel pricing, analysis, news and training

KEY CONTACT FOR MORE INFORMATION OPIS Customer Service energycs@opisnet.com 888.301.2645



Buy & sell energy commodities with confidence

OPIS – Oil Price Information Service – delivers price transparency in real time across the global fuel supply chain, including the spot, wholesale rack and retail markets. OPIS is an IOSCO-approved fuel price reporting agency that influences 100 billion gallons of fuel per year by providing:

- Instant access to accurate data
- Breaking news and analysis from an editorial team with 200+ years combined experience
- Powerful software tools and educational events
- World-class customer service that responds to the market with flexibility and innovation



opisnet.com







PDI's software helps businesses and brands increase sales, operate more efficiently and securely, and improve critical decision-making. Since 1983, PDI has proudly served the convenience retail and petroleum wholesale industries. Over 1,500 companies representing more than 200,000 locations worldwide count on PDI's solutions and expertise to deliver convenience and energy to the world. PDI has hub and regional locations throughout the U.S., EMEA, APAC, as well as representation in LATAM. Each hub location serves as a center for business operations and engineering, and service and support.

We understand this complex industry and how difficult it can be to connect disparate systems and unify your data. That's why we've brought it all together with our global solutions and services fit for the convenience retail and downstream petroleum businesses. With PDI, you can rely on our experts and software to scale your business securely.

VALUE PROPOSITION

Most of our team has spent their careers working alongside companies and organizations that have shaped the convenience retail and petroleum wholesale industries. Others have grown up in family-run c-stores. Our solutions and services will give you a competitive edge from the back-office to fuel logistics and embracing the next wave of consumer demands and digital commerce.

We're exploring all the ways we can co-innovate with you to solve the problems of today and harness opportunities for tomorrow. When it comes to innovation, together, really is better. PDI's commitment to innovation runs deep and has accelerated platform development of our leading solutions with direct input from customers.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ERP: Whether you're a convenience retailer or petroleum marketer, our ERP solutions provide the tools you need to drive efficiency and time-saving automation into every part of your operation.

Fuel Pricing: In an ever-changing fuel marketplace, our price optimization software helps convenience retailers and petroleum wholesalers maximize their pricing potential and improve volume and margin.

Marketing Cloud: Count on our marketing solutions to help you gain a competitive advantage, attract and retain more loyal customers and drive the greatest financial success.

Logistics: Automate your fuel supply chain with an all-inclusive logistics solution. From data capture, to driver tracking, to billing, PDI is there every mile of the journey to maximize efficiency, growth, productivity and profits.

Security: With the growing number of online threats, cybersecurity has become a full-time job. PDI combines innovative technologies with deep expertise to help you protect all your locations against advanced cyberthreats—while reducing IT complexity.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

PDI proudly supports our industry as a SIGMA Strategic Partner and NATSO Strategic Member. This year, PDI also announced our plan to invest over \$100 million during the next five years to fuel innovation, improve customer experiences, and connect the industry's software ecosystem—delivering new solutions that propel the entire industry forward..

P D I

11675 Rainwater Drive, Suite 350 Alpharetta, GA 30009 254.410.7600 | pdisoftware.com

YEAR FOUNDED 1983

MAJOR PRODUCT/SERVICES

CATEGORIES Retail & Wholesale ERP, Workforce Solutions, Fuel Pricing, Logistics, Security, Loyalty & Promotions, Insights, GasBuddy KEY CONTACT FOR MORE INFORMATION info@pdisoftware.com



Our software brings Convenience & Energy to the world

Enterprise Productivity

We connect to every point along the downstream petroleum supply chain, from the rack, to the convenience store, to the consumer.

PDI

Platform & Security

We provide solutions that simplify complexity, so you can scale securely.

Consumer Engagement

We influence the path to purchase with actionable insights that unlock greater growth and profitability.

Innovate With Us Now EngageWithPDI.com



> ABOUT US

Phillips 66 is a diversified energy manufacturing and logistics company with a portfolio of unique businesses in Refining, Midstream, Chemicals and Marketing and Specialties. Headquartered in Houston, we have over 14,000 employees committed to safety and operating excellence. With more than 140 years of experience, we are well positioned to help fulfill global energy needs.

We are excited about the future of energy. Our company consists of talented teams making responsible choices to adapt and explore the opportunities the changing market brings. We do this while living our values of safety, honor and commitment, and working to improve lives by providing access to affordable energy which is essential to a high standard of living and health throughout the world.

VALUE PROPOSITION

Are you getting the most from your current fuel supplier? We understand that there are many challenges to building a strong business in today's environment. For that reason, we're dedicated to delivering the support and innovative programs you need to help you improve profitability and efficiency. From the pump to the convenience store, we can support it all.

> MAJOR PRODUCTS, BRANDS AND/OR SERVICES

With a portfolio of Midstream, Chemicals, Refining, and Marketing and Specialties businesses, we process, transport, store and market fuels and products globally. Our fuel brands, Phillips 66, Conoco, 76, JET and Coop, are backed by a network of 11 refineries, 200 terminals and 7,000 branded sites. Our passion is fueled by quality assets, strong operations and excellent customer service.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

In today's competitive landscape, it's more critical than ever for sites to deliver an exceptional experience for every customer, every time. Phillips 66 can help accomplish this with our eyecatching images and innovative Mobile Pay initiatives.

We offer bright, modern images, coupled with programs and operational support, designed to help elevate the consumer experience and keep them coming back.

Technology is changing the face of brand-consumer interactions and our award-winning Phillips 66 Mobile apps are designed with this in mind. Our My Phillips 66[®], My 76[®] and My Conoco[®] apps offer more than a transaction - they increase security, attract consumers and reward Loyalty.

In August of 2020, Phillips 66 announced Rodeo Renewed. Our Rodeo, CA refinery is converting to the world's largest production facility for renewable fuels. We're continuing to evolve as part of our commitment to provide the best high-quality fuels to ensure together, we have an iconic future.

Coming Summer 2022, Phillips 66 will host its highly anticipated Marketing Conference and Expo for customers in Las Vegas. The event will give valuable marketing insights and tools from Phillips 66 that will help customers take their business to the next level.

2331 CityWest Blvd Houston, TX 77042 | Phillips66.com

YEAR FOUNDED: 2012

MAJOR PRODUCT/SERVICES : CATAGORIES Petroleum Products

KEY CONTACT FOR MORE INFORMATION Sunny Lopez Sunny.Lopez@p66.com





A Bright Future

As trusted brands with a drive towards innovation, Phillips 66, "Conoco" and 76" are committed to every station's success. With industry-leading consumer apps, modern image programs and exceptional fuel reliability, we provide the support needed to help meet evolving consumer demands. Carry the name your customers know and trust, and together, we can Power Ahead.



For a complimentary site assessment/consultation call (844)-206-0638 or visit SIGMA.phillips66gas.com



Phillips 66, Conoco' and 76'are registered trademarks owned by Phillips 66 Company. © 2021 Phillips 66 Company. All rights reserved.



PriceAdvantage fuel pricing software, paired with price signs from its parent company, Skyline Products, provides an unmatched combination for complete fuel pricing centralization. PriceAdvantage automatically imports and aggregates critical fuel pricing data - such as replacement costs, volumes, and competitor prices - then optimizes fuel prices based on the retailer's pricing strategies and goals. PriceAdvantage posts new prices directly to the POS system, fuel pumps, and price signs, and then receives price change confirmation - all in just minutes. The unique integration between PriceAdvantage fuel pricing software and Skyline fuel price signs provides an automatic, timestamped confirmation that the price changed successfully and is displayed correctly on the price sign. Additionally, PriceAdvantage/Skyline sign diagnostics allows a facilities team to view the current health status of all their Skyline signs. They can see diagnostic information from any Skyline sign – making sign maintenance faster, more efficient, and less expensive.

VALUE PROPOSITION

PriceAdvantage fuel pricing software and Skyline fuel price signs have demonstrated rapid ROI for fuel retailers. PriceAdvantage removes manual processes and human errors – reducing the time to change fuel prices from hours to just minutes. The combination of faster fuel price changes, along with price optimization, helps retailers improve margins and gross fuel profits. Additionally, retailers experience time-savings at the store level because store employees do not manually update prices. The combination of PriceAdvantage and Skyline price signs provides retailers the > Automatically aggregate fuel pricing data
> Optimize fuel prices
> Reduce manual pricing processes
> Monitor price sign health and status
> Increase gross fuel profits

confidence that they are displaying the right price at the right time. Skyline manufactures the industry's most legible and reliable price signs. Designed and manufactured in Colorado Springs, CO, Skyline's industry-exclusive technologies provide superior display feedback, unmatched brightness control, exceptional full-bodied digits, advanced energy efficiency, and military-grade durability.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

PriceAdvantage Fuel Price Optimization, Management, and Execution Software – Skyline Products Fuel Price Signs

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

PriceAdvantage recently launched a new subscription service – Market Share Business Intelligence, a cloud-based solution that provides critical market share data, including visit counts for both company stores and for the competition. Convenience retailers can now make better decisions for their entire convenience store business – not just fuel – based on reliable data. Retailers can learn strategic market information, such as their market share and outlet share relative to the competition, how customer visits fluctuate by day of the week, and which markets are saturated and those that are under served. Market Share Business Intelligence provides competitive intelligence, site performance data, and site selection information. Offered as a SaaS solution with no IT resources required, customers can subscribe to Market Share Business Intelligence as a stand-alone resource for the entire business line.

PRICEADVANTAGE, A DIVISION OF SKYLINE PRODUCTS

2864 S. Circle Drive, Suite 500 Colorado Springs, CO 80906 866.961.4084 | priceadvantage.com

YEAR FOUNDED 1970

MAJOR PRODUCT/SERVICES CATEGORIES Fuel Price Optimization Software and Gas Price Signs KEY CONTACT FOR MORE INFORMATION John Keller Division Director johnkeller@skylineproducts.com 719.661.4172



PRC5.

ABOUT US

PROS Holdings, Inc. (NYSE: PRO) is a leading provider of SaaS solutions that optimize shopping and selling experiences. Built on the PROS Platform, these intelligent solutions leverage business AI, intuitive user experiences and process automation to deliver frictionless, personalized purchasing experiences designed to meet the real-time demands of today's B2B and B2C omnichannel shoppers, regardless of industry. To learn more, visit www.pros. com.

VALUE PROPOSITION

PROS offers an Al-powered platform that enables energy companies to optimize their end-to-end sales process by dynamically pricing, personalizing, and selling their offerings. In the energy industry, this means optimizing margins, volume, and price, predicting competitive price moves, executing intraday price changes, better equipping pricing analysts and sales reps, harmonizing online and offline pricing, and more. With detailed insight into customer behavior, energy companies are empowered to personalize offers and prices and engage with buyers when, where, and how they want.

NOTE: Over 120 billion gallons per year is priced through PROS, with amazing results for our energy partners. Some of our customers include CITGO, ST1, NOV, BASF, Honeywell, Perstorp, Afton, and many more.

Top 3 Insights:

- 1. A fuels company gained \$13.4M in one year (34 basis points of margin on 4 billion gallons of fuel) by more accurately forecasting competitive price movements
- 2. A multinational oil and gas company improved margins by \$350 million with the ability to react quickly to market forces and prevent destructive price erosion
- 3. An energy company tripled margin improvements projected by executive management by more accurately setting market prices

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Some of the solutions PROS provides include:

- Predict Branded Competitor Price Moves
- Optimize Unbranded Margin and Volume



- Scale Robust Retail Strategies
- Harmonize Contract and Online Pricing

With PROS Solutions, you can:

- Accurately Understand Market Dynamics at Every Terminal
- Set Margin and Volume Optimal Strategies based on the latest Market Conditions with the click of a button.
- Understand Marketability for every Rack, Change Prices in Real Time and use Patented Forecasting Algorithms to accurately predict the Volume and Margin Impact of Every Price Move
- Compare the profitability of Contracts with various benchmarks using Analytics and Enable Your Customers with real-time pricing triggered by SPOT differential strategies, profiles and booked volume.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

PROS continues to improve and develop pricing solutions that meet the evolving needs of our energy partners. In July, PROS launched the PROS Platform with next-generation intelligent SaaS editions to drive harmonized and interconnected omnichannel sales experiences for every business. Built on industry leading AI, the PROS Platform delivers connected selling workflows to sales, pricing and eCommerce teams – driving collaboration and coordination – in order to consistently deliver fast and tailored offers for every buyer through all commerce channels, every time.

Recently, PROS was selected as the winner of the "Best Price Optimization Solution" award in the 2021 MarTech Breakthrough Awards. Other notable awards PROS has received include being the only challenger in the Gartner Magic Quadrant for Configure, Price, Quote application suites and being named the Top-Rated Pricing Software according to G2.

November 16-18, PROS will be hosting our upcoming conference Outperform 2021. This virtual conference will be three days of immersive sessions that provide insight into what the road ahead looks like for pricing, selling, eCommerce and airline professionals. As an attendee, you'll get a firsthand look into how innovation is helping to deliver the data-driven insights needed to dynamically price, personalize, and sell your offerings in an ever-changing market.

PROS, INC.

3100 Main Street, Suite #900 Houston, TX 77002 713.335.5105 | pros.com

YEAR FOUNDED 1985

MAJOR PRODUCT/SERVICES

CATEGORIES Pricing, Forecasting, Selling and eCommerce Platforms powered by Artificial Intelligence (AI)

KEY CONTACT FOR MORE INFORMATION Energy@pros.com





More than the gas station with the green dinosaur, Sinclair is a 100-year-old, family-owned, American integrated oil company based in Wyoming, with executive offices in Salt Lake City, Utah.

Sinclair owns and operates two refineries in Wyoming along with a network of both crude oil and finished-product pipelines and terminals in the Rocky Mountain and mid-continent regions. Sinclair markets fuel to 20 states, supplying high-quality fuel to more than 1,500 branded stations, featuring DINOCARE® TOP TIER[™] gasoline.

Sinclair also markets outside the Rocky Mountains and midcontinent regions through a licensing program that allows distributors to offer the beloved brand for affordable monthly fees. Learn more at SinclairOil.com.

VALUE PROPOSITION

The Sinclair brand is one of the longest continuously operated oil company brands. It boasts high recognition and favor amongst consumers for friendliness and quality of service.

A flexible licensing program makes this iconic, beloved brand available outside the Rocky Mountain and mid-continent areas. Sinclair values your independence, with surprisingly affordable licenses and negotiable terms, making it easier for you to do things your way.

Sinclair also offers one of the most competitive credit card networks available, with amazing rates and low transaction fees – managed and administered by Sinclair, so you don't have to worry about it. You also have the option to participate in the DINOPAYTM app, which helps drivers find your stations and pay with their phone at the pump.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Sinclair provides quality oil and gasoline products for a variety of markets. Fuels include DINOCARE®, Sinclair's TOP TIER™ gasoline, while the company also offers premium lubricants, motor oils, and industrial products such as jet fuel, asphalt and more. The company also offers a competitive credit card network, a fleet credit card, which helps build commercial loyalty. The DINOPAY™ app allows customers to pay with their phones and take advantage of instant savings at participating locations.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Sinclair is assertively growing its presence in the Northeast, the East, the South and the West coast through a licensing program that allows dealers to leverage the company's beloved brand even with a different supplier. This extends the value of the brand into markets where it hasn't had a presence since the '60s and '70s. Advertising campaigns across TV and web are continuously increasing brand awareness. Sinclair renewed its sponsorship of Michael Self Racing, as the Sinclair #DINORacing driver in the TA2 series.

SINCLAIR OIL CORPORATION

550 East South Temple Salt Lake City, UT 84102 801.524.2700 sinclairoil.com

YEAR FOUNDED 1916

MAJOR PRODUCT/SERVICES

CATEGORIES Fuel supplier along with premium lubricants, motor oils and industrial products such as asphalt, jet fuel and more.

KEY CONTACT FOR MORE INFORMATION Chris Gonzalez cgonzalez@sinclairoil.com

49 | 2022 SUPPLIER RESOURCE GUIDE



Fill up your life.

Tackle engine gunk with Sinclair **DINOCARE**[®], a **TOP TIER**[™] gasoline that cleans your engine to maximize performance. To find a Sinclair station near you or learn more about DINOCARE[®], go to **SinclairOil.com**.

Sinclair is a proud member of SIGMA.



111111111111111

Sınclaır

StoneX[®]

ABOUT US

The StoneX Energy Team can help you learn to manage your risk, increase your volume, and potentially grow your margins, so you can concentrate on what you do best: running your business. Working within the FCM Division of StoneX Financial Inc., we provide unparalleled, global boots-on-the-ground market intelligence, high-touch advisory service and expertise, and fullservice 24-hour futures and options clearing and execution all major commodity exchanges worldwide. StoneX Financial Inc. -FCM Division is subject to oversight by the CFTC. StoneX Financial Inc. is a subsidiary of StoneX Group Inc. (NASDAQ: SNEX) and part of the StoneX global financial services network.

VALUE PROPOSITION

From our fully digital global Market Intelligence platform to direct insights from traders and professionals on the ground in markets across the globe, StoneX connects our clients directly to actionable insights they can use to make more informed decisions and achieve more of their goals in the markets.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- OTC and Futures Execution
- 24-Hour Futures Night Desk
- Swap Execution
- Options on Furtures and Swaps

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

StoneX will once again host the Global Markets Outlook in March 2022. The conference will include tracks for Global Agriculture, Correspondent Clearing, Dairy and Wealth Management. Attendees will hear detailed market forecasts, insight on the latest technology, and macro-economic outlooks to help get a clear picture of the factors impacting their bottom line.

STONEX FINANCIAL INC. - FCM DIVISION

1251 NW Briarcliff Pkwy Suite 800 Kansas City, MO 64116 515.223.3762 | stonex.com

YEAR FOUNDED 1924

MAJOR PRODUCT/SERVICES CATEGORIES Risk Management, Financial Services

KEY CONTACT FOR MORE INFORMATION

Dave Smoldt President Commodities Division, Dave.Smoldt@StoneX.com







HEDGING & ADVISORY SERVICES FOR: Crude Oil • Natural Gas • Refined Products Renewable Fuels • NGLs • Petrochemicals

StoneX Group Inc. (NASDAQ: SNEX) companies provide clients across the globe with a comprehensive range of customized commodity risk management tools and financial services to help them protect their margins, mitigate price risk, secure budgets and manage volatility.

7 25

19.00

108.800

35,900

778,600

0.000

+30,00% 268,600

1768 030 000



1000.020

254.22

220

Clearing and Execution Services

10.96

We offer clearing and execution services to clients around the world and access to both domestic and foreign markets on 33 global exchanges.



Advisory Services

0.36%

We offer commodity advisory services ranging from physical supply contracts and shipping services to RFQ's and customized procurement programs.



OTC Product Offerings

We offer a full suite of OTC products that are flexible and tailored to meet our clients' needs. Volume, tenor, grade and geographic location are customizable to match client objectives.



10.1

Merchant Services

1 365

20. F 005, 160

000 07

1 25-

181 500 320

We offer inventory sales/repurchase arrangements, transactional commodity finance arrangements and processing and tolling arrangements. Our goal is to help clients optimize their fixed assets, such as storage facilities, terminals, pipelines and processing facilities.

12.524.00

1824 A.M. T

11112 61110

anne.



Market Intelligence

Our Market Intelligence platform provides extensive fundamental and technical market information, forecasting, news, econometric analysis and insights in nearly every widely traded commodity.

Energy Team | StoneX Financial Inc. - FCM Division Kansas City 800-255-6381 | Chicago 312-373-8250 | New York 212-379-5418 | Houston 713-820-4980 energy@stonex.com

Sharek Growten de menning NTL ECENTER of provide Research weithweld formal an outer descendance with applicable two in the providenter where extra estate provided. All references to and discussion of CEC products or waps are made solidly on behalf of Stark Markets LLC ("SMPL growthan of the Matanal Future: Autocables ("NEA") and providently regulated with the LS Commodity Future: Trading Central TV (or a swap denier SMM) products are designed only for addividuals or Area who apality and profit. Judes an an elaphic control Paratispant ("ECP") and with the CPTC as a futures are designed only for addividuals or Area who apality and technic of SMM (In the Instance) ("ECP") and who have been accepted on a swap denies of SMM (In technics) to exchange backet future; and epicers are media solidly an Enterthy? We FCM (watter of Starket Future) are media and with the CPTC as a futures commission reaction.

The triading of derivatives such as futures, options, and over the counter (CTC) preducts to "revue" may will be suitable for all ensuitable. Derivatives triading available initiational relation and you should fully understand those risks prior to trading. IC 2021 Sterney Kimup Inc. All Fights Reserves.

S&P Global Platts

ABOUT US

"Since 1909, we've delivered an independent view of the energy and commodity markets. Today, as our clients navigate a fastchanging world, their decision-making is powered by our marketleading methodologies, insights, benchmark prices and analytics.

Whether it's informing short-term decisions or shaping long-term strategies, managing risk or handling the complexities of the Energy Transition, we empower our clients to spot opportunities – and give them the conviction to act.

S&P Global Platts is a division of S&P Global (NYSE: SPGI), which provides essential intelligence for individuals, companies and governments to make decisions with confidence. To learn more about us, visit spglobal.com/DiscoverPlatts

VALUE PROPOSITION

"At a time when the market is being disrupted from variable supply and increasing regulation, S&P Global Platts helps you maximize operational productivity by providing the context you need to turn information into essential insight. We support your need for refined products news, pricing, commentary and analysis with worldwide coverage of key gasoline, diesel, fuel oil and jet fuel markets.

As an oil price reporting agency and independent observer, our core mission is to bring greater transparency to energy markets. We have the oil industry's largest team of specialists dedicated to creating price assessments, many of which are benchmarks.

Rigorous methodologies for data gathering, mathematical analysis and judgment provide consistency and robustness in our price assessments. Our Market on Close assessment process, which involves publishing named bids, offers and intentions to trade in real time, provides clear end-of-day timestamps that reflect outright and spread value across commodities and markets.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

We offer essential intelligence for a connected world With the depth and breadth of our data sets, you can access insight from the past, present and future of the global and energy commodity markets. So you can understand the whole picture.

Unlock potential with our products and services

We use leading-edge technology to deliver the data you need, in the way you want. With pricing and analytics across 13 commodity segments and 27 industries.

- Price benchmarks & assessments Access real-time data across commodities using our market-leading methodologies and experience.
- Analytics in mature and emerging markets A bottom-up approach to analysis, we help you spot opportunities through insights and data as well as a factual analysis of fundamental data through the value chain.
- Risk management Stay future focused with forward curves and risk valuation data, produced by the industry's largest editorial team.

To subscribe to any of our products and services, please contact your S&P Global Platts sales representative or support@platts. com.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

S&P Global Platts hosts more than 200 events each year, including conferences, free forums, webinars, and free methodology education sessions. Around the world, energy and commodities professionals gather to learn from industry experts and network with their peers, helping to set the agenda for energy and commodity policy and sustainability on a global scale. For more about our schedule of events and to register, go to the events tab on spglobal.com/platts.

S&P GLOBAL PLATTS

1111 Bagby Street Houston, TX 77002 800.PLATTS.8 | spglobal.com/platts

YEAR FOUNDED 1909

MAJOR PRODUCT/SERVICES

CATEGORIES oil, natural gas, LNG, electric power, coal, shipping, petrochemicals, metals, agriculture, and energy transition

KEY CONTACT FOR MORE INFORMATION

Brandaen F.A. van der Kloet Americas Sales Director T: 713.658.3222 | C: 713.732.9450 brandaen.v@spglobal.com



"My world is evolving. I need to see it all."



S&P Global Platts

When the future seems unclear, transparency is everything. That's why we offer a completely objective view on the global markets, empowering you to seize opportunities with confidence.

See more. Solve more. Visit PlattsLIVE.com



Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year. Tanknology offers more than 30 compliance-related service offerings and holds 22 patents for leak detection and tank monitoring technology. Internationally, Tanknology licensees span more than 20 countries, providing services to the largest petroleum operators in the world.

VALUE PROPOSITION

Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

On May 15, 2020, Tanknology Inc. announced the acquisition of Compliance Testing and Technology, Inc. (CT&T), a Cedarburg, Wisconsin-based provider of aboveground storage tank (AST) and underground storage tank (UST) compliance services.



TANKNOLOGY

11000 N. MoPac Suite 500 Austin, TX 78759 800.964.0150 | tanknology.com

YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES

CATEGORIES Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

KEY CONTACT FOR MORE INFORMATION Chris Bouldin Director of Marketing & Corporate Communications cbouldin@tanknology.com





Valero is the best-in-class producer of fuels and products that are essential to modern life. The world requires reliable, affordable, and sustainable energy, and we see this as an opportunity. We are advancing the future of energy through innovation, ingenuity, and unmatched execution.

Valero has grown into an international marketer selling products in the wholesale rack and bulk markets. Nearly 7,000 outlets carry Valero brands in the U.S., Canada, the U.K., Ireland, and Latin America.

VALUE PROPOSITION

Valero's mission is to provide reliable supply of high-quality products at competitive prices, backed by a best-in-class brand image and unparalleled customer service and support. Wellpositioned pipelines and terminals allow Valero to deliver its full slate of quality fuels quickly and efficiently to key markets throughout the U.S.

Valero values its customers and is fully committed to their success. Partnering with Valero not only gives your business an advantage among competitors but opens your business to endless possibilities.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

As an international manufacturer, Valero produces gasoline, diesel, renewable diesel fuel, jet fuel, and other specialty products, including asphalt and petrochemicals. These products are sold in wholesale markets across the country and/or in bulk markets. Valero's TOP TIER detergent gasoline is the premier standard set by the world's top automakers and is available at all branded locations.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Valero is proud to introduce ValeroPay+, our new mobile payment app that offers a secure and robust payment platform to keep your business future-forward. It's the latest investment in our brand and our continued commitment to helping our business partners meet the demands of the modern-day consumer. Valero continues to increase its brand presence in Mexico by supplying refined products into high-growth markets from its refineries along the U.S. Gulf Coast.

VALERO MARKETING AND SUPPLY COMPANY

One Valero Way San Antonio, TX 78249 210.345.2000 | valero.com/ business

YEAR FOUNDED 1980

MAJOR PRODUCT/SERVICES CATEGORIES Fuels (gasoline, diesel, jet fuel and ethanol) and specialty products (asphalt, propane and sulfur) KEY CONTACT FOR MORE INFORMATION Craig Schnupp VP U.S. Wholesale Marketing Craig.schnupp@valero.com 210.345.2501



Our All-Points Fuel Monitoring System is the most precise and efficient fuel management system available. And it is the only comprehensive, cloud-based system available today. The realtime data it collects helps you continuously track every drop of precious fuel inventory — as it makes its way to your site, enters the tank, flows through each fuel line, and reaches the meter — even at the most complex, high-throughput sites.

VALUE PROPOSITION

Customers turn to us for CITLDs, statistical inventory reconciliation analysis, (SIR), access to our real-time online dashboard, fuelWRAp, and more. Our experts analyze your data, look for anomalies, and alert you to potential problems as soon as they occur. We report delivery shortages, theft, inaccurate meter calibration, and poor flow rates, so you can minimize loss and maximize profits.



MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Warren Rogers offers leak detection technology and services that meet 30-day reporting requirements, innovative BioDiesel blend audit services, procurement, and a new, Real-Time User Interface, fuelWRAp, that makes fuel monitoring, tank gauge alarm & fuel management for C-store retailers and petroleum marketers easier than ever before. No other provider of fuel management technology can match our experience, technology, capabilities, flexibility, or service.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2022

Warren Rogers' recent initiatives include the deployment of real-time tank gauge alarm monitoring and alert enhancements, accessible via the fuelWRAp online dashboard, a secure procurement application for delivery forecasting and product dispatch, industry-leading development of KPI measures of the financial impact of tank system maintenance activities, and advanced delivery audit. All Warren Rogers solutions are PCI compliant and eliminate any reliance upon the use of a customer's VPN for access to store devices.

WARREN ROGERS ASSOCIATES

76 Hammarlund Way, Suite 200 Middletown, RI 02842 800.972.7472 | warrenrogers.com

YEAR FOUNDED 1979

MAJOR PRODUCT/SERVICES

CATEGORIES Fuel Management; Fuel monitoring; industry-leading *fuelWRAp* online real-time dashboard, real-time tank gauge alarm monitoring and notfication alerts, Continual In Tank Leak Detection, Statistical Inventory Reconciliation Analysis, BioFuel Blending analyis, Procurement, customized SAS reporting per account

KEY CONTACT FOR MORE INFORMATION

William P. Jones President 401.846.4747 x105 | 800.972.7472 wjones@warrenrogers.com



fuelWRAp fuel system intelligence: better insight. better user experience.

New alarm management capabilities — so you can address important issues before they become serious problems.



With fuelWRAp, you get tighter fuel inventory control, important equipment alerts, detailed reports, and more. Our streamlined user dashboard brings KPI metrics, interactive charts and graphs, and historical data right to your desktop, tablet, or phone. You benefit from:

- · actionable information that offers deeper insight and greater relevance than competitive systems
- * a better user experience, with uncluttered screens and intuitive navigation saving you valuable time
- greater efficiency across your internal departments
- · personalized support from an expert fuel systems analyst

Our in-depth knowledge and expertise in virtually every aspect of fuel management for convenience stores and travel centers makes us the perfect choice for your precision fuel management needs.

Contact us today for a free quote and demonstration and visit warrenrogers.com.



Fueling your profitability.







1330 BRADDOCK PLACE #501 ALEXANDRIA, VA 22314 | 703.709.7000 | SIGMA.ORG