



AMERICA'S LEADING FUEL MARKETERS

2021 SUPPLIER RESOURCE GUIDE

SIGMA assembles the most dedicated leaders within the liquid transportation fuel and retail industry, helping them to succeed in a free and fully competitive marketplace.





SIGMA 2021 EXECUTIVE LEADERSHIP CONFERENCE

January 31-February 2

The Cliff Lodge • Snowbird, UT



Register Online
www.sigma.org

SIGMA

THANK YOU FOR YOUR SUPPORT

SIGMA members understand the value of networking and sharing best practices with peers. It is one of the hallmarks of SIGMA conferences and one of the things we do best. What may not be as obvious on the surface is the value of SIGMA's supplier relationships. SIGMA has a significant bullpen of high-quality suppliers who support our association's members as we assemble and throughout the year. They provide finances, they participate in education and provide other content pieces. Some even join us as we advocate for our industry before Congress. We are grateful to have so many friends in the supplier community who regularly participate.

With this book, we thank those partners who invest their time, energy and finances to help support SIGMA and the work that we do. We simply cannot put on the types of high-quality events our community has come to enjoy without the generous support of our Fuel Supplier and Business Service Partners.

If you are not currently a partner and are interested in exploring SIGMA's partnership opportunities, please let me know – or contact James Rogers, SIGMA's Director of Sales and Marketing at jrogers@sigma.org or (703) 375-0492. There is always room for another seat at the table.

For our members, please spend some time reviewing this guide. It is filled with companies who are committed to the success of your business; who continue to stand behind our community.

Working together. That's the SIGMA secret.

Sincerely,

Ryan McNutt

CEO
SIGMA



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ADD

SYSTEMS



ABOUT US

ADD Systems® (Advanced Digital Data®) provides leading back office and mobile software for the wholesale petroleum, heating oil, propane, HVAC, lubricants distribution and convenience store industries. Headquartered in New Jersey since 1973 and with additional locations in Florida, Rhode Island and Quebec, ADD supports clients throughout the United States, Canada and Guam. ADD is a family business that values relationships founded in trust and respect. The people at ADD live this value every day and are second to none with an average tenure of 18+ years and exceptional dedication. They work hand-in-hand with clients to understand, meet and exceed the operational and accounting needs of these industry professionals.

VALUE PROPOSITION

With a 47-year track record of proven commitment to client success, ADD Systems' software solutions are specifically designed to meet the needs of the petroleum and convenience store industry. Staying in sync with client and industry needs is top priority, so ADD invests heavily in research and development. We bring new and innovative enhancements and products to market every year to help clients run as efficiently as possible and take advantage of every opportunity for growth. Software development includes vigorous testing and quality control and comes complete with extensive documentation and support videos. Our experienced implementation team works with each client to create a customized plan based on their needs and priorities. In short, ADD Systems works with clients to help make their vision a reality.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ADD Systems' premier back office software solutions to include ADD Energy E3® and ADD Energy E360™ for energy distribution and ADD eStore® for convenience stores. With these powerful tools clients stay ahead of operations like inventory, pricing, sales, credit, and billing. Equally powerful analytics are available with Atlas Reporting®, a Business Intelligence tool that makes actionable, meaningful information out of data. ADD's mobile products provide real-time, wireless interaction with the back office. Raven® mobile for delivery and Pegasus® mobile for service increase efficiency and empower drivers and service techs with information. SmartConnect®, ADD's web services gateway, allows read/write capabilities with outside applications like, client websites for customer self-service and tank monitors. IT support, including networking, firewall set-up and more, is also available. ADD offers comprehensive consulting and support via web portal, webinars, onsite training, phone and, when needed, direct access to customer systems. ADD also conveniently supplies forms.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

ADD Systems continues to deliver innovative products to support our clients while enhancing their customers' overall experience. With automated text and email alerts and our new ADD Energy E360™ web-based software solution that allows you access from anywhere on any device, ADD is delivering on the promise to provide ever-evolving technology that supports your day-to-day and helps your business grow.

ADD SYSTEMS

6 Laurel Dr.
Flanders, NJ 07836
800.922.0972
addsys.com

YEAR FOUNDED 1973

MAJOR PRODUCT/SERVICES
CATEGORIES Software

KEY CONTACT FOR
MORE INFORMATION

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800-922-0972, ext. 1312

GATHER YOUR PIECES

LET'S BUILD



SOFTWARE SOLUTIONS to make your vision a reality.

You can see it. ADD Systems can help you build it. Our software solutions give you the tools to reshape and grow your business. From the office to the field, from delivery operations to your stores, our staff of industry specialists has the expertise to help you gain a competitive advantage. Take a closer look at ADD Systems at go.addsys.com/build

ADD
— SYSTEMS

Local, State and Federal tobacco taxes and restrictions on the sale of tobacco products can hurt your business. Governments often pass new laws quickly, so you need to stay informed about what is happening in your area. You and your business matter and making your voice heard is crucial to our success in fighting for fair tobacco policies.



WILL YOU ADVOCATE FOR YOU?

Learn more about how to stand up for your business.

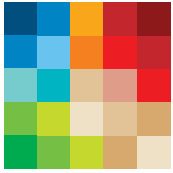
[TOBACCOISSUES.COM](https://www.tobaccoissues.com)



Altria

Altria Group
Distribution Company

TobaccoIssues.com is operated on behalf of Philip Morris USA, U.S. Smokeless Tobacco Co., John Middleton, and Helix Innovations.



Altria

Altria Group
Distribution Company

ABOUT US

Altria's wholly-owned subsidiaries include Philip Morris USA Inc. (PM USA), U.S. Smokeless Tobacco Company LLC (USSTC), John Middleton Co. (Middleton), Sherman Group Holdings, LLC and its subsidiaries (Nat Sherman), Ste. Michelle Wine Estates Ltd. (Ste. Michelle) and Philip Morris Capital Corporation (PMCC). Altria owns an 80% interest in Helix Innovations LLC (Helix). Altria holds equity investments in Anheuser-Busch InBev SA/NV (ABI), JUUL Labs, Inc. (JUUL) and Cronos Group Inc. (Cronos).

The brand portfolios of Altria's tobacco operating companies include Marlboro®, Black & Mild®, Copenhagen®, Skoal® and on!®. Ste. Michelle produces and markets premium wines sold under various labels, including Chateau Ste. Michelle®, 14 Hands® and Stag's Leap Wine Cellars™, and it imports and markets Antinori®, Champagne Nicolas Feuillatte™ and Villa Maria Estate™ products in the United States. Altria Group Distribution Company (AGDC) is an Altria subsidiary that provides sales, distribution, and consumer engagement services to Altria's tobacco companies. AGDC focuses on increasing efficiency and helping these companies better connect with adult tobacco consumers and strengthen relationships with thousands of retailers and wholesalers nation-wide. AGDC designs and executes trade programs to grow Altria's tobacco companies' businesses and their customers' businesses.

ALTRIA GROUP DISTRIBUTION COMPANY

6601 West Broad St.
Richmond VA 23230
Richmond, VA 23230
804.274.2000
altria.com

MAJOR PRODUCT/SERVICES
CATEGORIES Tobacco

KEY CONTACT FOR MORE
INFORMATION
Krister Hampton
804.274.9817



part of OPIS by IHS Markit



ABOUT US

With almost 30 years of experience, Axxis is one of the most respected providers of comprehensive market data, software and integration solutions for the downstream petroleum and bio-energy industries. Axxis offers a full line of Energy Supply Chain Management Software that enables our customers to successfully buy, sell, market, dispatch and manage transactions for refined petroleum products, renewable fuels and other related commodities. As the industry's leading data aggregator, Axxis can capture, transform, present and publish SCM documents up to the client's Web Portal, mobile device, back-office system or to other third-party solutions. Axxis offers both cloud hosted and on premise software options to best suit your needs. Axxis has a diverse set of customers representing thousands of users including: jobbers, government agencies, suppliers, wholesalers, marketers, brokers and retailers throughout North America. Today almost 10,000 customers across the supply chain utilize OPIS and Axxis products.

VALUE PROPOSITION

Axxis solutions transform basic market data into meaningful information. We provide technology that allows suppliers, resellers and marketers of refined petroleum products to automate the information gathering, buying, contract management, selling, ordering, inventory, allocations, dispatching, billing and reconciliation processes. These proven software, services and data solutions can easily plug into your existing technology. With Axxis integrated software and market data solutions, you'll have all the tools you need to feel confident buying and selling refined petroleum products, renewable fuel products and other commodities. We are Axxis – providing the right information at the right time, when you need it most.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Market Data Services – we offer one of the industry's most comprehensive and accurate data repositories with current and historical pricing for hundreds of petroleum and bio-energy fuel products. Axxis processes and verifies over 35,000 unique prices daily from wholesale rack terminals throughout North America. Daily subscriptions and historical reports are available in a wide array of delivery options from our extensive library of close to 150 million prices. The data you want, when you want it and how you want it.

Software Solutions – as a proven industry leader, we have been providing the foremost information technology software solutions to the downstream petroleum and renewable industries since 1991. Axxis integrated software pricing automation, logistics automation, transaction automation and business intelligence solutions are used in thousands of supplier, marketer and jobber locations helping them save time, increase efficiency through automation, reduce costs and ultimately improve their bottom line.

Professional Services – as a trusted advisor to the refined petroleum and bio-energy industries, Axxis provides a full range of technical and consulting professional services to help our customers better automate, integrate and utilize technology.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Major industry events: SIGMA. Analytics and BI to Major Products/Services, Virtual Fuel Desk to Major Products/Services, Fuel Invoice Reconciliation, Contract Forecasting and Managed Fuel Services.

AXXIS SOFTWARE

2099 Gaither Rd, 5th Floor
Rockville, MD 20850
800.833.8870
axxispetro.com

YEAR FOUNDED 1991

MAJOR PRODUCT/SERVICES CATEGORIES Pricing software, data capture, inventory/order management, dispatch management, transaction management, contract/allocation management, customer/carrier portal, invoicing/billing

KEY CONTACT FOR MORE INFORMATION

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President, Axxis Software
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603.553.0989

Introducing **Axxis Anywhere.** The Remote Fuel Supply Chain Management Software Platform.



Utilize Axxis Fuel Supply Chain software suite anywhere through our secured **cloud-based platform.**

Fuel buyers, sellers and dispatchers can work seamlessly in the office, on the road or at home using Axxis' cloud-based fuel supply chain management software platform.

Buying, selling, moving, reconciling and analyzing fuel is easier than ever using a single secured login for all your fuel supply chain management needs - anytime, anywhere.



Schedule your free Axxis Software demo!

sales@axxispetro.com | 800.833.8870 | www.axxispetro.com

Mention SIGMA to get your exclusive discount!



ABOUT US

Antea®Group, a global environmental, health, safety and sustainability consulting firm, provides full service solutions to the Oil & Gas/Petroleum Marketer industry. We believe our clients should have a partner that understands the industry as well as their specific business challenges. Our team of industry-leading, trusted consultants, scientists and engineers is trained to develop integrated solutions that address the business drivers critical to the long-term performance of Oil & Gas/Petroleum Marketer assets, from upstream to downstream. Vision is essential in today's Oil & Gas/Petroleum Marketer industry. From acquisition to divestment, program development to compliance, project design through construction, operation and maintenance to decommissioning and redevelopment, our solutions deliver value to your most complex projects. Our success derives from understanding the lifecycle of Oil & Gas/Petroleum Marketer assets and appreciating the challenges of the asset's next lifecycle phase.

VALUE PROPOSITION

Antea Group has a 34-year history working for petroleum marketers. The insights we have gained through our long-term participation with SIGMA - along with working directly for many marketers ranging from independent jobbers to major oil companies - have led to the development of a full suite of routine and innovative services unique to the petroleum marketing industry. Antea Group services support each step of the asset lifecycle, from the acquisition of new dirt or multi-site operations, to operational management and optimization, through asset divestment and decommissioning. Our consultants are intimately

familiar with the federal and state regulations applicable to petroleum marketer facilities, and our geographic coverage allows us to support you anywhere in the US.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Environmental site assessment & remediation; comprehensive transaction due diligence support; compliance including SPCC & SWPP Plans, permitting, and web-based storage tank operator training; health & safety; sustainability; emergency response management; expert witness & legal support services.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Antea Group's Oil & Gas/Petroleum Marketer team supports a number of trade associations including SIGMA, API, ILTA, COGA, NISTM, and various state Petroleum Marketers Associations.

We also host monthly webinars for our clients on various EHS&S topics, including Environmental, Social, and Governance (ESG) in the O&G Industry (all available in our on-demand webinar library on our website).

Our convenient on-line learning management system for Underground Storage Tank (UST) training courses is designed to make it easy for operators to get and stay certified, as well as help owners and enterprise organizations ensure compliance and safety at their facilities: <https://ustoperator.anteagroup.com>

SPECIAL DISCOUNT OFFER FOR SIGMA MEMBERS

Antea Group is offering SIGMA members a 25% discount on its web-based Storage Tank Operator Training for A, B, and C operators. To access this discount, visit <https://ustoperator.anteagroup.com> and enter this discount code on the checkout page: ANTEAGROUP25

ANTEA GROUP

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Shoreview, MN 55126
651.639.9449 or
800.477.7411 (US toll-free)
us.anteagroup.com

YEAR FOUNDED 1986

MAJOR PRODUCT/SERVICES
CATEGORIES Environmental,
Health, Safety and Sustainability
Consulting Services

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ABOUT US

One of the top 10 financial services providers in the U.S., Capital One is able to offer you a unique combination of financial strength, personal attention and flexible products. Our Commercial Banking group services a \$50 billion loan portfolio and more than 6,000 clients. We provide banking services to clients, including corporations, municipalities, financial institutions, not-for-profit entities, real estate investors and owners, etc. with annual revenues of \$20M–\$1B+. Our credit culture, rigorous client selection and experienced relationship managers and underwriting teams have allowed us to build a well-managed, diversified portfolio that delivers through cycle returns.

VALUE PROPOSITION

Capital One Commercial Banking combines industry expertise and the resources of a top 10 U.S. bank to help fuel your growth. Our convenience and gas specialists have more than 30 years of experience in the sector and have invested more than \$2 billion in loans since 2009. Committed to building relationships, our experts identify and deliver competitive products to meet client financing objectives. We have the resources to customize solutions around specific needs, and our end-to-end capabilities can help you not just grow your business, but also manage capital more efficiently.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

At Capital One Commercial Banking, we offer integrated solutions to help your business grow through financing and capital markets options. We help you get the capital you need through transaction types such as revolving lines of credit, acquisition term loans, cash flow loans, delay draw term loans, and unitranche loans. Our team is also a leading provider of capital market solutions to the industry and supports working capital, dividend recaps, LBOs, and strategic M&A needs. We offer customized financial services to support your retail operations, physical plant, supply chain, and cash and electronic payment processing.

CAPITAL ONE COMMERCIAL BANKING

1680 Capital One Drive
McLean, VA 22102
capital.one/commercial

YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES
CATEGORIES Banking/Finance

KEY CONTACT FOR MORE INFORMATION

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ABOUT US

Business Accelerator Team (BATEam) has developed a finely crafted specialty consulting discipline that fosters revenue generation.

BATEam is an outside-in catalyst assisting with insight, business and marketing strategy, tactical execution, and important industry connections. Formed in 2015, the consultancy provides business-development expertise derived from a deep understanding of what has worked with suppliers/vendors, marketers, and media in retailing and foodservice. We provide multidimensional support for both vendor and marketer clients.

Whether executing in partnership with the client business teams or consulting at an executive level, we create client growth.

VALUE PROPOSITION

Business Accelerator Team's key value proposition lies in our people who have diverse backgrounds, talents, connections and extensive experiences across multiple industries and categories. For each assignment, we tailor our group to address the needs for a specific client and/ or project.

Since 2015, our team has provided individualized consulting plans, providing business-development knowledge across the petroleum, convenience store, grocery retailing, media, digital and CPG landscapes.

Our combined 350 years of collective experience has improved growth and profitability for a range of clients, building long-term sustainable results.

Experience, while critical, is only one part of the 'package' we bring to clients. Another element is passion – a passion for excellence that exceeds expectations.

The BATEam offers a comprehensive suite of consulting and marketing services – customized to each vendor or marketer, for scalable growth and/ or increased profitability.

BUSINESS ACCELERATOR TEAM

Scottsdale, Arizona
480.799.7623 | thebateam.com
Twitter: @The_BA_Team
LinkedIn: [linkedin.com/company/the-ba-team](https://www.linkedin.com/company/the-ba-team)

YEAR FOUNDED 2015

MAJOR PRODUCT/SERVICES
CATEGORIES Consulting, Marketing
and Support

KEY CONTACT FOR MORE
INFORMATION

Kay Segal
Founder
kay@thebateam.com
480.799.7623

MAJOR PRODUCTS, BRANDS, SERVICES

Core services include*:

- **Creation & Branding**– facilitating all product development phases — from ideation to market research, competitive analysis, positioning and sales forecasting.
 - **Marketing**– comprehensive traditional and digital marketing strategies and service: website development, content development, lead generation and engagement tactics that include social media.
 - **Revenue Generation**– evaluation of revenue strategy, sales pipeline and processes, pricing strategy, tactics and promotional planning.
 - **Engagement**– industry event and engagement planning, relationship building, product or service launches, promotion, and loyalty development
 - **Supporting Services**– full P&L evaluation and management, benchmarking, comprehensive analysis of costs, distribution and purchasing, IT and system planning.
 - **Coaching & Advisory**– individualized coaching, consulting or on-going advisory services customized for each client.
- * partial listing

MAJOR INITIATIVES, EVENTS, UPDATES IN 2021

The Business Accelerator Team has doubled the size of our team over the past two years— bringing the group's total to eight partners.

BATEam has delivered thought-leadership content with over 30 published articles, newsletters, and blogs. Our partners have also spoken at events for SIGMA, NACS, Conexus, CSP and CSNews.

BATEam is extremely well positioned to provide end-to-end services for both vendors and marketers.

Accelerate your business

Our team of consultants work with fuel marketer and vendor clients to accelerate growth and profitability.

core VISION

Strategic Leadership & Industry Authority

core FOCUS

Vision :: Strategy :: Planning :: Tactics :: Execution

core SERVICES

Creation & Branding :: Marketing :: Revenue Generation :: Engagement :: Supporting Services :: Coaching & Advisory



Contact us today to start growing your business.
480.799.7623 | www.thebateam.com



ABOUT US

Headquartered in Houston, Texas, CITGO Petroleum Corporation is a recognized leader in the refining industry with a well-known brand. CITGO operates three refineries located in Corpus Christi, Texas; Lake Charles, La.; and Lemont, Ill., and wholly and/or jointly owns 48 terminals, nine pipelines and three lubricants blending and packaging plants. With approximately 3,400 employees and a combined crude capacity of approximately 769,000 barrels-per-day (bpd), CITGO is ranked as the fifth-largest, and one of the most complex independent refiners in the United States. CITGO transports and markets transportation fuels, lubricants, petrochemicals and other industrial products and supplies a network of approximately 4,700 locally owned and operated branded retail outlets in 30 states and the District of Columbia.

VALUE PROPOSITION

With tens of thousands of single-store operators in the U.S. convenience segment, competition is fierce and margins are tight. Put the power of the CITGO brand to work for you and take advantage of:

- Flexible business partnership
- Stunning station design
- Top-notch customer service
- TOP TIER™ CITGO TriCLEAN® gasoline
- Innovative loyalty solutions
- Branded consumer and fleet payment cards
- Community involvement
- Secure and steady supply

GO with CITGO and let us help you grow your business - today!
Check out the benefits at myCITGOStore.com.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- TOP TIER™ CITGO TriCLEAN® Gasoline
- Diesel fuel
- Jet fuel
- Petrochemicals
- Solvents
- CITGO®, Mystik® and Clarion® lubricants
- Extensive terminals and pipelines network

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

CITGO education initiatives are far-reaching and include: Community Innovation Academies; a robust STEM talent pipeline; Distinguished Scholars awards; various scholarships; the Refinery Worx™ augmented reality app; and – in partnership with Discovery Education – a nationwide Fueling Education Student Challenge.

CITGO PETROLEUM CORPORATION

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TX 77077
800.992.4846 | citgo.com

MAJOR PRODUCT/SERVICES
CATEGORIES Fuels, Petrochemicals
and Lubricants

KEY CONTACT FOR MORE
INFORMATION
mktgsales@citgo.com

YEAR FOUNDED 1910

**Go with CITGO.
Grow with CITGO.**

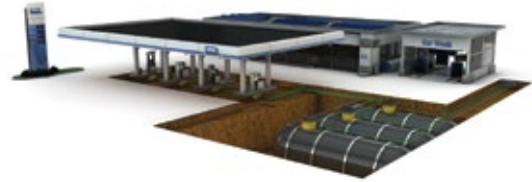
Each day, you are faced with important decisions that affect your bottom line—including which gasoline supplier to choose. And, we are ready to partner with you!

Through industry-leading brand support, educational programs, TOPTIER™ TriCLEAN® gasoline and solutions-focused customer service, we support your individual way of doing business while helping you enhance your business model.

Let's Get Going.

Contact us today at mktgsales@CITGO.com.





ABOUT US

Dover Fueling Solutions ("DFS"), part of Dover Corporation, is comprised of the product brands of ClearView, Fairbanks, OPW Fuel Management Systems, ProGauge, Tokheim, and Wayne Fueling Systems, and delivers advanced fuel dispensing equipment, electronic systems and payment, automatic tank gauging and wetstock management solutions to customers worldwide. Headquartered in Austin, Texas, DFS has a significant manufacturing presence around the world, including facilities in Brazil, China, India, Italy, the UK, and the USA. For more information about DFS, visit www.doverfuelingsolutions.com.

VALUE PROPOSITION

Dover Fueling Solutions is a leading global provider of advanced customer-focused technologies, services and solutions in the fuel and convenience retail industries. We are committed to enabling the evolution of consumer experience in fueling and convenience retail.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Dover Fueling Solutions is proud to currently offer a wide range of products and solutions, especially from the brands of ClearView, Fairbanks, OPW Fuel Management Systems, ProGauge, Tokheim, and Wayne Fueling Systems. Among these products and solutions are the ClearView™ solution wetstock management services, Fairbanks™ Station Manager 365 online web portal, OPW Fuel Management Systems' Petro Vend family of fuel controls, a comprehensive range of wired/wireless probes and consoles from ProGauge, the Tokheim Quantum™ 510M fuel dispenser, and Wayne Ovation™ and Helix™ fuel dispenser lines.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

The DFS User Conference has been rescheduled for March 29 - April 1, 2021. For information regarding schedule, lodging, and registration for this highly anticipated event, visit www.doverfuelingsolutions.com/UserrConf. Dover Fueling Solutions is also looking forward to the launch of several exciting new products and solutions in the second half of 2020 and into 2021. Stay tuned!

DOVER FUELING SOLUTIONS

3814 Jarrett Way
Austin, TX 78728
512.388.8311
doverfuelingsolutions.com

YEAR FOUNDED 2016

MAJOR PRODUCT/SERVICES CATEGORIES Advanced fuel dispensing equipment, electronic systems and payment, automatic tank gauging, wetstock management, and digital transformation solutions

KEY CONTACT FOR MORE INFORMATION
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Seeing is believing

DFS Anthem UX™
user experience platform



www.doverfuelingsolutions.com/AnthemUX



ABOUT US

We provide independent actionable insights to the Nth Degree. Insights that drive some of the world's largest and smallest companies forward. So they can reduce their risk, drive increased profits and make smarter business decisions. In the end, when our customers prosper, we all prosper.

VALUE PROPOSITION

Oil, gas and energy companies look to DTN to help manage fuel supply chains, provide expert weather insights and optimize the downstream oil and gas operations. Buyers, sellers, energy market experts, and transportation companies fuel our world and DTN is there helping them manage risk and make informed decisions.

Accurate, timely data matters to traders when it comes to buying, selling and trading energy, commodities or stocks and bonds. These marketers and traders rely on DTN for the most accurate, timely ticker data to keep them in the know and making smart decisions. Traders drive our markets and DTN is there with the most relevant and important data to help manage risks and capitalize on market shifts the instant they happen.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Buyers, sellers, energy market experts, and transportation companies fuel our world and DTN is there to help them manage risk and make informed decisions.

Our industry-leading solutions like DTN TABS, DTN TIMS, DTN Fuel Buyer and DTN Fuel Admin, help to maximize control, streamline product allocations and eBOLS, provide comprehensive and real-time inventory information and market data.

DTN is your trusted partner, an independent source of information that helps you feed, fuel, and protect the world.

DTN

11400 Rupp Drive
Burnsville, MN 55337
800.485.4000 | dtn.com

YEAR FOUNDED 1984

MAJOR PRODUCT/SERVICES
CATEGORIES Information Services

KEY CONTACT FOR MORE INFORMATION

Charles H. Davis III
Vice President of Sales, Energy,
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Actionable insights to the Nth degree.

Maintain a competitive edge with deeper insights into your business. Our innovative solutions help enhance your enterprise and margins.

- Boost profitability and control with real-time terminal metrics
- Increase throughput in-hand with remote allocation management
- Protect your bottom line with temperature correction information
- ...and so much more

Be your team's hero, eliminate guesswork, and ensure prosperity.

DTN^o

Learn more
www.dtn.com

insights^o





ABOUT US

Since 2002, Energy Recruiters has continued to be the leading Executive Search Firm serving the transportation fuels & lubricants supply chain. Our industry expertise ranges from refining through logistics and commercial channels (e.g., pipelines, terminals, rail, retail, wholesale, trading companies & end users). Our Team of over 10 professional Recruiters enables us to serve our Clients in a full range of disciplines including, but not limited to, sales, marketing, transportation, supply, trading, finance, accounting, engineering, technology, health & safety, and executive management. Energy Recruiters delivers maximum value in recruiting experienced professionals for mission critical roles.

VALUE PROPOSITION

Our family has been a part of SIGMA since 1985 and involved in the motor fuels industry since the early 1970s. In addition to cultivating expansive relationships within the industry professional network, our Team stays current on the issues and trends affecting your marketing/retailing community. When you work with our Team, we become an extension of your Team.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Energy Recruiters provides full service, multi-discipline talent acquisition services to our Clients. Our services can be customized to your talent acquisition needs, from market/compensation discovery to personalized retained services. Every hire through Energy Recruiters is warranted for up to one full year.

ENERGY RECRUITERS

1095 Old Roswell Road, Suite B
Roswell, GA 30076
239.444.5283 | er-inc.com

YEAR FOUNDED 2002

MAJOR PRODUCT/SERVICES
CATEGORIES Executive Search

KEY CONTACT FOR MORE INFORMATION

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President & CEO
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EULER HERMES

ABOUT US

We are the global leader in trade credit insurance, surety, and related risk services. We help customers of all sizes to trade wisely and grow their businesses safely. Whatever the future may bring at home or abroad, Euler Hermes can help you be prepared by predicting trade and credit risks and protecting your cash flow.

VALUE PROPOSITION

Backed by Allianz and with more than 125 years of expertise, Euler Hermes' global business intelligence is unrivalled. Our experts use technology-driven processes to generate insights and present actionable information to businesses of all sizes and in all sectors. With our services, you can choose the best customers and markets for your business, improve your financial health and protect your cash flow from bad debt losses. You can bid for more contracts, re-design your customer portfolio or launch a new venture.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Worldwide, ExxonMobil markets fuels and lubricants under three brands: Exxon, Mobil, and Esso, creating strong global brand recognition. These high-quality products, combined with our global refining and distribution network, has enabled us to deliver superior products and services worldwide to our customers.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Trade Credit Insurance, Surety & Risk Mitigation Solutions

EULER HERMES NORTH AMERICA

800 Red Brook Blvd
Owings Mills, MD 21117
410.753.0497
eulerhermes.com/en_US.html

YEAR FOUNDED 1893

MAJOR PRODUCT/SERVICES
CATEGORIES Insurance/
Finance

KEY CONTACT FOR MORE INFORMATION

Lauren Rizzi
Marketing Specialist
410.753.0497
lauren.rizzi@eulerhermes.com



ABOUT US

Since 1904, Federated Mutual Insurance Company has been committed to helping protect not only businesses, but business owners' peace of mind. We offer commercial insurance and risk management resources designed specifically for the demands of petroleum marketers. It's Our Business to Protect Yours®.

VALUE PROPOSITION

Work with an insurance provider that knows your industry. We offer first-class training and resources on a variety of topics — from tanker rollover prevention to robbery deterrence to driver management and beyond. We provide you the information you need to help protect your business, and your bottom line. You can enhance your risk management program even further by attending a complimentary Federated Insurance Risk Management AcademySM seminar.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Federated Insurance offers Petro Shield®, a commercial property and casualty insurance program especially for petroleum marketers. Offerings include property and casualty insurance, life and disability income insurance, workers compensation insurance, and financial protection services. Additionally, Federated develops risk management programs and resources to address the petroleum industry's ever-changing needs.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Too many businesses and families are devastated by often preventable auto crashes — and the problem continues to grow. So, we are renewing our commitment to helping reduce roadway disasters. We offer resources for drivers and business owners that focus on lessening the factors most often responsible for crashes.

FEDERATED INSURANCE

121 E. Park Sq. Mail Code CII-104
Owatonna, MN 55060
800.533.0472
federatedinsurance.com

YEAR FOUNDED 1904

MAJOR PRODUCT/SERVICES
CATEGORIES Insurance, risk
management, financial protection
services

KEY CONTACT FOR MORE INFORMATION

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A Perfect Fit for Protecting Your American Dream

Our partnership with your association has one goal: helping your business succeed. You deserve an insurance provider who understands your industry. Put our knowledge and experience to work for you.



It's Our Business to Protect Yours
FEDERATED
INSURANCE 

Scan to read our latest HR Question of the Month article.



HR QUESTION 
of the month



FLINT HILLS resources®

ABOUT US

From our production facilities and refineries, and through our pipelines, come the fuels and chemical building blocks critical to moving our modern way of life forward.

Flint Hills Resources refineries and pipeline systems produce and deliver the fuels that keep much of the Midwest and Texas moving.

Our state-of-the-art chemical plants produce essential building blocks for a wide variety of products people use every day, from plastics and textiles, to building products and electronics, to medical equipment and so much more.

Our ethanol and biodiesel operations make renewable energy that helps cars go further and operate more efficiently, while also creating nutrients that help feed the world.



Our operations in the U.S. and Canada employ thousands of people who are committed to producing these products safely and with the utmost respect for the environment and the earth's natural resources.

Flint Hills Resources is proud of the products we make, and we are dedicated to making them responsibly.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Flint Hills Resources are among the nation's most efficient and reliable refineries – and they continue to improve. Flint Hills Resources Pine Bend refinery in Minnesota recently unveiled major innovations that will help the refinery continue to lower emissions while producing more of the fuel and other products people need and use every day. Other projects at Pine Bend and at the company's refineries in South Texas have helped improved utilization and reliability, allowing Flint Hills Resources to continue to be a dependable supplier of the fuels and other products people rely on every day.

FLINT HILLS RESOURCES

Wichita, KS | fhr.com

YEAR FOUNDED Flint Hills Resources was established in 2002, formally Koch Petroleum (60+ years of refining experience)

MAJOR PRODUCT/SERVICES CATEGORIES Fuels & Aromatics (more than 670,000 bpd of refining capacity), Olefins & Polymers, Biofuels & Ingredients and refined product and crude oil pipelines (4,000 miles of pipeline operating in six states)

KEY CONTACT FOR MORE INFORMATION

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Nathan Brubaker | 817.685.3420 (Texas and West Coast)

Jennifer Worrel | 770.625.3405 (Southeast)



**WE PRODUCE THE ENERGY THAT
HELPS FUEL YOUR SUCCESS.**

**FLINT HILLS RESOURCES
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TEXAS & WEST COAST
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817-685-3420

SOUTHEAST
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770-625-3405

 **FLINT HILLS**
resources

www.fhr.com



GILBARCO VEEDER-ROOT

ABOUT US

Whether it's outside, inside, underground or in the cloud, Gilbarco has the solution for your site's needs. Our systems and solutions are designed and tested to work together seamlessly to deliver the lowest cost of ownership and best integration possible. Since 1865, Gilbarco has manufactured the world's leading fueling and convenience store equipment and technology. Our products are time-tested and future-approved.

VALUE PROPOSITION

From the fuel island to the c-store, Gilbarco Veeder-Root builds industry-leading solutions for every facet of your business. Confidence comes standard with all of our fuel dispensing equipment and c-store solutions. As the leading experts, we make sure each and every product delivers reliability and profitability. Whether you're looking to freshen up your forecourt, upgrade to EMV, or streamline your point-of-sale, Gilbarco Veeder-Root has the perfect solution.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Retail Fuel Dispensers, EV Chargers, Point-of-Sale Systems, EMV Migration, Tablet POS, Hanging Hardware, Commercial Fuel Dispensers, Flex Fuel Dispensers, DEF Dispensers, Foodservice Express Ordering, and more!

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

With the upcoming 2021 EMV Deadline, Gilbarco is focused heavily on helping our customers upgrade their forecourts to ensure EMV compliance.

GILBARCO VEEDER-ROOT

7300 W. Friendly Ave.
Greensboro, NC 27410
336.547.5000 | gilbarco.com/us

YEAR FOUNDED 1865

MAJOR PRODUCT/SERVICES
CATEGORIES Fuel Equipment, C-Store
Solutions

KEY CONTACT FOR MORE
INFORMATION
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336.547.5376

GIVE YOUR DEALERS AN EDGE

Passport *EDGE* Streamlined For Small Business

Passport *EDGE* is the only POS solution streamlined for the small business owner. Passport *EDGE* optimizes the industry-leading power of Passport for convenience stores and fuel retail sites. Passport *EDGE* is EMV-ready out-of-the-box, which means branded dealers now have an alternative pathway to EMV compliance while maintaining the familiar framework of Passport. With low upfront costs and subscription-based service options, Passport *EDGE* gives you the flexibility your business needs to stay nimble. Passport *EDGE* – what you need with room to grow.

Learn more at info.gilbarco.com/edge



iPad
Workstations



EMV-ready
Out of the Box



24/7/365
U.S.-based
Help Desk





ABOUT US

GreenPrint, a global environmental technology company, offers sustainability as a service with patent-protected programs that deliver environmental impact and bottom-line results. An Inc. 5000 company and a member of 1% Percent for the Planet, GreenPrint's turnkey offerings help companies meet sustainability goals while increasing brand value and customer loyalty – making it easy for businesses to do well by doing good. GreenPrint, A Public Benefit Corporation, is on pace to offset over 30 million metric tons of carbon by 2025.

VALUE PROPOSITION

GreenPrint helps retailers reach the growing consumer segment seeking purpose-driven brands and environmentally sound products by reducing the climate impact on every gallon of fuel they purchase. Founded by a team of loyalty and rewards experts, GreenPrint created the first reduced emissions programs – enabling companies to enhance their existing offerings on a per transaction basis. Today the company reduces emissions on over 1 billion gallons of fuel annually across hundreds of retail locations and 100,000 corporate and municipal fleets in 14 countries. GreenPrint has built relationships with more than 2,000 nonprofits across the world, and has investments with over 20 certified carbon offset and renewable energy projects on behalf of clients.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

GreenPrint provides tech-enabled sustainable solutions leveraging level 3 transaction data to calculate & process environmental transactions, enabling a turnkey customer experience with virtually no operational disruption. GreenPrint's core product for retailers is the Reduced Emissions Program and manages the following branded programs: Circle K Conserve, TwiceDaily Thrive, SpeedyQ Drive, Stop & Shop Restore, Island Energy Services Ho'ala and EmGOComplete. GreenPrint also manages an unbranded Reduced Emissions Program for Giant Martins. For the fleet and payment card industries, GreenPrint operates the Clean Advantage Program, a carbon emissions reduction program for corporate fleets in partnership with FLEETCOR, as well as as the ECO2 program for Edenred. In addition to white labeled enterprise solutions, IMPACT COLLECTIVE is GreenPrint's branded turnkey solution for CPG companies and mitigates carbon, plastic, energy and water footprints for its members. Participating brands include: Bitsy's Snacks, HOLISTIK CBD Wellness, Prayani Yogurt, Natreve Premium Wellness, among others.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

In 2020, GreenPrint expanded both retail and fleet programs internationally with the launch of a 100% offset retailer program in Ireland as well as the first fuel card offset program in Mexico. In Q3 2020 GreenPrint also partnered with FLEETCOR to launch the Fuelman Clean Advantage Card – the first fuel card with 100% carbon offsets. Additionally, GreenPrint's turnkey packaging program, IMPACT COLLECTIVE won "Best Initiative" by Environmental Finance in the 2020 Voluntary Carbon Rankings.

GREENPRINT

3405 Piedmont Rd NE Suite 220
Atlanta, GA 30305
404.207.1947 | greenprint.eco

YEAR FOUNDED 2014

MAJOR PRODUCT/SERVICES
CATEGORIES Sustainability Solutions

KEY CONTACT FOR MORE INFORMATION

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Heartland

ABOUT US

Payment | Petro and Convenience Stores

Efficiency improves customer experience, and enjoyable experiences equal repeat business. Heartland streamlines your petro and c-store operations so your customers avoid stop signs and encounter only green lights when paying. With Heartland, you have nothing but open road to grow.

Payment Processing

Whether it's an in-store purchase, filling up at the pump or going through the car wash, we help your on-the-move customers process payments quickly and easily. You can securely accept all the ways your customers want to pay: credit, debit and gift cards, as well as major fleet cards, Apple Pay®, Google Pay™ and mobile wallet. Rapid authorization and fast funding get payments from your customers' pockets and mobile phones to your bank in an instant, while also reducing your transaction expenses.

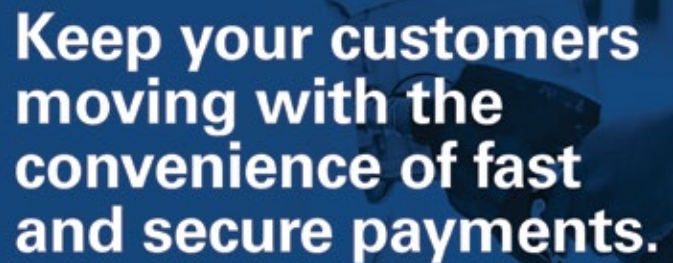
- **Interchange Plus Pricing:** You qualify for the lowest rates
- **Secure:** You get the industry's most secure processing technology
- **Transparent:** No hidden fees. Statements are easy-to-read.
- **PCI Certified:** Accept EMV-enabled chip cards to minimize fraud and charge-backs
- **Electronic Benefits Transfer (EBT)** accepted
- **DTN Reporting:** Available at no additional cost
- **Additional Reporting:** Clean, concise and easy to retrieve on the InfoCentral Portal
- **Fast Onboarding** of new locations

Gift Cards

Get customers in the door and coming back again with a gift card program. Customize your card design, reloading capabilities and more. Or create your own customer mobile application designed to enhance your customers' fuel purchase experience.

Other Benefits

- U.S.-Based Customer Support: A highly knowledgeable, Petroleum/C-Store "only" help desk staff can answer your questions 24/7/365
- Dealer program available
- Payroll and lending services available



Keep your customers moving with the convenience of fast and secure payments.

HEARTLAND PAYMENT SYSTEMS

3550 Lenox Avenue, Ste. 3000
Atlanta, GA 30326
727.543.5503 | heartland.us

YEAR FOUNDED 1997

MAJOR PRODUCT/SERVICES CATEGORIES Payment Processing, Payroll+HR, Point of Sale, Customer Engagement and Lending

KEY CONTACT FOR MORE INFORMATION

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727.543.5503

INVENCO *i2*



ABOUT US

Founded by Invenco, a global provider of self-service payment technology and secure customer engagement solutions, Invenco-i2 is the revolutionary pay-at-pump solution for the US retail fuel market. A monthly rental model, the program upgrades sites to outdoor EMV without the burden of a large upfront investment. From \$120 per pump/per month, Invenco-i2 delivers G6 Outdoor Payment Terminals with UL® Certified retrofit kits for both sides of any pump model, the Invenco Link High-Speed Ethernet network, and access to Invenco Cloud Services. Installation is fast with limited site interruption. Parts, labor, and support are covered by warranty through the life of each contact, meaning no more surprise service calls and invoices. Every four years on re-signing, sites can upgrade to the newest equipment model. Invenco terminals feature full touchscreen display, contactless payment, and run on an open platform to drive value and future-proof the forecourt. For more information, visit Invencoi2.com.

VALUE PROPOSITION

For too long the retail fuel market has been forced into expensive and inflexible offerings when it comes to purchasing and maintaining OPTs. Invenco-i2 aims to change this by offering a model that offers superior technology, installation, equipment management and maintenance all while upgrading to EMV compliance at a manageable price. Payments should be left to the experts, which is why Invenco is solely focused on delivering future-proof outdoor payment terminals that include features like contactless payments as a standard feature as well as advanced encryption and anti-skimming technology. Invenco relies on an engineer-heavy infrastructure to ensure that they continue to provide cutting edge technology that follows the direction of the payments industry while addressing the unique demands of forecourt payments. For SIGMA members, Invenco-i2 provides something with the newest technology, something cost effective and something that is easy to manage.

INVENCO-I2

1235 Old Alpharetta Road, Ste. 130
Atlanta, GA 30005
470.253.7568 | invencoi2.com

YEAR FOUNDED 2019

MAJOR PRODUCT/SERVICES
CATEGORIES Outdoor Payment
Terminals

KEY CONTACT FOR MORE INFORMATION

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MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Invenco-i2's all-in-one OPTs and associated products are developed and manufactured by Invenco, whose executive branch has over a hundred years of collective experience in the payment technology industry. The dedicated team ensures that Invenco OPTs include the latest features coupled with the most reliable functionalities. Invenco OPTs can be retrofitted into any major pump brand model and come connected to Invenco Cloud Services, which enable remote software upgrades, real-time site monitoring and custom notifications such as low paper alerts. Invenco Link is Invenco's on-site Ethernet network, which uses each site's existing wiring and requires no digging up concrete or putting holes in walls. Millions of people use Invenco technology every day all over the world and within thousands of sites in the US. Invenco-i2 has taken that proven technology and created a complete EMV upgrade solution so that every retailer can enjoy the benefits of the new rental model.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Invenco-i2's focus is to enable the market to achieve EMV compliance by the April 2021 deadline without the cost and implementation difficulties that exist within the traditional options available. We aim to educate the market on alternative solutions for outdoor payment terminal upgrades, to explain why separating the pump from the OPT results in superior technology and equipment value, and why the market should look to payment industry experts for their pay-at-pump systems. Along the way, we plan to attend the SIGMA 2020 Virtual conference and the NACS 2020 Virtual Conference. Overall, we hope to be recognized as a resource on EMV investments that serve not just to meet a deadline, but to drive long standing and superior value.



ABOUT US

We are a God-centered company driven to be the best at creating great food experiences. We strive to be the best by relentlessly finding passionate people and making them better, pursuing continuous improvement, and honoring our promise to our customers. Our vision is to transform lives through great food experiences.

VALUE PROPOSITION

Lumina Foods is a unique, integrated food service company with a vision to transform lives through great food experiences in convenience stores, private educational facilities and quick service restaurants across the U.S. and beyond. Lumina Foods is in the business of distribution (TBHC Delivers), managed food services (Pedestal Foods), and QSR franchise ownership/operation (QDOBA). We specialize in creating partnerships with our customers to design, install and support a high-quality, innovative "businesses-within-a-business" through our food service brands and concepts, providing tailored opportunities for them to grow their business and compete within their individual markets. Our family of companies are a multi-generational food-service legacy driven by a single goal: to provide our customers with creative solutions to help build their businesses, manage their costs, and bring them peace of mind.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

In the convenience retail industry we operate TBHC Delivers, a direct store delivery brands, the nation's largest distributor of Hunt Brothers Pizza. TBHC Delivers operates in over 3,800 convenience stores across the country.

LUMINA FOODS

2967 Sidco Drive
Nashville, TN 37204
800.235.3798 | luminafoods.com

YEAR FOUNDED 1992

MAJOR PRODUCT/SERVICES
CATEGORIES Integrated Food
Services

KEY CONTACT FOR MORE INFORMATION

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615.514.8800

YOUR PARTNERS FROM COAST TO COAST.



With more than 130 years of fueling life on the move, Marathon Petroleum is starting a new chapter as the leading supplier of transportation fuels in the nation. We now meet consumer needs coast to coast with wholesale supply and two strong and distinct brands in Marathon and ARCO®. We strive to provide the best value possible in fuels marketing through a strong supply network, contemporary images and advertising, coupled with impactful support programs.



MarathonBrand.com | ARCO.com



Dennis Coyne

SOUTHWEST: covering AZ, NM, & TX

Eric Fegley

SOUTHEAST: covering LA, MS, AL, GA, & Southeast TX

Anthony Gattuso

MIDSOUTH: covering KY, WV, TN, Southeastern IL, IN, & OH

Mike Timmerman

MIDWEST: covering MI, IL, IN, OH, & Eastern WI

Nancy Meisner

GREAT PLAINS: covering CO, IA, MN, NE, ND, SD, WI, & WY

Robert Mustain

MOUNTAIN WEST: covering AK, CA, ID, NV, OR, UT, & WA

Ken Mauk

ATLANTIC COAST: covering SC, NC, VA, MD, PA, DE, NY, CT, MA, NH, & Eastern OH



ABOUT US

Marathon Petroleum Corporation (MPC) is a leading, integrated, downstream energy company headquartered in Findlay, Ohio. The company operates the nation's largest refining system with more than 3 million barrels per day of crude oil capacity across 16 refineries. MPC's marketing system includes branded locations across the United States, including Marathon brand retail outlets. Speedway LLC, an MPC subsidiary, owns and operates retail convenience stores across the United States. MPC also owns the general partner and majority limited partner interest in MPLX LP, a midstream company which owns and operates gathering, processing, and fractionation assets, as well as crude oil and light product transportation and logistics infrastructure. More information is available at www.marathonpetroleum.com

VALUE PROPOSITION

MARATHON

When you partner with Marathon Petroleum, you're partnering with a company that has more than 130 years of experience, and a commitment to providing unrivaled service to its customers. As the largest refiner in the U.S., Marathon's integrated refining, logistics and marketing system enables us to provide a reliable and flexible supply of light products from coast to coast. "

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- Full line of unbranded gasoline and diesel products, with the ability to custom additize for contract offerings
- Jet fuel
- Lubricants
- Marathon® Performance Series Motor Oil
- Brand offerings including Marathon® and ARCO®
- Extensive midstream resources: transportation, storage, and distribution"

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

At MPC, we're proud of the things we do to support the communities in which we live. Our employees are making a difference. We are building and maintaining wildlife habitats, being advocates for diversity and inclusion, helping communities rebuild after natural disasters, supporting local STEM programs and much more.

MARATHON PETROLEUM CORPORATION

539 South Main Street
Findlay, OH 45840
419.422.2121
marathonpetroleum.com

YEAR FOUNDED 1887

MAJOR PRODUCT/SERVICES
CATEGORIES Fuels, Distillates,
Petrochemicals, Asphalt, Propane
and Transportation, Storage and
Distribution



ABOUT US

Matrix's Downstream Energy & Convenience Retail Investment Banking Group is recognized as the national leader in providing transactional advisory services to companies in the downstream energy and multi-site retail sectors including convenience retailing, petroleum marketing & distribution, propane distribution, heating oil distribution, lubricants distribution, petroleum logistics, terminals and car washes. Group members are dedicated to these sectors and draw upon complementary experiences to provide advisory services to complete sophisticated merger and acquisition transactions, debt and equity capital raises, corporate valuations, special situations and strategic planning engagements. Since 1997, our Downstream Energy & Convenience Retail Investment Banking Group has successfully completed over 230 engagements with a total transaction value of more than \$11.5 billion.

VALUE PROPOSITION

With each assignment, we are committed to maximizing value for, and exceeding the expectations of, our clients. Regardless of the situation, there is no "one-size-fits-all" transaction, which is why we customize every transaction process in order to meet the unique and specific needs of each client. By running a targeted and structured transaction process, we are able to achieve the highest transaction values for our clients available in the market at that time. We pride ourselves on flawless execution and offering an intensive, detailed approach to each and every transaction we handle. This is why "We're Known By The Work We Do."

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Matrix's advisory services include company sales, recapitalizations, capital raises of debt & equity, corporate carve outs, special situations, management buyouts, corporate valuations, fairness opinions and business consulting.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Matrix has closed nine downstream energy transactions thus far, and we expect to close as many as 6 additional transactions by the end of 2020.

MATRIX CAPITAL MARKETS GROUP, INC.

Two James Center
1021 East Cary Street, Suite 1150
Richmond, VA 23219
804.780.0060 | matrixcmg.com

YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES
CATEGORIES Investment Bank

KEY CONTACT FOR MORE INFORMATION

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Cedric C. Fortemps, CFA
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Serious advice for critical decisions.

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Mergers & Acquisitions • Corporate Advisory
Capital Raises • Municipal Advisory

www.matrixcmg.com | Richmond • Baltimore • Chicago

Since 1997, throughout all types of market conditions, we've been providing serious advice and sound transaction execution services to our clients in the downstream energy sector. During that time, we have completed over 230 engagements, with a total transaction value of more than \$11.5 billion. Through our deep understanding of the industry, our ability to execute highly complex customized transactions and negotiating experience, we guide each of our clients through their most difficult decisions and help them derive maximum value for their business.

MATRIX
CAPITAL MARKETS GROUP

We're Known By The Work We Do.

M&T Bank

ABOUT US

M&T Bank has a long-standing reputation of excellent banking, earned by providing quality products and superior service. Founded in 1856 in Buffalo, New York, M&T Bank garnered the experience to serve people and businesses of all sizes with a unique, personal approach. As one of America's largest commercial banks with 725 commercial banking offices in the Northeast, M&T is big enough to deliver the products and resources of a large bank, but remains a community bank at heart. M&T's customers experience a whole team approach that includes over 450 experienced Relationship Managers and General Managers who serve as a single point of contact for customers in a variety of industries and function as a liaison to a full suite of solution partners. At M&T, Commercial Banking is based on our belief in the importance of establishing strong relationships with our customers and the local communities within which they do business.

VALUE PROPOSITION

M&T Bank has a long-standing reputation of excellent banking, earned by providing quality products and superior service. At M&T, our Relationship Managers take time to understand your company and communities in order to best provide advice and customized solutions to help achieve your financial goals. Noted for our consistent credit policies and flexibility in structuring Commercial Loans, our Convenience and Gas Division offers a full range of banking services.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

M&T serves businesses of all types with a complete range of financial products and services that include: Asset Management, Commercial & Real Estate Credit services, Corporate Credit Card Programs, Corporate Trust Services, Equipment Lease Financing, Interest Rate Management, International Trade Services, Merchant Services, Tax-Exempt Financing, Treasury Management Services, and Wealth Advisory Services

M&T BANK

One M&T Plaza
Buffalo, NY 14203
800.724.2240
mtb.com/business/commercial-banking

YEAR FOUNDED 1856

MAJOR PRODUCT/SERVICES CATEGORIES Banking and Financial Services

KEY CONTACT FOR MORE INFORMATION

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Katie Kong
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ABOUT US

Patriot Capital specializes in enabling entrepreneurs to succeed by providing hassle-free equipment financing to the convenience store and retail petroleum fueling industries.

Patriot has local sales representation across the country and finances all brands of equipment for fueling, including EMV upgrades, EMV retrofit kits, storage tanks, underground storage tanks, gas pumps, point of sale, signage and LED lighting.

Patriot Capital has been recognized as 'Best in US' by the PMAA for the past five years.

VALUE PROPOSITION

Patriot Capital provides equipment financing for SIGMA members and their dealers so they can satisfy MOC compliance, federal and state regulations and enhance their sites with the most up-to-date equipment that allows them to pump more fuel and increase inside sales. EMV compliance on the forecourt is just one of the projects we can help our customers through by offering affordable monthly payments to relieve them of the need of a large capital outlay. We have programs with manufacturers and equipment distributors to make the process easy and quick.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

We offer equipment financing. We can make capital expenditures to your equipment suppliers so that you can in return make affordable monthly payments. Our goal is to finance the entire project including; installation, freight and taxes so that your out-of-pocket expenses are very low to start your necessary upgrades.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

EMV at the forecourt is on the top of everyone's list today. Patriot Capital is the perfect solution to get your sites and your dealer sites upgraded and prepared for EMV. We have programs that you can use with your dealers to enhance your relationships with them and get all the sites you supply ready. Patriot Capital has local sales representatives that can work with you to design the most efficient program for your dealers.



PATRIOT CAPITAL

1200 Ashwood Pkwy, Suite 570
Atlanta, GA 30338
404.255.1770 | patcapfinance.com

YEAR FOUNDED 2001

MAJOR PRODUCT/SERVICES CATEGORIES Equipment Financing for the Retail & Commercial Petroleum Industry

KEY CONTACT FOR MORE INFORMATION

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404.255.1799



OPIS

By IHS Markit



ABOUT US

OPIS provides price transparency across the global supply chain so that all stakeholders can buy and sell energy commodities with confidence. We do this by providing transparent pricing, real-time news, powerful software and educational events for the spot, rack and retail fuel markets. We also provide a range of free resources and maintain an active blog.

Our commitment to reliability is reinforced by world-class, personalized customer service and constant innovation. OPIS listens to what our customers need and responds with easy-to-use products and solutions.

VALUE PROPOSITION

OPIS provides a full array of fuel price discovery – spot, rack & retail – for contract transparency and competitive comparisons. Refiners and suppliers can stay profitable and overcome oil market volatility with OPIS spot pricing, news and market analysis. Wholesalers and jobbers get better fuel supply deals and provide competitive pricing for their customers with OPIS's benchmark rack pricing. Retailers use data from OPIS's massive retail fuel database to monitor station performance, margins, volumes, brand power and competition.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

OPIS Spot Ticker: Provides real-time valuations throughout the full trading day.

OPIS Spot Reports: Gives suppliers the tools they need to offer their customers deals based on spot pricing formulas.

OPIS TimeSeries: Archives extensive price history to help resolve billing discrepancies.

OPIS Intraday News Alerts: Delivers breaking news on refined product developments to desktop or mobile ahead of wire services.

OPIS Rack Reports: Provides 39,000+ unique, daily prices at more than 450 locations across the US, Mexico and Canada.

OPIS RetailSuite: Optimizes every aspect of retail station performance with five easy-to-use tools:

- **PricePro:** tracks competitor retail prices and alerts you to changes in real-time.
- **AnalyticsPro:** reveals pricing and margin trends for local markets.
- **MarginPro:** grades profit performance against key competitors in any market.
- **MarketSharePro:** compares percentage of fuel volumes sold and price differentials by brand for all markets.
- **DemandPro:** measures actual same-store fuel volume trends by region, not against an estimated national average.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Events: *RFS, RINs & Biofuels Forum, LCFS & Carbon Markets Workshop, NGL Summit, The OPIS Price and Profitability Outlook, Mexico Fuel Week.* **Products:** *Automated Fuel Pricing Software, DemandPro/Demand Report (additional state-level coverage)*

OPIS BY IHS MARKIT

2099 Gaither Rd, 5th Floor
Rockville, MD 20850-4089
888.301.2645 | opisnet.com

YEAR FOUNDED 1977

MAJOR PRODUCT/SERVICES CATEGORIES Fuel pricing, analysis, news and training

KEY CONTACT FOR MORE INFORMATION
OPIS Customer Service
energycs@opisnet.com
888.301.2645

Buy & sell energy commodities with confidence

OPIS – Oil Price Information Service – delivers price transparency in real time across the global fuel supply chain, including the spot, wholesale rack and retail markets. OPIS is an IOSCO-approved fuel price reporting agency that influences 100 billion gallons of fuel per year by providing:

- Instant access to accurate data
- Breaking news and analysis from an editorial team with 200+ years combined experience
- Powerful software tools and educational events
- World-class customer service that responds to the market with flexibility and innovation

opisnet.com





ABOUT US

PROS Holdings, Inc. (NYSE: PRO) provides AI-powered solutions that optimize selling in the digital economy. PROS solutions make it possible for companies to price, configure and sell their products and services in an omnichannel environment with speed, precision and consistency. Our customers, who are leaders in their markets, benefit from decades of data science expertise infused into our industry solutions.

VALUE PROPOSITION

The energy industry rollercoasters minute by minute through customer demand and raw material pricing. Here's what's steady: PROS tools delivering visibility into customer buying preferences, price and product availability.

The PROS Commerce Platform for fuel retailers combines selling simplicity with an AI-fueled competitive pricing strategy to align supply, demand and pricing decisions. Bottom line: capture maximum revenue and profit with powerful data science. Note: Over 120 billion gallons per year is priced through PROS. Customer Story: One branded customer gained \$13.4M in their first year (34 basis points of margin on 4 billion gallons of fuel) by using PROS to more accurately predict competitor price moves.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Some of the solutions we provide include:

- Predict Branded Competitor Price Moves
- Optimize Unbranded Margin and Volume
- Scale Robust Retail Strategies and
- Harmonize Contract and Online Pricing.

PROS, INC.

3100 Main Street, Suite #900
Houston, TX 77002
713.335.5105 | pros.com

YEAR FOUNDED 1985

MAJOR PRODUCT/SERVICES

CATEGORIES Pricing, Selling
and eCommerce Solutions
Powered by Artificial Intelligence
(AI)

With PROS, you can

1. accurately understand market dynamics at every terminal using PROS' daily pricing recommendations
2. set margin and volume optimal strategies based on the latest market conditions with the click of a button
3. understand market leadership for every station, change prices in real-time and use patented forecasting algorithms to more accurately predict the volume and margin impact for every price move, and
4. compare the profitability of contracts with various benchmarks using rear-looking analytics and enable your touch-free customer portal with real-time pricing triggered by spot differential strategies, customer profile, and booked volume.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Some of our referenceable customers include CITGO, ST1, NOV, BASF, Honeywell, Perstop, Afton, and many more. PROS continues to improve and develop solutions to meet the evolving needs of our energy customers. Our solutions have proven to help our customers through turbulence as we've seen in 2020, and they've been named by Gartner the top technologies for the new realities of selling in the COVID-19 world. Recently, PROS was also named a major player in the IDC MarketScape for CPQ Applications and the Top-Rated Pricing Software according to G2.

We Power Commerce for Leading Enterprises Across Industries

Automotive & Industrial	B2B Services	Chemicals & Energy	Food & Consumer Goods	Healthcare	Technology	Travel
2 of Top 3 auto parts retailers in U.S.	2 of Top 3 rental car companies in U.S.	2 of Top 7 chemical companies in U.S.	1 of Top 3 poultry/food companies in U.S.	3 of Top 6 global medical device companies	2 of Top 6 global electronics manufacturers	14 out of 20 of the best global airlines
2 of Top 10 global distribution machinery manufacturers	1 of Top 3 waste management companies in U.S.	4 of Top 10 global oil and gas companies	1 of Top 2 paper product companies	1 of Top 3 medical distributors	2 of Top 2 global PC manufacturers	1 of Top 2 U.S. gateway companies
777W WABCO	Hertz AVIS	Honeywell BASF	Cargill Kindred Clark	MERCK BAUSCH + LOM	HITACHI HP	Lufthansa ANA QANTAS
MERITOR GOMBERG	PEARSON CARGILL	EDF	LAND O'LAKES	DIRECT SUPPLY HOLCOB	NETSCAPE NETSCAPE	

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Regional Vice President
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ABOUT US

PriceAdvantage fuel pricing software, paired with gas price signs from its parent company, Skyline Products, provides an unmatched combination for complete fuel pricing centralization. PriceAdvantage automatically imports and aggregates critical fuel pricing data - such as replacement costs, volumes, and competitor prices - then optimizes fuel prices based on the retailer's pricing strategies and goals. PriceAdvantage posts new prices directly to the POS system, fuel pumps and price signs, and then receive price change confirmation - all in just minutes. The unique integration between PriceAdvantage and Skyline price signs provides an automatic, timestamped confirmation that the price changed successfully and is displayed correctly on the price sign. Additionally, PriceAdvantage/Skyline sign diagnostics allows a facilities team to view the current health status of all their Skyline price signs. They can pull diagnostic information from any Skyline sign - making sign maintenance faster, more efficient, and less expensive.

VALUE PROPOSITION

PriceAdvantage and Skyline Products price signs have demonstrated ROI for fuel retailers. PriceAdvantage removes manual processes and human errors - reducing the time to change fuel prices from hours to just minutes. The combination of faster fuel price changes, along with price optimization, helps

retailers improve margins and gross fuel profits. Additionally, retailers experience time-savings at the store level because store personnel does not manually update prices. The combination of PriceAdvantage and Skyline price signs provides retailers the confidence that they are displaying the right price at the right time. Skyline manufactures the industry's most legible and reliable price signs. Designed and manufactured in Colorado Springs, CO, Skyline's industry-exclusive technologies provide superior display feedback, unmatched brightness control, exceptional full-bodied digits, advanced energy efficiency, and military-grade durability.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

PriceAdvantage Fuel Price Optimization, Management, and Execution Software - Skyline Products Electronic Fuel Price Signs

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

The release of an API - allowing customers to easily export their fuel pricing data.

PRICEADVANTAGE, A DIVISION OF SKYLINE PRODUCTS

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Colorado Springs, CO 80910
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YEAR FOUNDED 1970

MAJOR PRODUCT/SERVICES
CATEGORIES Fuel Price Optimization
Software and Gas Price Signs

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ABOUT US

Professional Datasolutions, Inc. (PDI) helps convenience retailers and petroleum wholesalers thrive through digital transformation and enterprise software that enables them to grow topline revenue, optimize operations and unify their business across the entire value chain. Over 1,500 customers in more than 200,000 locations worldwide count on our leading ERP, logistics, fuel pricing and marketing cloud solutions to provide insights that increase volume, margin and customer loyalty. PDI owns and operates the Fuel Rewards® loyalty program that is consistently ranked as a top-performing fuel savings program year after year. For more than 35 years, our comprehensive suite of solutions and unmatched expertise have helped customers of any size reimagine their enterprise and deliver exceptional customer experiences.

VALUE PROPOSITION

PDI helps customers worldwide thrive in a digital economy with innovative enterprise management software. Our high standards and passion for our customers is backed by our rich, people-first business heritage and deep understanding of the convenience retail, petroleum wholesale and logistics industries. Our customers trust us to automate their operations, provide actionable insights and apply thought leadership to transform their enterprise and deliver exceptional experiences. We combine scalable, end-to-end software solutions, superior service, industry expertise and an open partner ecosystem to produce measurable results for our customers.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

ERP: Whether you're a convenience retailer or petroleum marketer, when it comes to helping you manage the daily delivery of unforgettable customer experiences, you need software you can count on. Our ERP solutions provide the tools you need to drive efficiency and time-saving automation into every part of your operation.

Fuel Pricing: In an ever-changing fuel marketplace, our price optimization software helps convenience retailers and petroleum wholesalers maximize their pricing potential and improve volume and margin.

Marketing Cloud: Count on our marketing solutions to help you gain a competitive advantage, attract and retain more loyal customers and drive the greatest financial success.

Logistics: Automate your fuel supply chain with an all-inclusive logistics solution. From data capture, to driver tracking, to billing, PDI is there every mile of the journey to maximize efficiency, growth, productivity and profits.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

PDI proudly supports our industry as a SIGMA Strategic Partner, sponsor of the 2019 and 2020 NACS Asian and European Convenience Retail Technology Awards.

PDI SOFTWARE

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MAJOR PRODUCT/SERVICES CATEGORIES ERP, Fuel Pricing, Logistics and Marketing Cloud Solutions

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YEAR FOUNDED 1983



Interested in growth, optimization & insights?

We're here to help. Together, with over 1,500 customers, we're reimagining how to grow revenue, optimize operations and turn data into insights. We're taking a holistic approach to serving convenience retailers and petroleum wholesalers with a broad portfolio of ERP, Marketing Cloud, Fuel Pricing and Logistics solutions.



www.pdisoftware.com

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ABOUT US

Phillips 66 is a diversified manufacturing and logistics company with a portfolio of businesses in Refining, Midstream, Chemicals and Marketing and Specialties. Headquartered in Houston, we have 14,400 employees committed to safety and operating excellence. With more than 140 years of experience, we are well-positioned to help fulfill global energy needs.

We are excited about the future of energy. Our company is full of seasoned leaders and talented people making responsible choices to adapt and explore opportunities the changing market brings. We do this while living our values of safety, honor and commitment, to improve lives by providing access to energy which is essential to a high standard of living and health throughout the world.

VALUE PROPOSITION

Are you getting the most from your current fuel supplier? We understand that there are many challenges to building a strong business in today's environment. For that reason, we're dedicated to delivering the support and innovative programs you need to help you improve profitability and efficiency. From the pump to the convenience store, we can support it all.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

With a portfolio of Midstream, Chemicals, Refining, and Marketing and Specialties businesses, we process, transport, store and market fuels and products globally.

Using a network of branded marketers and dealers operating approximately 7,500 outlets, our U.S. Marketing business supplies TOP TIER™ Detergent Gasolines under the Phillips 66®, 76® and Conoco® brands.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

In today's competitive landscape, it's more critical than ever for sites to deliver an exceptional experience for every customer, every time. Phillips 66 can help accomplish this with our innovative Image and Mobile Pay initiatives.

We offer bright, modern images, coupled with programs and operational support, designed to help elevate the consumer experience and keep them coming back.

Technology is changing the face of brand-consumer interactions and our awardwinning Phillips 66 Mobile Pay apps are designed with this in mind. Our My Phillips 66®, My 76® and My Conoco® apps offer more than a transaction - they increase security, attract consumers and reward loyalty.

PHILLIPS 66

2331 CityWest Blvd
Houston, TX 77042
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MAJOR PRODUCT/SERVICES
CATEGORIES Petroleum Products

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Renee Semiz
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Renee.K.Semiz@p66.com

YEAR FOUNDED 2012



How far can your current fuel supplier really take you?

Fast, secure mobile payment technologies that connect with today's consumers. Eye-catching brand image programs that build traffic and repeat stops. At Phillips 66® we deliver what it takes to help you power ahead with confidence. From the forecourt to your c-store, we're combining future-forward thinking with 24/7 US-based support to make sure your business can **Power Ahead**.

Call 844-206-0638 for a complimentary site assessment or visit SIGMA.phillips66gas.com.





ABOUT US

More than the gas station with the green dinosaur, Sinclair is a 100-year-old, family-owned, American integrated oil company based in Wyoming, with executive offices in Salt Lake City, Utah.

Sinclair owns and operates two refineries in Wyoming along with a network of both crude oil and finished-product pipelines and terminals in the Rocky Mountain and mid-continent regions. Sinclair markets fuel to 20 states, supplying high-quality fuel to more than 1,500 branded stations, featuring DINO CARE[®] TOP TIER[™] gasoline.

Sinclair also markets outside the Rocky Mountains and mid-continent regions through a licensing program that allows distributors to offer the beloved brand for affordable monthly fees. Learn more at SinclairOil.com.

VALUE PROPOSITION

The Sinclair brand is one of the longest continuously operated oil company brands. It boasts high recognition and favor amongst consumers for friendliness and quality of service.

A flexible licensing program makes this iconic, beloved brand available outside the Rocky Mountain and mid-continent areas. Sinclair values your independence, with surprisingly affordable licenses and negotiable terms, making it easier for you to do things your way.

Sinclair also offers one of the most competitive credit card networks available, with amazing rates and low transaction fees – managed and administered by Sinclair, so you don't have to worry about it. You also have the option to participate in the DINO PAY[™]

app, which helps drivers find your stations and pay with their phone at the pump.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Sinclair provides quality oil and gasoline products for a variety of markets. Fuels include DINO CARE[®], Sinclair's TOP TIER[™] gasoline, while the company also offers premium lubricants, motor oils, and industrial products such as jet fuel, asphalt and more. The company also offers a competitive credit card network, a fleet credit card, which helps build commercial loyalty. The DINO PAY[™] app allows customers to pay with their phones and take advantage of instant savings at participating locations.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Sinclair is assertively growing its presence in the Northeast, the East, the South and the West coast through a licensing program that allows dealers to leverage the company's beloved brand even with a different supplier. This extends the value of the brand into markets where it hasn't had a presence since the '60s and '70s. Advertising campaigns across TV and web are continuously increasing brand awareness. Sinclair recently renewed its sponsorship of Michael Self Racing, as the Sinclair #DINORacing driver – #25 in the ARCA Menards Series.

SINCLAIR OIL CORPORATION

550 East South Temple
Salt Lake City, UT 84102
801.524.2700
sinclairoil.com

YEAR FOUNDED 1916

MAJOR PRODUCT/SERVICES CATEGORIES Fuel supplier along with premium lubricants, motor oils and industrial products such as asphalt, jet fuel and more.

KEY CONTACT FOR MORE INFORMATION

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Fill up your life.

Tackle engine gunk with Sinclair **DINOCARE**[®], a **TOP TIER**[™] gasoline that cleans your engine to maximize performance. To find a Sinclair station near you or learn more about DINOCARE[®], go to **SinclairOil.com**.

Sinclair is a proud member of **SIGMA**.

DINOCARE[®]
A TOP TIER[™] GASOLINE





ABOUT US

The StoneX Energy Team can help you learn to manage your risk, increase your volume, and potentially grow your margins, so you can concentrate on what you do best: running your business. Working within the FCM Division of INTL FCStone Financial Inc., we provide unparalleled, global boots-on-the-ground market intelligence, high-touch advisory service and expertise, and full-service 24-hour futures and options clearing and execution all major commodity exchanges worldwide. INTL FCStone Financial Inc. - FCM Division is subject to oversight by the CFTC. INTL FCStone Financial Inc. is a subsidiary of StoneX Group Inc. (NASDAQ: SNEK) and part of the StoneX global financial services network.

VALUE PROPOSITION

From our fully digital global Market Intelligence platform to direct insights from traders and professionals on the ground in markets across the globe, StoneX connects our clients directly to actionable insights they can use to make more informed decisions and achieve more of their goals in the markets.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

- OTC and Futures Execution
- 24-Hour Futures Night Desk
- Swap Execution
- Options on Futures and Swaps

STONEX

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YEAR FOUNDED 1924

MAJOR PRODUCT/SERVICES CATEGORIES

Risk Management, Financial Services

KEY CONTACT FOR MORE INFORMATION

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HEDGING & ADVISORY SERVICES FOR:

Crude Oil · Natural Gas · Refined Products Renewable Fuels · NGL's · Petro Chemicals

StoneX Group Inc. (NASDAQ: SNEX) companies provide clients across the globe with a comprehensive range of customized commodity risk management tools and financial services to help them protect their margins, mitigate price risk, secure budgets and manage volatility.



Clearing and Execution Services

We offer clearing and execution services to clients around the world and access to both domestic and foreign markets on 33 global exchanges.



Advisory Services

We offer commodity advisory services ranging from physical supply contracts and shipping services to RFQ's and customized procurement programs.



OTC Product Offerings

We offer a full suite of OTC products that are flexible and tailored to meet our clients' needs. Volume, tenor, grade and geographic location are customizable to match client objectives.



Merchant Services

We offer inventory sales/repurchase arrangements, transactional commodity finance arrangements and processing and tolling arrangements. Our goal is to help clients optimize their fixed assets, such as storage facilities, terminals, pipelines and processing facilities.



Market Intelligence

Our Market Intelligence platform provides extensive fundamental and technical market information, forecasting, news, econometric analysis and insights in nearly every widely traded commodity.

Energy Team | INTL FCStone Financial Inc. – FCM Division

Kansas City 800-255-6381 | Chicago 312-373-8250 | New York 212-379-5418 | Houston 713-820-4980

energy@stonex.com

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S&P Global Platts

ABOUT US

At S&P Global Platts, we provide the insights; you make better informed trading and business decisions with confidence. We're the leading independent provider of information and benchmark prices for the commodities and energy markets. Customers in more than 150 countries look to our expertise in news, pricing and analytics to deliver greater transparency and efficiency to markets. S&P Global Platts coverage includes oil and gas, power, petrochemicals, metals, agriculture and shipping.

S&P Global Platts is a division of S&P Global (NYSE: SPGI), which provides essential intelligence for individuals, companies and governments to make decisions with confidence. For more information, visit spglobal.com/platts.

VALUE PROPOSITION

At a time when the market is being disrupted from variable supply and increasing regulation, S&P Global Platts helps you maximize operational productivity by providing the context you need to turn information into essential insight. We support your need for refined products news, pricing, commentary and analysis with worldwide coverage of key gasoline, diesel, fuel oil and jet fuel markets.

As an oil price reporting agency and independent observer, our core mission is to bring greater transparency to energy markets. We have the oil industry's largest team of specialists dedicated to creating price assessments, many of which are benchmarks. Rigorous methodologies for data gathering, mathematical analysis and judgment provide consistency and robustness in our price assessments. Our Market on Close assessment process, which involves publishing named bids, offers and intentions to trade in real time, provides clear end-of-day timestamps that reflect outright and spread value across commodities and markets.

S&P GLOBAL PLATTS

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Houston, TX 77002
800-PLATTS-8 | spglobal.com/platts

YEAR FOUNDED 1909

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Platts Global Alert - Oil gives you real-time pricing and news for the global oil markets. See reported bids, trades and offers as they happen, price indicators for crude and products and more than 200 end-of-day assessments.

Platts US Marketscan provides insight into the major refined products in the United States including spot prices for key products gasoline, heating oil, jet fuel, residual fuel and naphtha prices and more.

Platts Global Oil Analytics Service examines every aspect of the global oil market including, supply, demand, inventories, refining, infrastructure, and trade flows. You'll have access comprehensive coverage of the global and regional crude and product markets via proprietary datasets, fully integrated with S&P Global Platts pricing and views on the global NGL and gas markets. To subscribe to any of our products and services, please contact your S&P Global Platts sales representative or support@platts.com.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

S&P Global Platts hosts more than 200 events each year, including conferences, free forums, webinars, and free methodology education sessions. Around the world, energy and commodities professionals gather to learn from industry experts and network with their peers, helping to set the agenda for energy and commodity policy and sustainability on a global scale. For more about our schedule of events and to register, go to the events tab on spglobal.com/platts.

MAJOR PRODUCT/SERVICES CATEGORIES Oil, Natural Gas, LNG, Electric Power, Coal, Shipping, Petrochemicals, Metals, and Agriculture

KEY CONTACT FOR MORE INFORMATION

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ABOUT US

Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year. Tanknology offers more than 30 compliance-related service offerings and holds 22 patents for leak detection and tank monitoring technology. Internationally, Tanknology licensees span more than 20 countries, providing services to the largest petroleum operators in the world.

VALUE PROPOSITION

Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

On May 15, 2020, Tanknology Inc. announced the acquisition of Compliance Testing and Technology, Inc. (CT&T), a Cedarburg, Wisconsin-based provider of aboveground storage tank (AST) and underground storage tank (UST) compliance services.



TANKNOLOGY

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YEAR FOUNDED 1988

MAJOR PRODUCT/SERVICES CATEGORIES Tanknology Inc. the world's largest provider of environmental compliance testing, inspection services, corrosion prevention and fuel quality solutions, services more than 85,000 petroleum fueling and storage facilities per year.

KEY CONTACT FOR MORE INFORMATION
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ABOUT US

Van's Kitchen, the flagship brand of VAN Oriental Food, is a certified Women-Owned and minority-owned egg roll manufacturer that supplies to over 5,000 supermarkets and hundreds of convenience stores nationwide. Van's Kitchen's egg rolls are produced with top quality ingredients and crafted to achieve their ultimate goal: make every bite the best one.

VALUE PROPOSITION

Van's Kitchen, a woman and minority-owned and operated manufacturer, is now offering their 4-pack egg rolls to convenience stores. Suitable for multiple meal occasions these versatile offerings – meeting retailer and consumer demand for ethnic and in particular Asian flavors – are shipped frozen and sold from a refrigerated case to be microwaved for immediate consumption or taken home to heat and eat. Offered in four varieties – pork, chicken, orange chicken and vegetable – they come in a microwavable tray with sweet and sour sauce packets. Roller grill options include pork and chicken.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Van's Kitchen provides a variety of egg roll products to meet the demands of consumers: 4-count pre-packaged trays, 2-pack with crisping sleeve, and bulk roller grill

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Van's Kitchen annually celebrates and promotes cultural diversity through Chinese New Year in February and National Egg Roll day on June 10.

VAN'S KITCHEN

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214-630-0333 | vanskitchen.com

YEAR FOUNDED June 10, 1986

MAJOR PRODUCT/SERVICES CATEGORIES Refrigerated Deli Foods, Roller Grill Foods

KEY CONTACT FOR MORE INFORMATION

Carl Motter, CSO, carl@vanskitchen.com, 214-630-0333

Grab & Go

EGG ROLLS

A TOUCH-FREE, COMPLETE MEAL SOLUTION

Van's Kitchen 4-Pack of Egg Rolls with Sauce are a simple, touch-free meal solution that gives families an Asian food experience from their own kitchens. Bringing flavor adventure to the dinner table has never been so convenient.

- Includes Sweet & Sour Sauce Packet
- Packaged in Microwavable Tray
- 21-Day Refrigerated Shelf Life
- Quick-Cooking Snack or Meal for Families

Also available in 2-packs and for roller grill.



TRY OUR
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Winning
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Convenience Store News 2020
Best New Products Award





ABOUT US

Our All-Points Fuel Monitoring System is the most precise and efficient fuel management system available. And it is the only comprehensive, cloud-based system available today. The real-time data it collects helps you continuously track every drop of precious fuel inventory — as it makes its way to your site, enters the tank, flows through each fuel line, and reaches the meter — even at the most complex, high-throughput sites.

VALUE PROPOSITION

Customers turn to us for CITLDs, statistical inventory reconciliation analysis, (SIR), access to our real-time online dashboard, fuelWRAP, and more. Our experts analyze your data, look for anomalies, and alert you to potential problems as soon as they occur. We report delivery shortages, theft, inaccurate meter calibration, and poor flow rates, so you can minimize loss and maximize profits.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

Warren Rogers offers leak detection technology and services that meet 30-day reporting requirements, innovative BioDiesel blend audit services, procurement, and a new, Real-Time User Interface, fuelWRAP, that makes fuel monitoring, tank gauge alarm & fuel management for C-store retailers and petroleum marketers easier than ever before. No other provider of fuel management technology can match our experience, technology, capabilities, flexibility, or service.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Warren Rogers' recent initiatives include the deployment of real-time tank gauge alarm monitoring and alert enhancements, accessible via the fuelWRAP online dashboard, a secure procurement application for delivery forecasting and product dispatch, industry-leading development of KPI measures of the financial impact of tank system maintenance activities, and advanced delivery audit. All Warren Rogers solutions are PCI compliant and eliminate any reliance upon the use of a customer's VPN for access to store devices.

WARREN ROGERS ASSOCIATES

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 Middletown, RI 02842
 800.972.7472 | warrenrogers.com

YEAR FOUNDED 1979

MAJOR PRODUCT/SERVICES CATEGORIES Fuel Management; Fuel monitoring; industry-leading *fuelWRAP* online real-time dashboard, real-time tank gauge alarm monitoring and notification alerts, Continual In Tank Leak Detection, Statistical Inventory Reconciliation Analysis, BioFuel Blending analysis, Procurement, customized SAS reporting per account

KEY CONTACT FOR MORE INFORMATION
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 President
 401.846.4747 x105 | 800.972.7472
 wjones@warrenrogers.com

fuelWRap fuel system intelligence: better insight. better user experience.

New alarm management capabilities — so you can address important issues before they become serious problems.



With fuelWRap, you get tighter fuel inventory control, important equipment alerts, detailed reports, and more. Our streamlined user dashboard brings KPI metrics, interactive charts and graphs, and historical data right to your desktop, tablet, or phone. You benefit from:

- actionable information that offers deeper insight and greater relevance than competitive systems
- a better user experience, with uncluttered screens and intuitive navigation — saving you valuable time
- greater efficiency across your internal departments
- personalized support from an expert fuel systems analyst

Our in-depth knowledge and expertise in virtually every aspect of fuel management for convenience stores and travel centers makes us the perfect choice for your precision fuel management needs.

Contact us today for a free quote and demonstration and visit warrenrogers.com.



Fueling your profitability.





ABOUT US

Since debuting in 2000 to the retail business with 80 company-owned sites and 270 wholesale locations, Valero has grown into an international marketer selling products in the wholesale rack and bulk markets. Nearly 7,000 outlets carry Valero brands in the U.S., Canada, the U.K., Ireland, and Latin America. Through strong branded and unbranded programs, a superior support team, a contemporary brand image, TOP TIER™ clean fuels and high-quality products, Valero has a solid track record of growth. Well-positioned pipelines and terminals allow Valero to deliver its full slate of quality fuels quickly and efficiently to key markets throughout the U.S.

VALUE PROPOSITION

Valero's mission is to provide reliable supply of high-quality products at a competitive price while maintaining excellent customer service and support. Throughout the years, it is with this mission that Valero has cultivated a strong brand recognition and continues to evolve.

Valero values its customers and is fully committed to their success. Partnering with Valero not only gives your business an advantage among competitors, but opens your business to endless possibilities.

MAJOR PRODUCTS, BRANDS, AND/OR SERVICES

As an international manufacturer, Valero produces diesel, jet fuel, ethanol, asphalt, propane, and sulfur. These products are sold in wholesale markets across the country and/or in bulk markets. We are the best-in-class producer of essential fuels and products that our branded and unbranded customers can always depend on. Valero's TOP TIER™ detergent gasoline is the premier standard set by the world's top automakers and available at all branded sites.

Valero is committed to providing nothing but the best. Quality, efficiency, and competitive pricing are a few reasons our customers have developed into long-lasting partnerships. Our products fuel modern life and make a better future possible.

MAJOR INITIATIVES, EVENTS OR UPDATES IN 2021

Valero continues to increase brand presence in Mexico by supplying refined products into high growth markets from its refineries along the U.S. Gulf Coast.

In addition, Valero has completed the 135-mile pipeline project from Houston to Hearne with Magellan Midstream Partners and our new terminal in the Austin market is fully operational to service the growing Central Texas market. In Houston, Valero continues to invest in infrastructure to meet our customers' needs and has now opened our new terminal along the Houston ship channel in Pasadena, TX.

VALERO MARKETING AND SUPPLY COMPANY

One Valero Way
San Antonio, TX 78249
210.345.2000 | valero.com/business

YEAR FOUNDED 1980

MAJOR PRODUCT/SERVICES CATEGORIES Fuels (gasoline, diesel, jet fuel and ethanol) and specialty products (asphalt, propane and sulfur)

KEY CONTACT FOR MORE INFORMATION
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SIGMA

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